LITTLEBIT EXPIRIENCE DAY 06. June 2024

LOGITECH SPRING UPDATE

logitech

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PRICING
SECURITY
SUSTAINABILITY
MARKET LEADER
PRODUCTS
INNOVATION
LIFE CYCLE
CONTINUOUS IMPROVEMENTS
SUPPORT

Global presence and reach

40+
years in business

10+
years of experience with enterprise customers

100+
countries of distribution

14
customer service centres

Market position

70%
of Fortune 100 companies are using logitech products

1 of 3
conference rooms is equipped with logitech

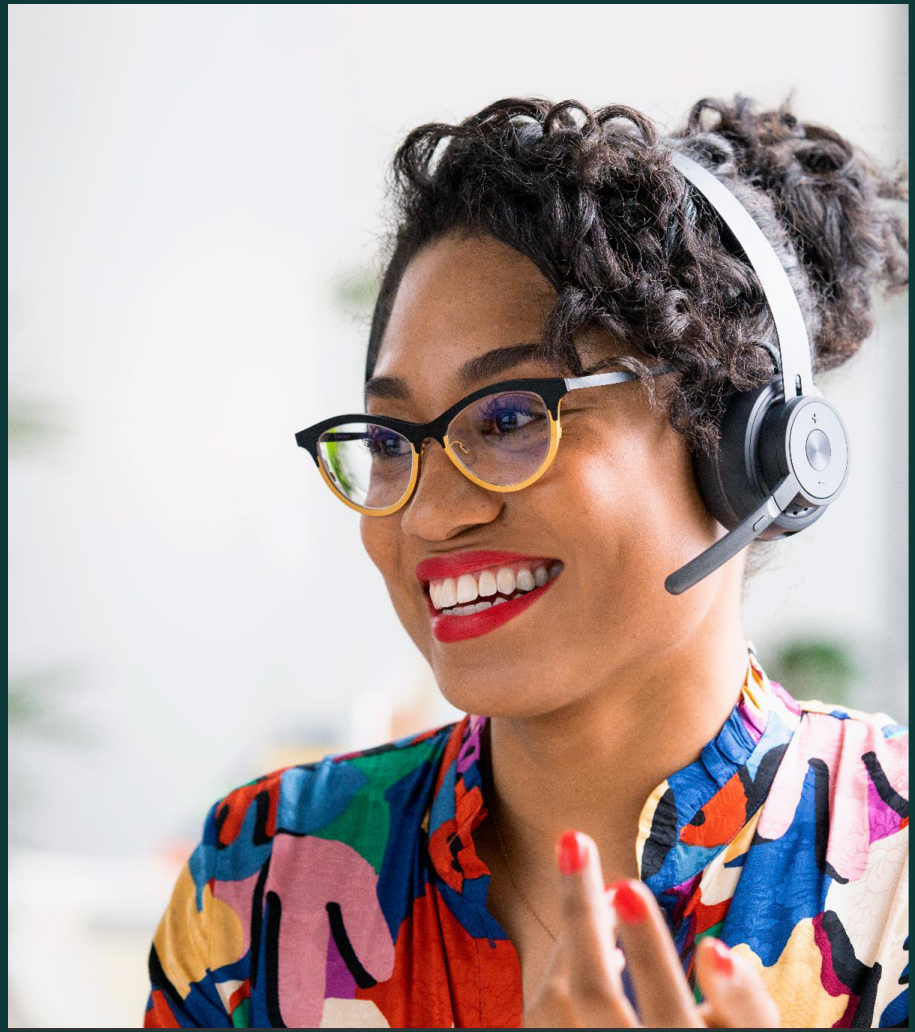
#1
Market share in Video Conferencing

Partner

Microsoft
zoom
Google Meet
APPSPACE
Robin
Steelcase
AVOCOR
Heckler
SAMSUNG

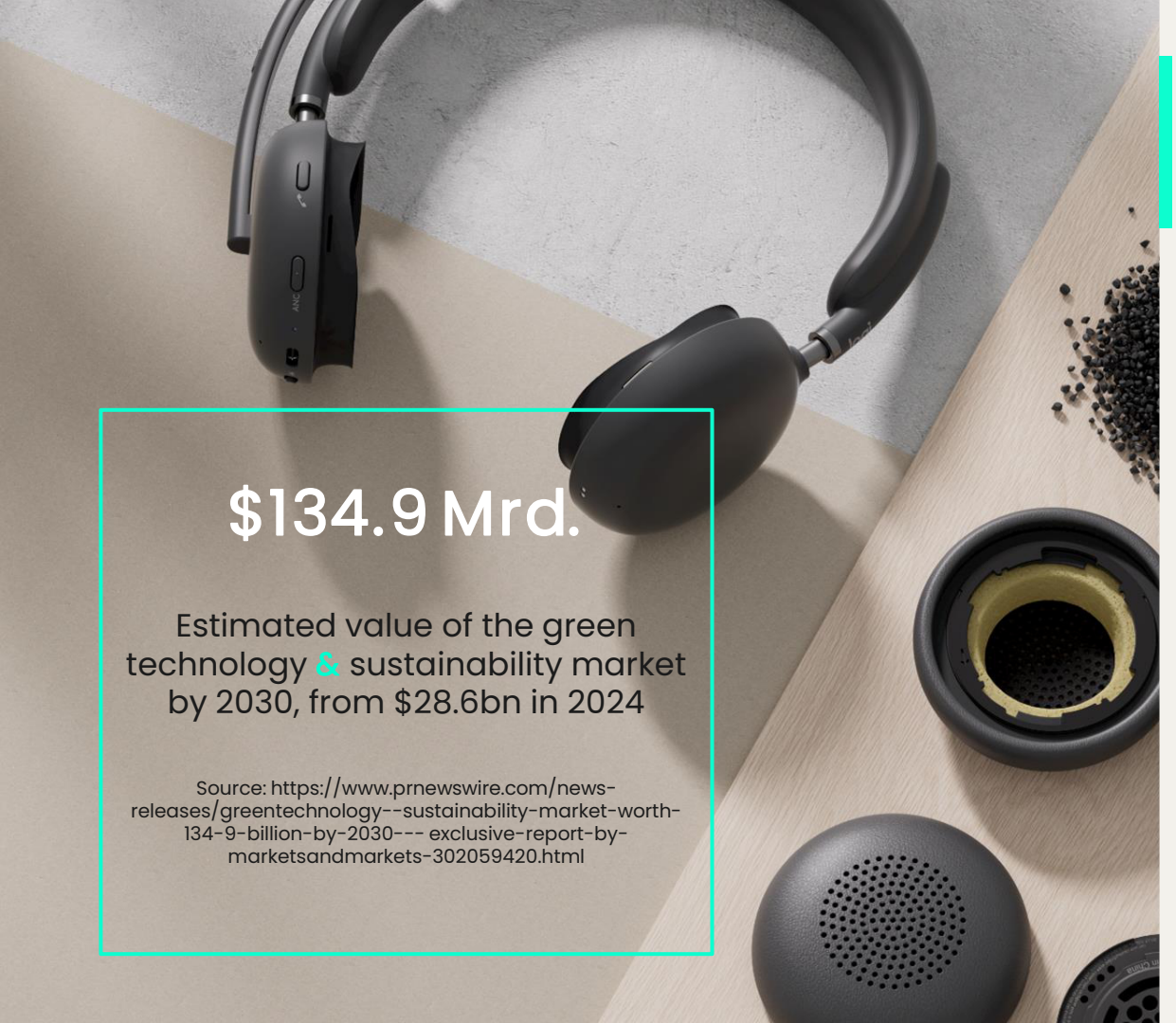
LITTLEBIT EXPIRIENCE DAY 06. June 2024

WHAT SET US APPART



logitech

SUSTAINABILITY



$134.9 Mrd.

Estimated value of the green technology & sustainability market by 2030, from $28.6bn in 2024

Source: https://www.prnewswire.com/news-releases/greentechnology--sustainability-market-worth-134-9-billion-by-2030--- exclusive-report-by-marketsandmarkets-302059420.html

Sustainability: more than just a hygiene factor

What is driving the market for more sustainable technology solutions?

- ❑ Increasing government rules/regulations
- ❑ Growth in corporate sustainability initiatives
- ❑ Increasing consumer awareness and demand

Where are you on your sustainability journey?

It is undisputed that IT contributes to a company's environmental impact - and is therefore also an important partner in reducing this impact.
Are the companies you buy from committed to sustainable business practices?

98%

CEOs who say that it is their job to make their company more sustainable.

source: https://www.accenture.com/us-en/insights/sustainability/ungc

64%

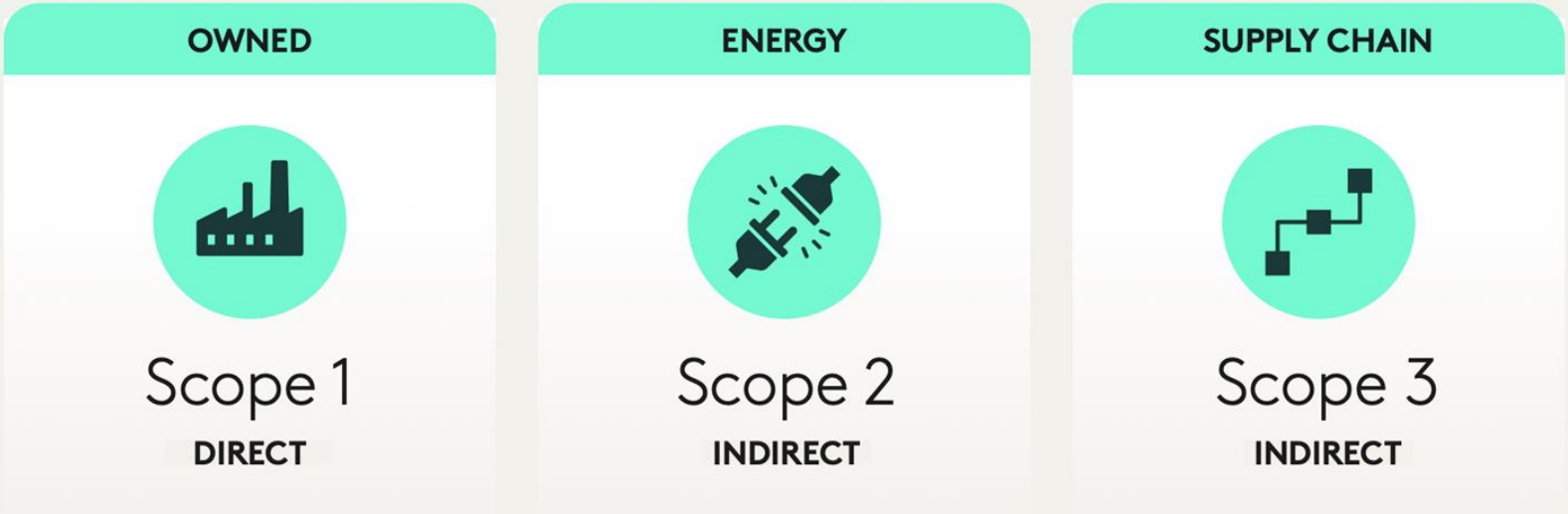
of IT experts are certain that taking a leading role in the implementation of ESG and sustainability practices is an important or very important business goal for the coming year in order to differentiate themselves and make a difference.

source: https://www.accenture.com/us-en/insights/sustainability/ungc

How can you achieve your goals?

Scope 3 Emissionen

For many organisations, the biggest contribution to environmental impact comes not from their internal setup and processes, but from the supply chain and external factors.
So it's worth taking a closer look!



Logitech's Design for Sustainability

rethink our products for a positive future.

Our Engagement

We have aligned our existing sustainability programmes with the United Nations Sustainable Development Goals (SDGs).

We support the Paris Agreement and are committed to limiting our greenhouse gas emissions so that they are in line with the ambitious 1.5°C scenario.

Awards such as our EcoVadis platinum rating confirm our commitment and make us proud to be among the top 1% of sustainable companies.

We support the ten principles of the United Nations Global Compact (UNGC) on human rights, labour, the environment and anti-corruption.

As a core element of our sustainability management, we joined the RBA in 2007 to collaborate with industry peers.

Design for Sustainability

Our aim is to optimise product performance while reducing CO2 emissions through recycling, among other things.

CONFERENCE ROOMS

SHARED WORKSPACES

PERSONAL WORKSPACE

Less impact on production

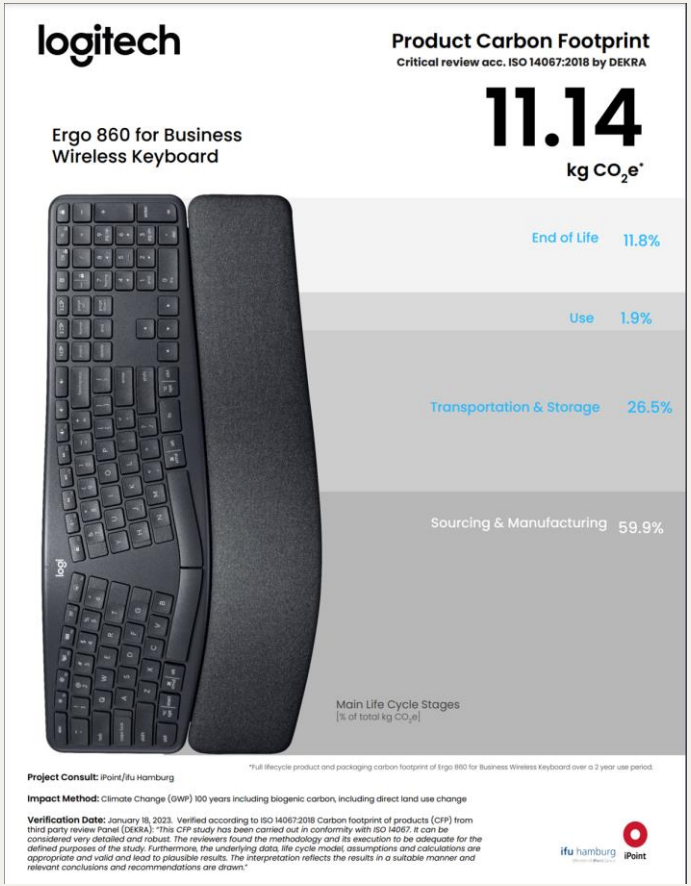
- Environmentally friendly production with renewable energy
- Tested and certified by independent institutes

Responsible conscious handling of materials

- Next-life plastic **(certified recycled plastic)**
- Aluminium with low carbon content
- Recycled fabrics
- Packaging from FSC-certified and other responsible sources

Carbon labelling

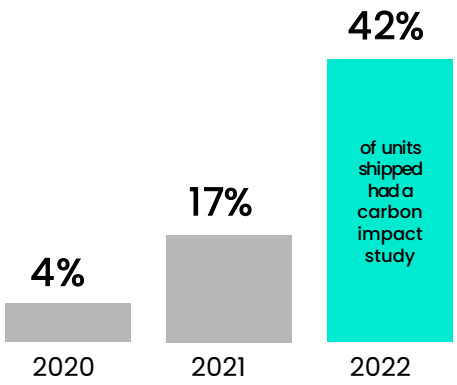
Labels for your CO2 footprint **help you to calculate the impact the impact of your purchases**



[CO2 balance by product]

Transparency:
Carbon Clarity Labels that are certified by third parties

We are committed to CO2 transparency and are responsible for reducing our impact.

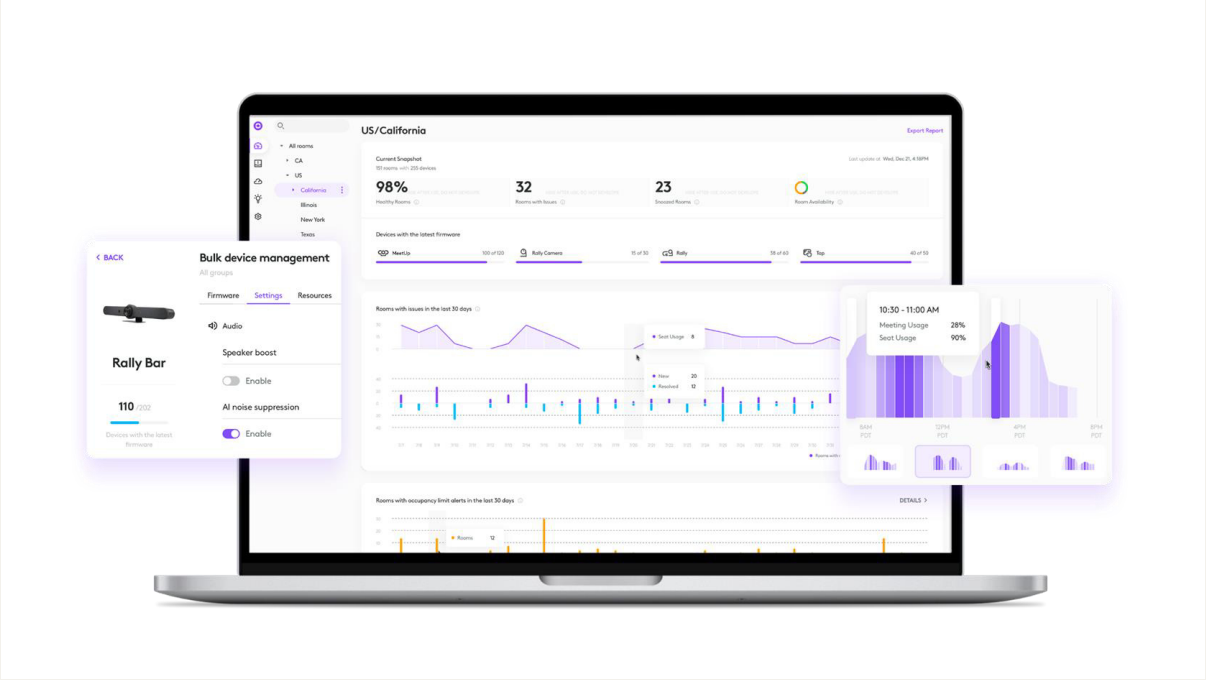


100% certified climate neutral Across the entire portfolio and the entire value chain.

Reduced energy consumption

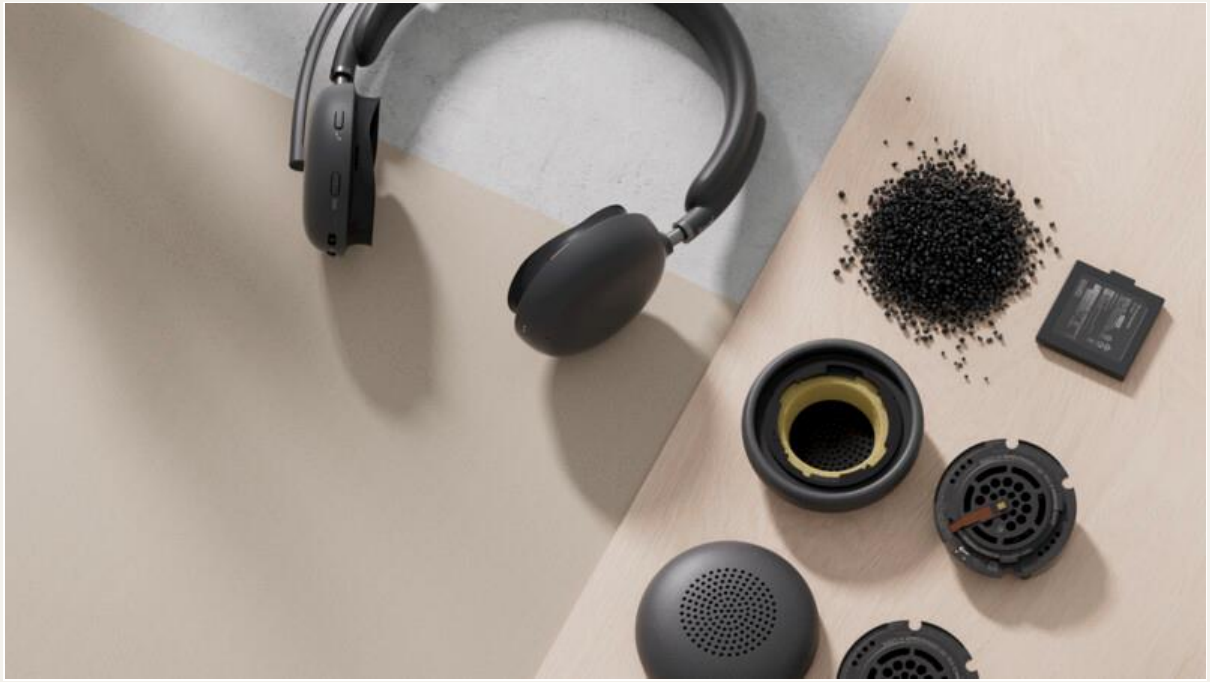
All-in-one-systems work with less energy than usual room solutions

Operating settings
that support the shutdown
of devices that are in standby mode



Circularity: Extend service life, reduce waste

- Software-Updates improve performance and offer new functions
- Possibility of **replacing certain parts** if necessary as opposed to shipping an entire device or system



Recycling with Select

Our„Collect & Recycle“-programme***is part of the Select service plan and helps customers to recycle old video equipment regardless of brand**

*Logitech is currently introducing this programme to generate early customer interest and optimise the service before it is fully rolled out in Select later in 2024. Participation in the programme cannot be guaranteed. Interested parties should contact their account manager for more information and eligibility requirements.

Wie sich das rechnet: CollabOS-Geräte

Clean production	+ renewable energy
Energy consumption	+ All-in-one-Design + CollabOS Software
Materials	+ Next-Life-Plastics + Aluminium with low carbon content + Recycled materials + Packaging with FSC-certification
Extended product lifecycle	+ New functions per Software-Update + Spare parts
Recycling	+ collect and recycle with Select

Top: PCR proportions by product

Plastic parts: Certified percentage of post-consumer recycled plastic (PCR). % PCR varies depending on colour. PCR (measured in per cent) (%) in plastic parts only

Öffentlicher Tracker hier.

LIFE CYCLE

LIFE CYCLE

QUALITY

How long will my product last until it fails?

CONTINUOS DEVELOPMENT

How long will my product get developed with new features, accessories? How long will it be competitive?

END OF SALES

When will my product will be replaced? How long will it remain on the market?

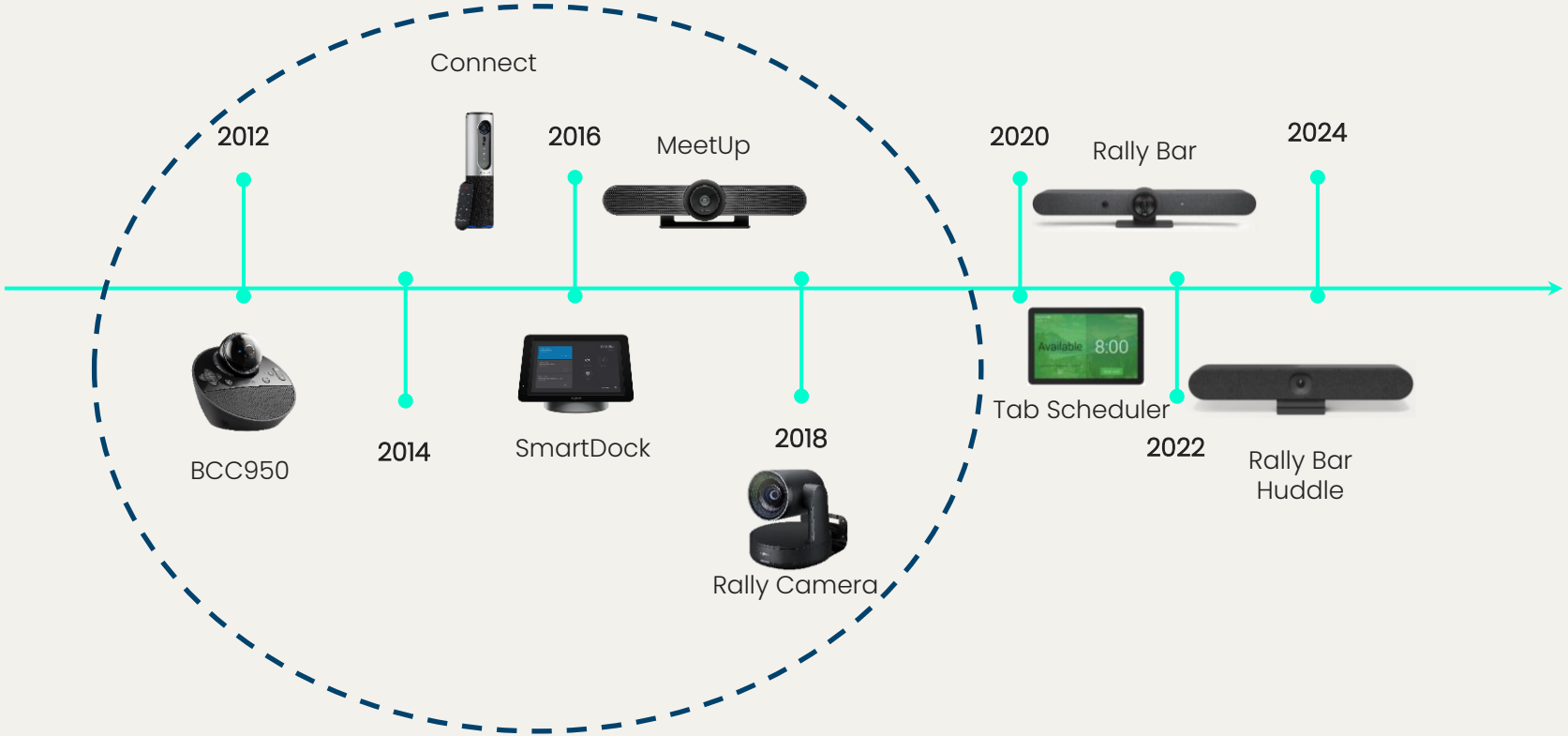
END OF SUPPORT

Support ≠ continuous improvements!
How long will my product get support and part replacement?

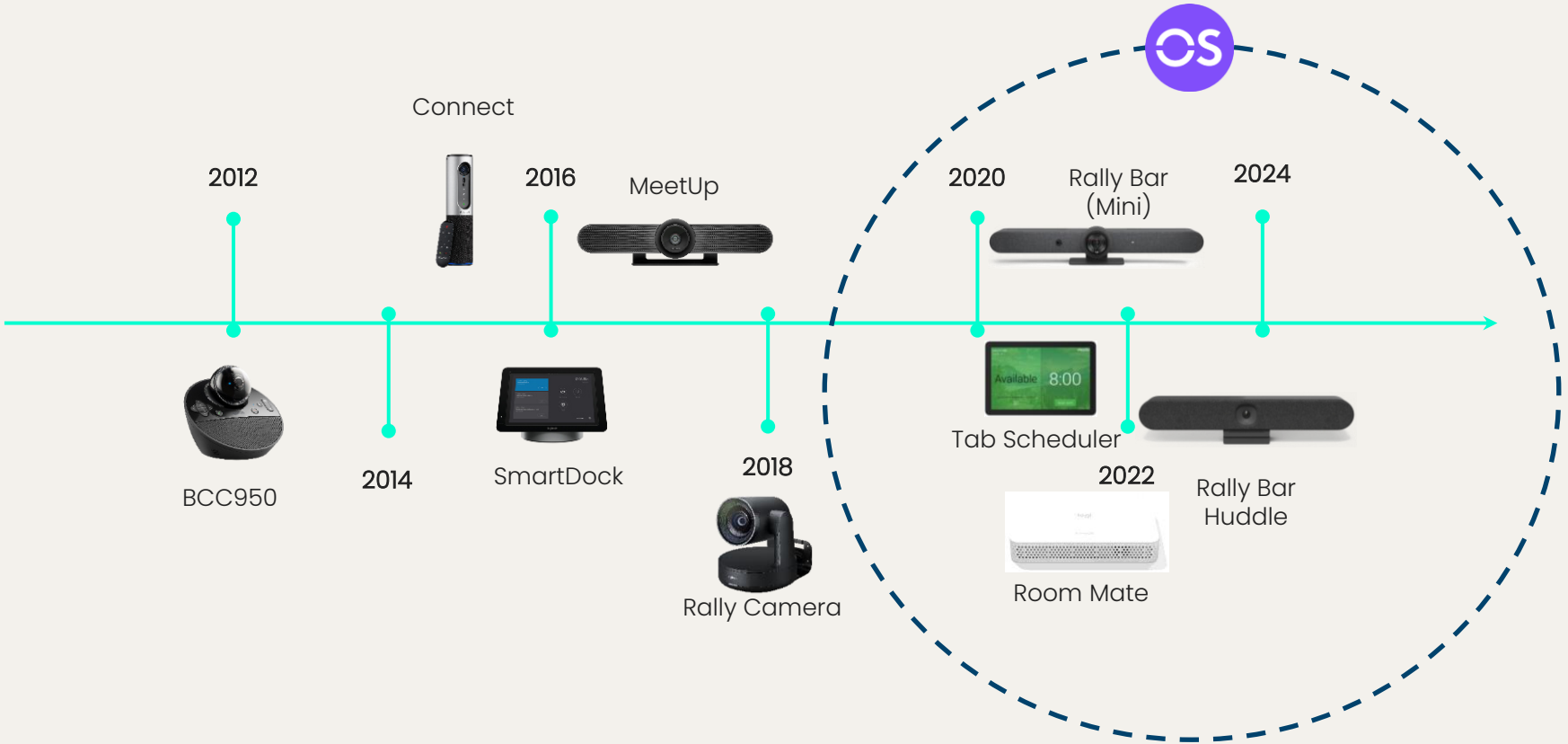
QUALITY END OF SALES END OF SUPPORT DEVELOPMENT

1M+ Sold

QUALITY | END OF SALES | END OF SUPPORT | DEVELOPMENT



QUALITY | END OF SALES | **END OF SUPPORT** | DEVELOPMENT



QUALITY | END OF SALES | **END OF SUPPORT** | DEVELOPMENT

Android updates help improve security and supportability.

Rally Bar Huddle — 11

Rally Bar Mini — 10

Rally Bar — 10

Tap Scheduler — 10

Tap IP — 10

Scribe

Sight — 10

RoomMate — 10

QUALITY | END OF SALES | **END OF SUPPORT** | DEVELOPMENT

All CollabOS devices will get updated from Android 10 to Android 12.

Android 12 is supported till October 4 2026 by Microsoft!

Android 12

Rally Bar Huddle

Rally Bar Mini

Rally Bar

Tap Scheduler

Tap

Scribe

Sight

RoomMate

LIFE CYCLE 3Y VS 5Y+

COST SAVINGS

For Customers: Lower spending on replacements.
For Resellers: Better inventory management and reduced costs.

Environmental Impact

For Customers: Less electronic waste.
For Resellers: Enhanced brand reputation through sustainability.

Quality & Reliability

For Customers: Fewer breakdowns and repairs.
For Resellers: Increased customer satisfaction and repeat business.

Customer Trust

For Customers: Confidence in long-lasting products.
For Resellers: Improved brand loyalty and long-term sales.

Tech Updates

For Customers: Products remain current with updates.
For Resellers: Easier support and increased product appeal.

Resource Efficiency

For Customers: Investing in sustainable, durable products.
For Resellers: Attracting eco-conscious customers and reducing returns.

MAX LIFE CYCLE = MIN TCO

QUALITY | END OF SALES | END OF SUPPORT | DEVELOPMENT

BUGFIXES

Resolves software errors, while security patches protect against threats. Regular updates ensure optimal functionality and safety.

NEW FEATURES

Adds capabilities and enhancements, improving user experience and functionality, and keeping the product competitive and current.

ACCESSORIES & ECOSYSTEM

Integrates the product with other devices and services, creating a seamless, interconnected experience. Accessories play a key role, enhancing functionality and adding value to the overall system

SERVICES

Provides device management, support, data insight and enables new features. Ensuring optimal performance, user satisfaction and investment protection.

DEVELOPMENT

NEW FEATURES

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Sight Smart Switching

Intelligent switching for the best front-and-center experience.

For Rally Bar/Mini
All service providers

RightSound 2 - CollabOS 1.12

AI-powered sound that minimizes the impact of unwanted noise like reverb and echo.

In-room participants will be heard with even greater clarity at greater distances.

Multi-Stream (on Windows)

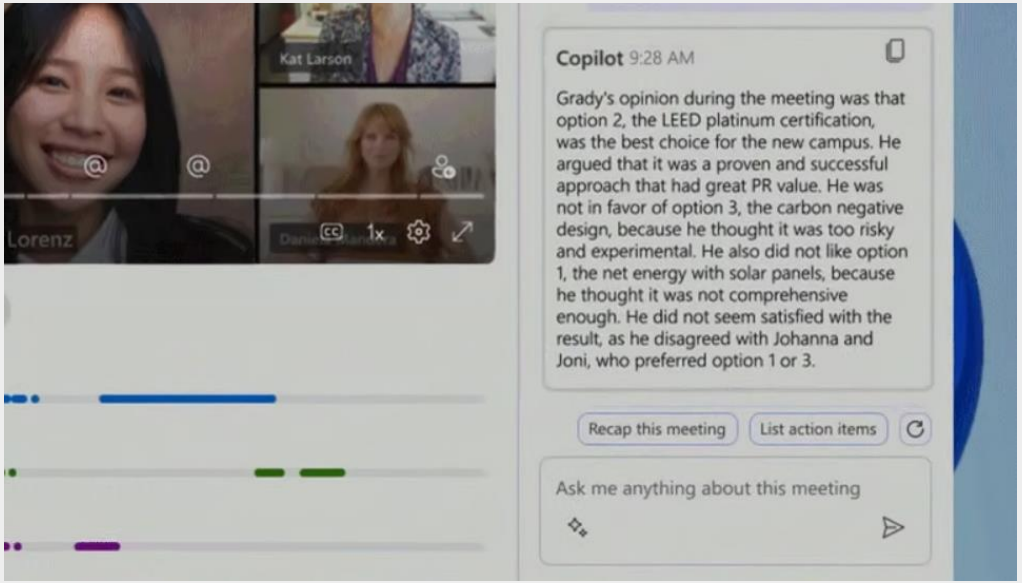
Microsoft AI - Copilot

Don’t miss out on the action!

Conf cams will work with Copilot to identify and label participants in the room, and attribute meeting dialogue to the correct speakers, and support better meeting summaries in Microsoft Teams Rooms.

Copilot - **available now** on **MTRoW** and **Teams-certified devices**

- More on Copilot [on Product Hub]



SPEAKER RECOGNITION AND ATTRIBUTION TO UNLEASH THE POWER OF COPILOT

Copilot in Teams Rooms

Intelligent Speaker for All Rooms and Devices

- Feature now available on Teams Rooms on Windows as public preview
- Available with all Logitech devices certified for Teams Rooms on Windows
- Logitech's flagship devices have industry leading microphones and AI software enabling the Microsoft Cloud to seamlessly recognize speakers
- Learn more about speaker recognition and attribution here

INDUSTRY FIRST

Entire portfolio supports Windows and Android

Teams Rooms on Windows

Teams Rooms on Android

Only Logitech supports Windows and Android on the same device, across the flagship portfolio.

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LOGITECH OFFERS CHOICE AND FLEXIBILITY

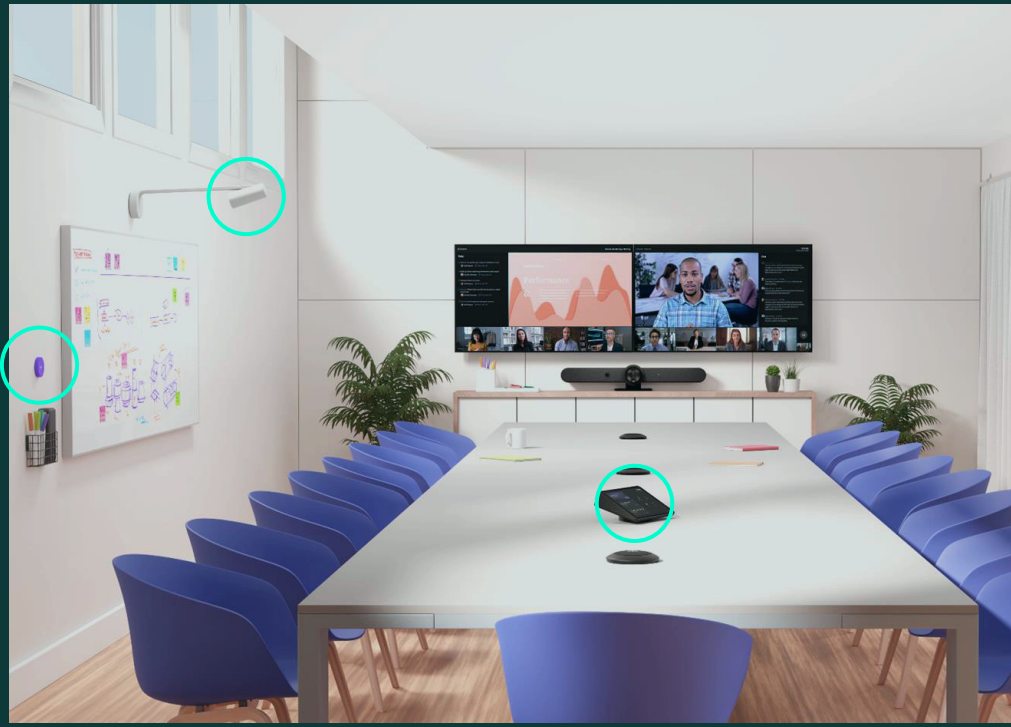
Copilot in Teams Rooms

Decision Driver	Teams Rooms on Windows	Teams Rooms on Android
Copilot is a must-have feature	Available now	Consider switching to Windows
Copilot is a nice-to-have feature	Available now	Coming to Android later this year

Switching from Android to Windows only requires the addition of a certified PC from Logitech

DEVELOPMENT

ECOSYSTEM



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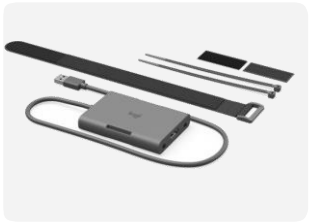
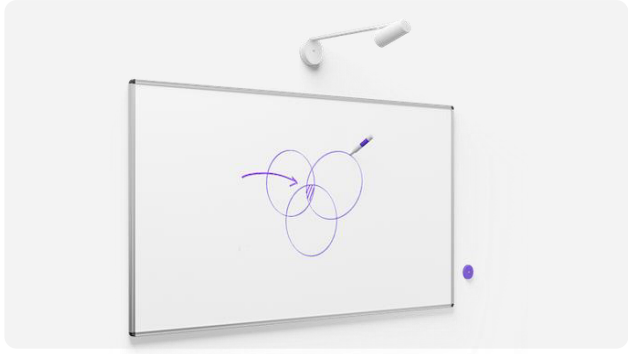
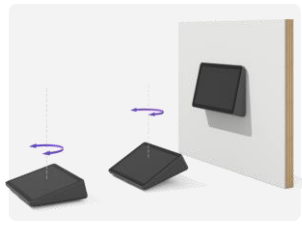
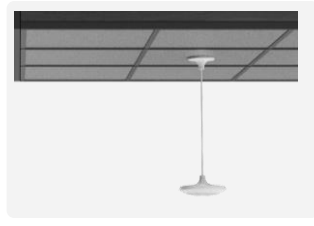
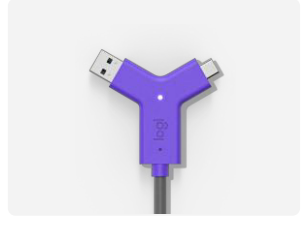




Think Tank







DEVELOPMENT

Services

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New Service Offerings for **Rooms**

Basic
Included w/purchase

Basic device management
Update and configure
Business support
2-year warranty

Essential
$199/room/yr

Everything in Basic, plus:

Alerts & ServiceNow Insights
Sync Remote UI Access
Room booking

Select
$399/room/yr

Everything in Essential, plus:

24/7 assistance
Product replacements
Advanced RMA

New Service Offerings for **Desks**

Basic
Included w/purchase

Basic device management
Update and configure
Business support
2-year warranty
Desk booking

Essential
$49/desk/yr

Everything in Basic, plus:

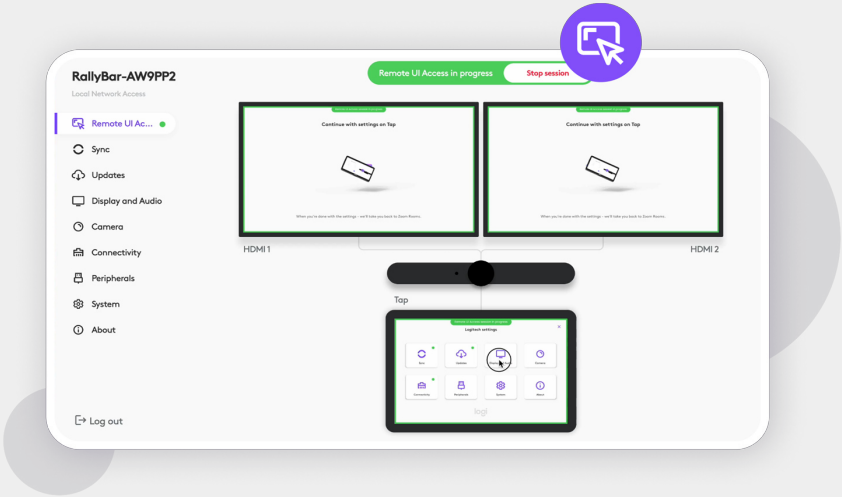
Alerts & ServiceNow Insights
Sync Remote UI Access

Select
$199/desk/yr

Everything in Essential, plus:

24/7 assistance
Product replacements
Advanced RMA

2 New Capabilities



Sync Remote UI Access

Interact with CollabOS devices remotely, as if you were right in front of them.

Space Management

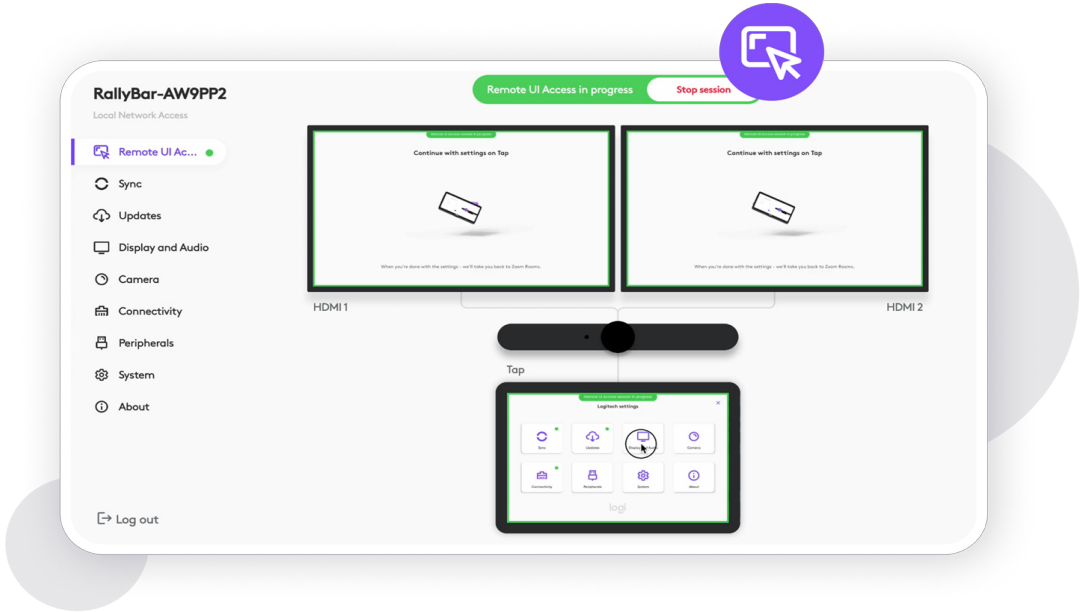
Bring spaces, devices and people together in one ecosystem.

DEMO

Intro to Sync Remote UI Access

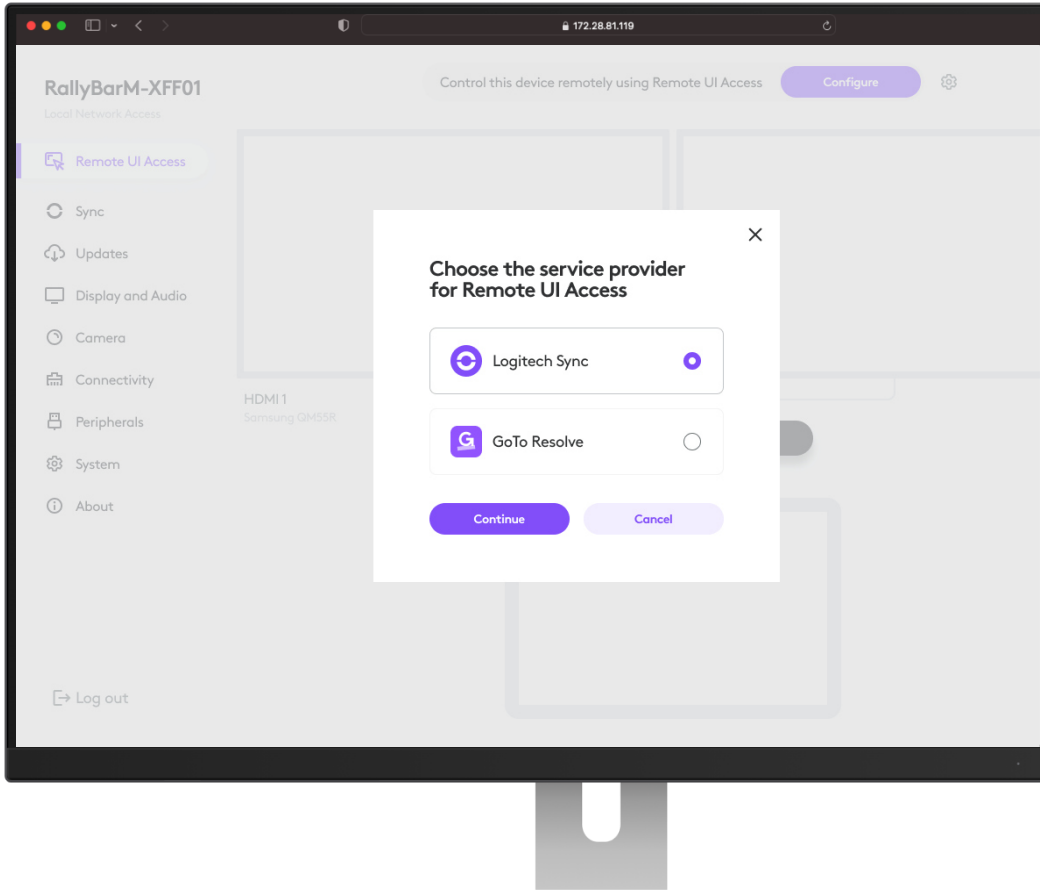
Simplified remote management

Remote UI Access allows you to interact with network-connected CollabOS devices, just as you were right in front of them.



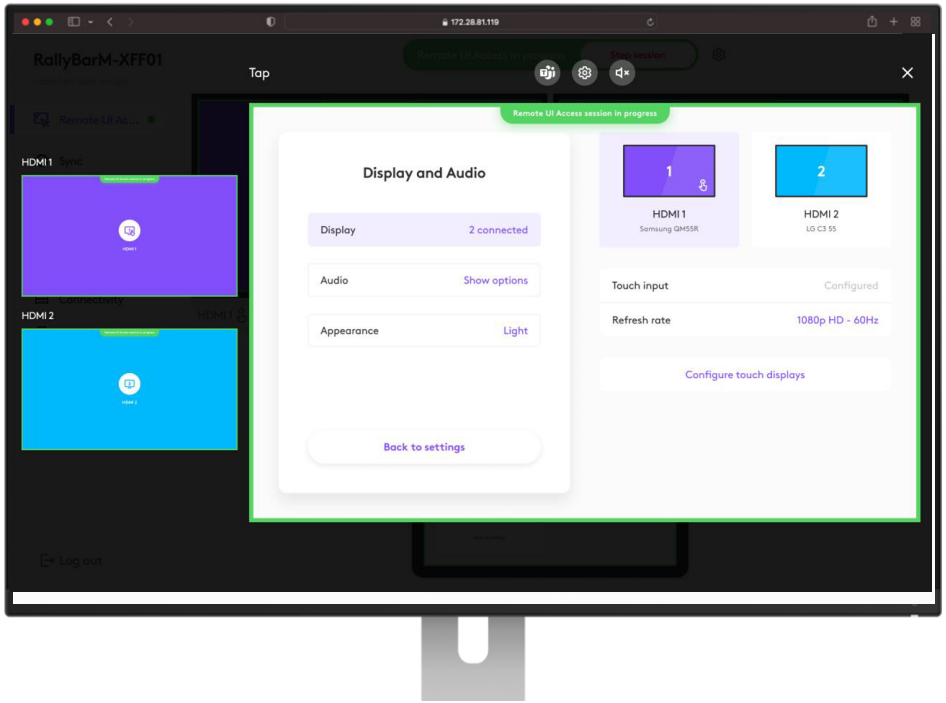
Remote UI Access

Choose your provider!



Get an enhanced view of small screens

The clean and clear interface makes it easier to interact with smaller screens and settings, giving you complete visibility and control of the devices.

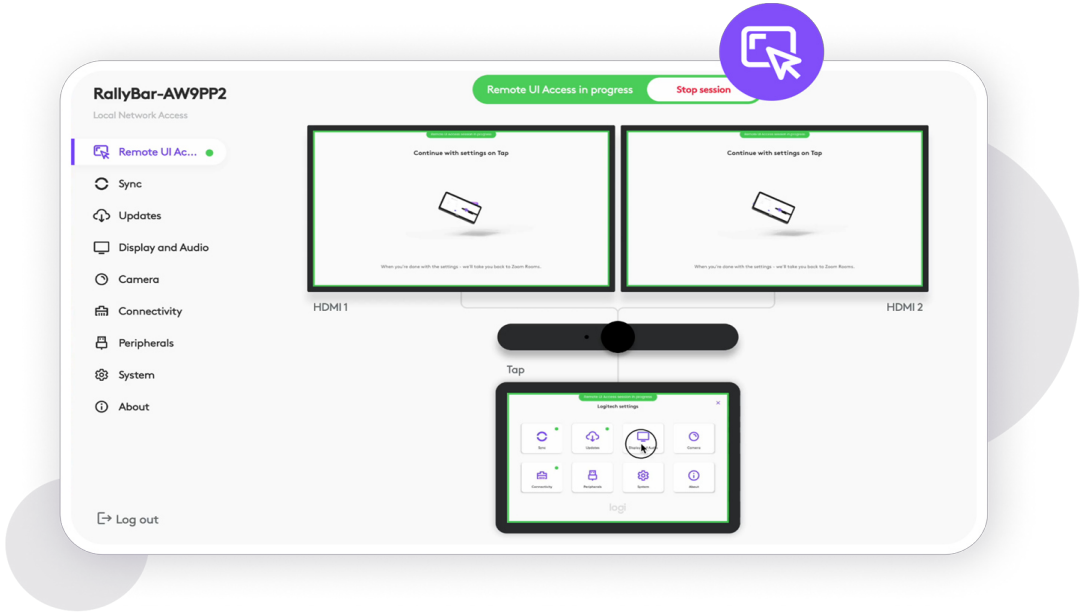


Summary: Remote UI Access

Availability:
CollabOS 1.12 (April)
Spring Event (May 21st)

How to purchase:
Included in Essential (August) or Select

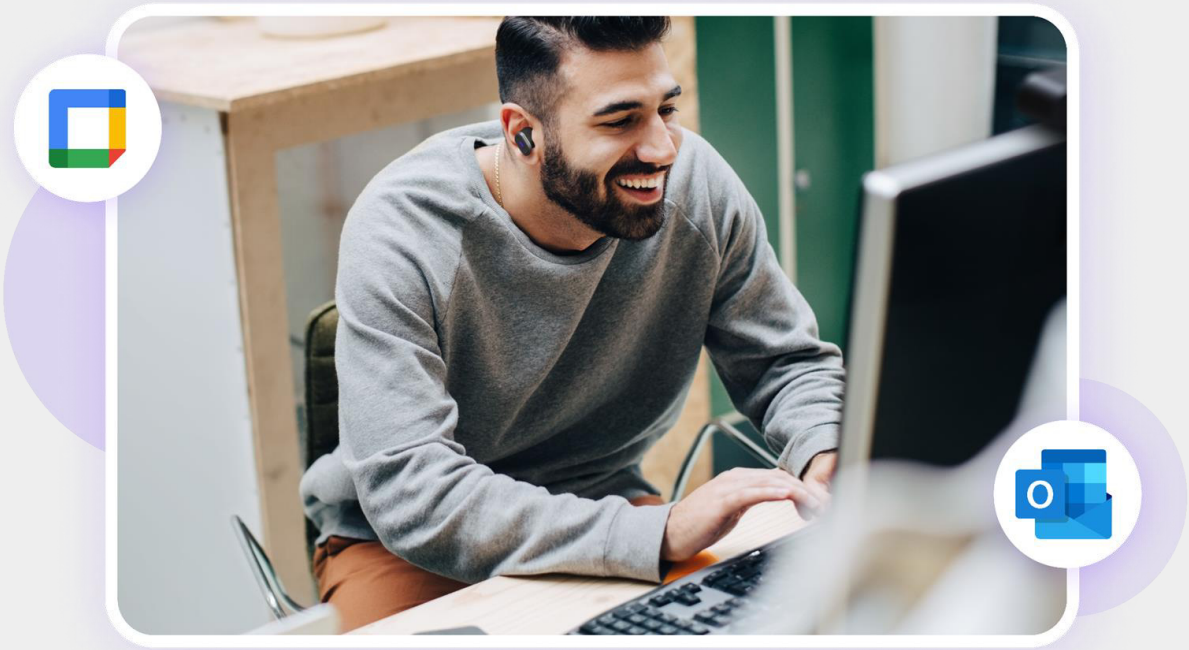
How to trial:
Available at a 30 per device trial



Intro to room booking

Easily book rooms

Through calendar
On Tap Scheduler
Auto-book & Release (with Rally Bars)



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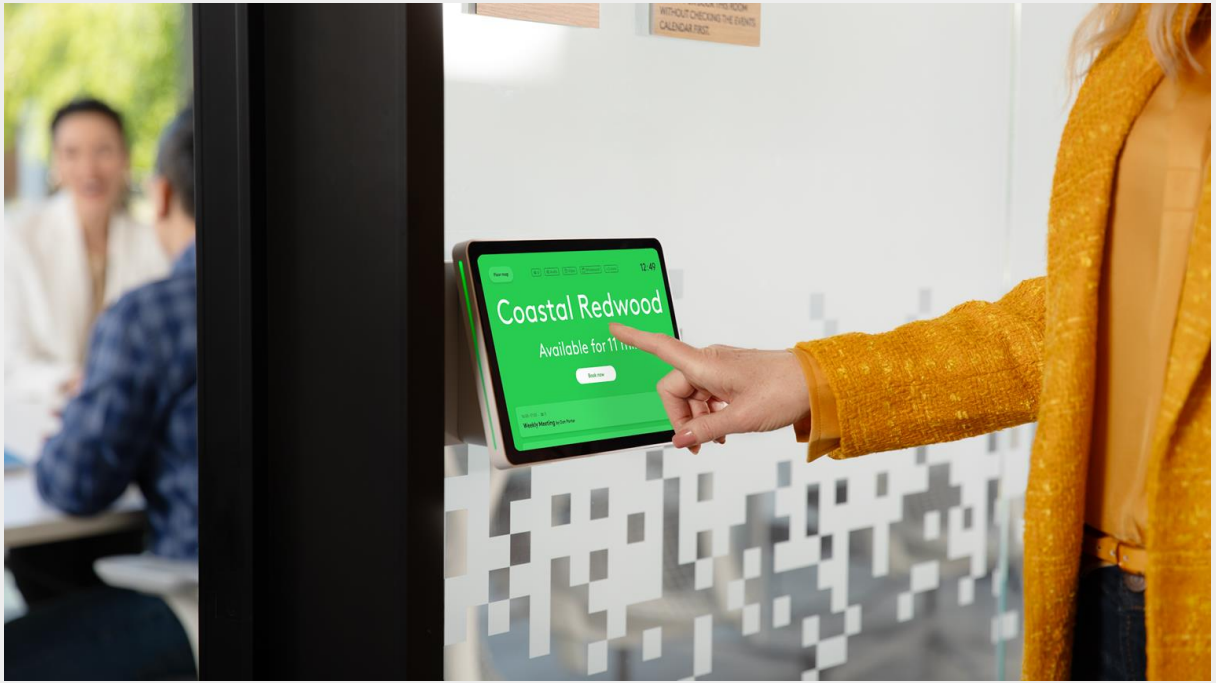

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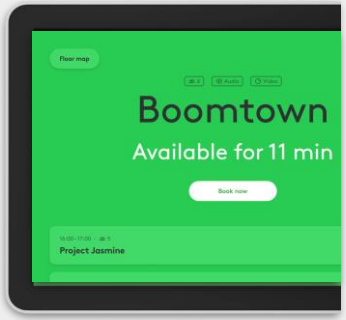
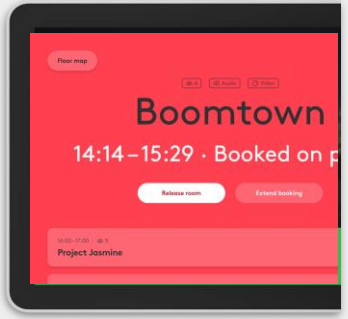
Auto-book & Release (with Rally Bars)

Available



Booked

Occupied



Easily book rooms

Through calendar
On Tap Scheduler
Auto-book & Release with Rally Bars*

*Coming soon

Navigate the office with ease

With Tap Scheduler
With Logi Tune
With RoomMate

Navigate the office with ease

With Tap Scheduler
With Logi Tune
With RoomMate

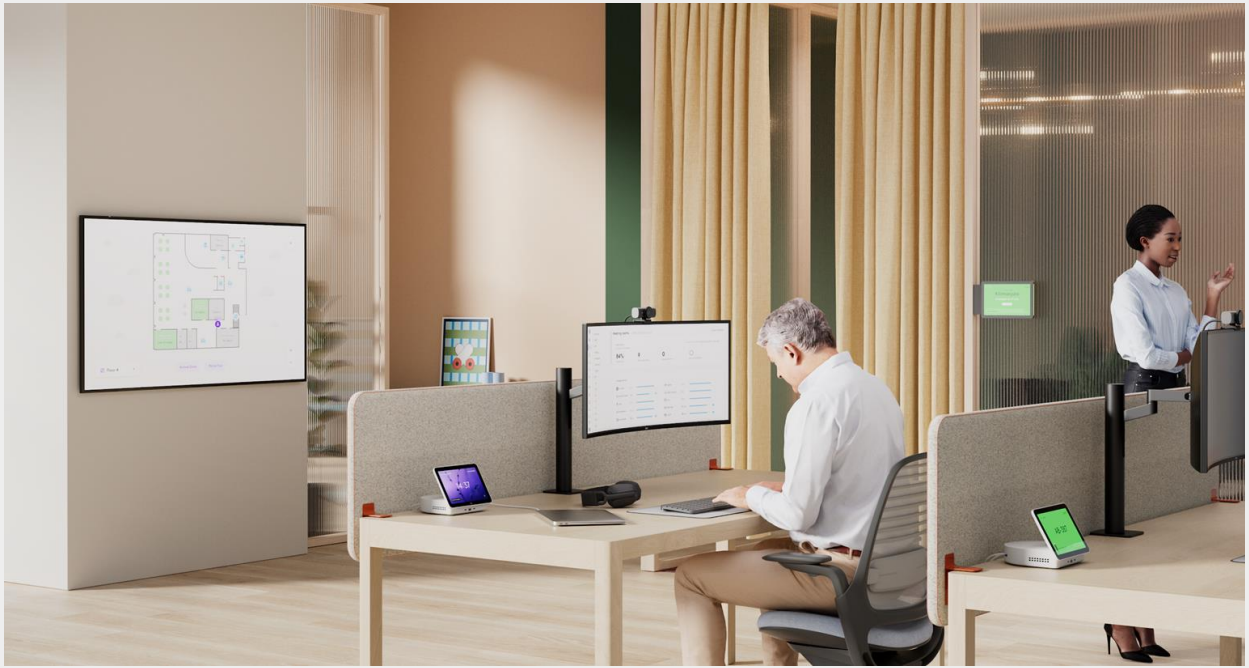
Navigate the office with ease

With Tap Scheduler
With Logi Tune
On larger sized displays through RoomMate

*Available post-launch

Manage through Sync

Setup with ease
Sync Remote UI Access
Booking policies
Manage maps
Customize Tap Scheduler



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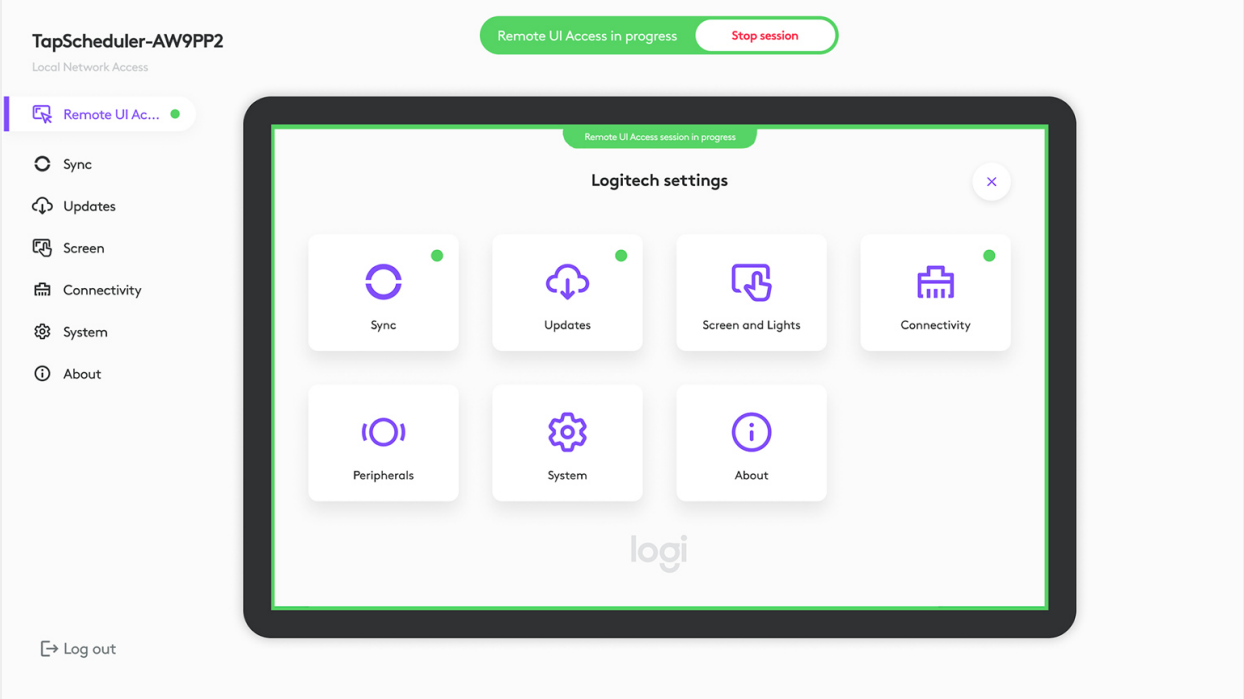

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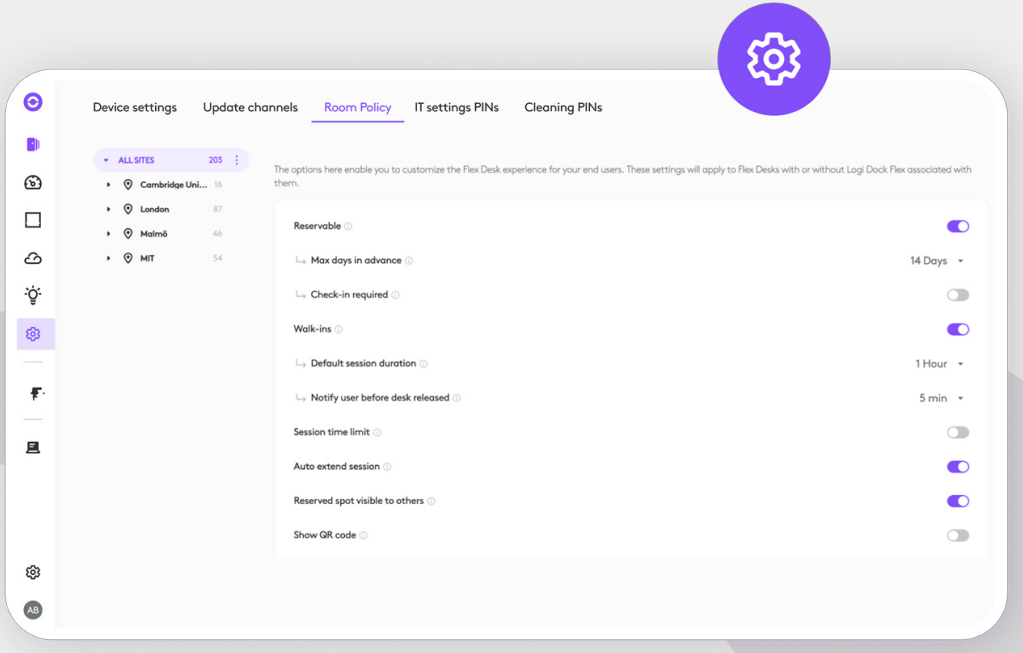

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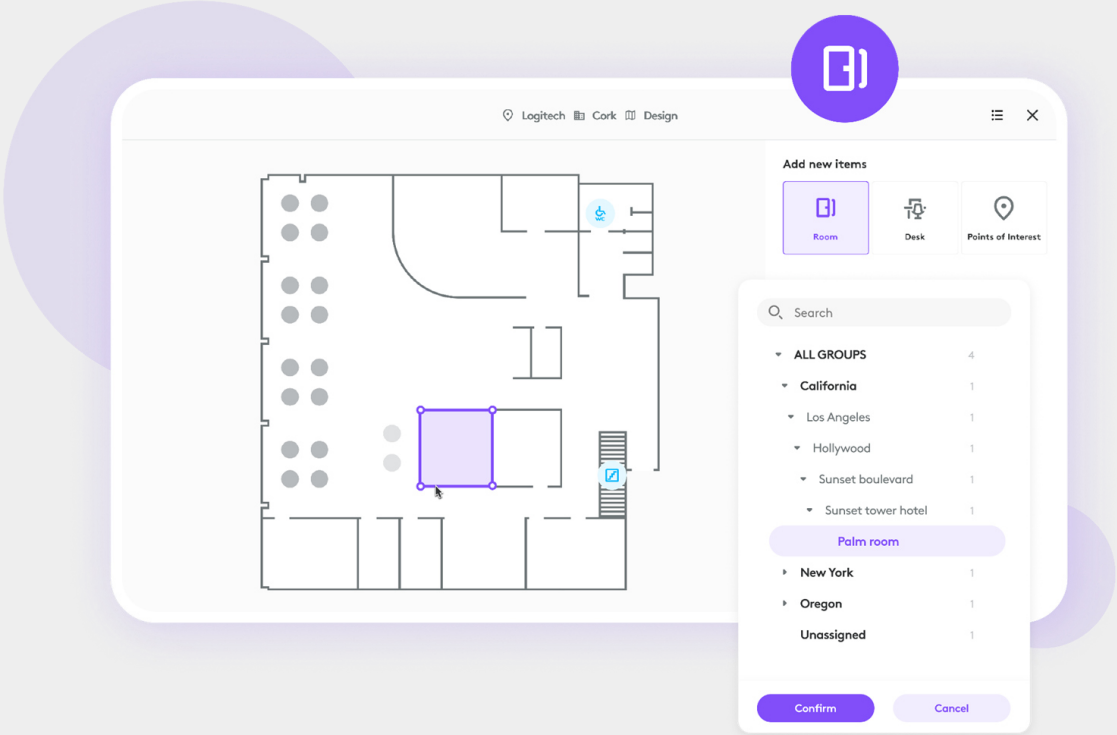

Manage through Sync

Setup with ease
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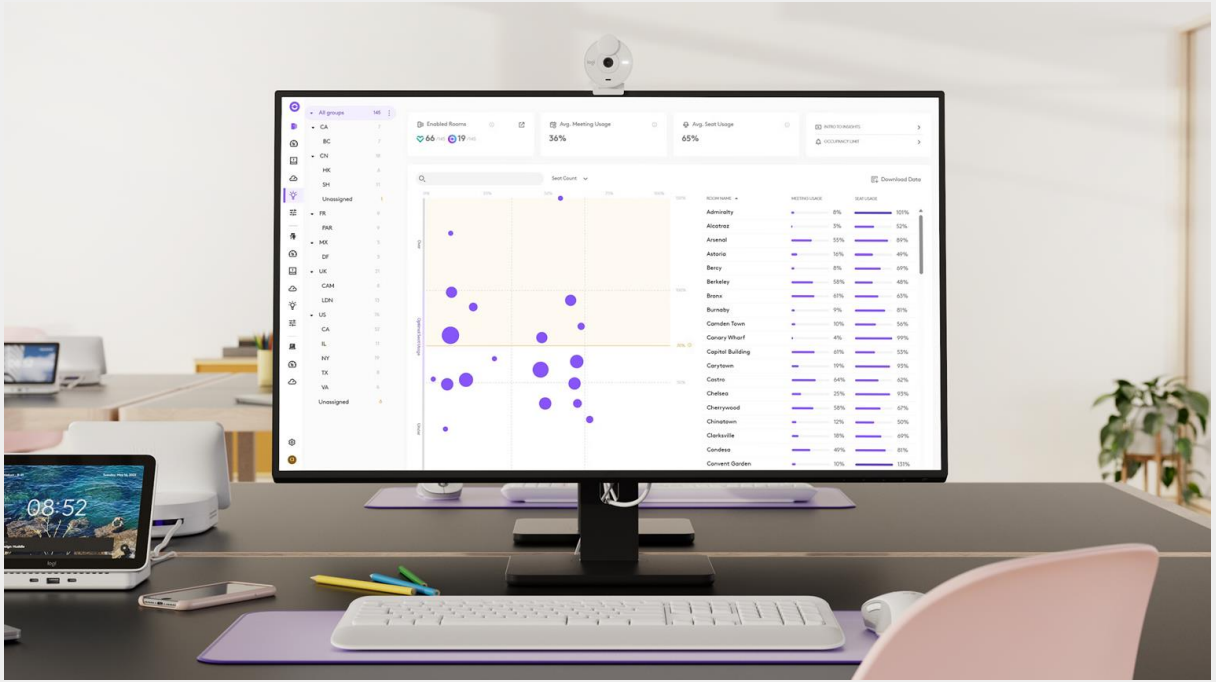
Customize Tap Scheduler

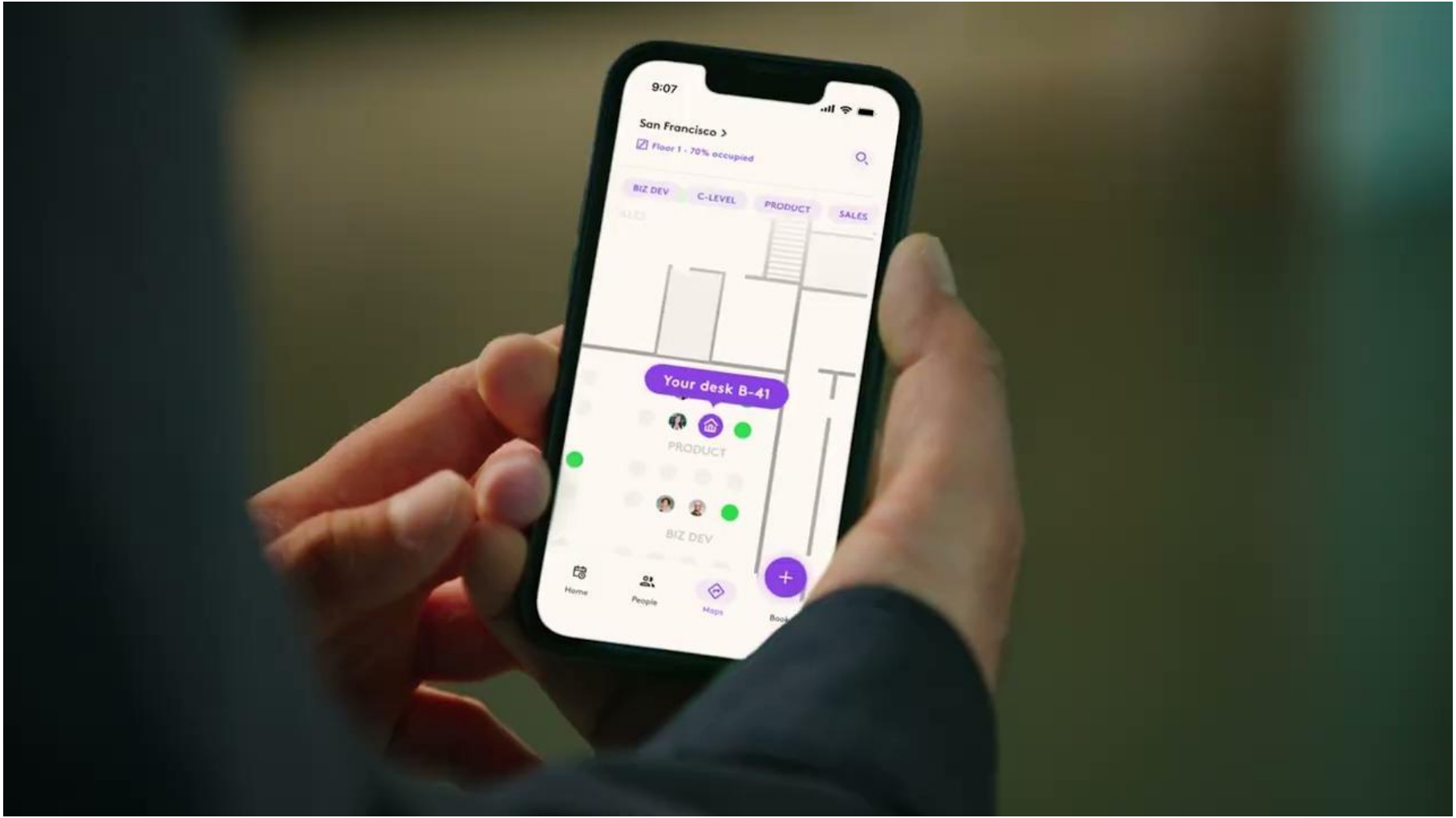
*Coming soon

Understand room usage

Insights in Sync

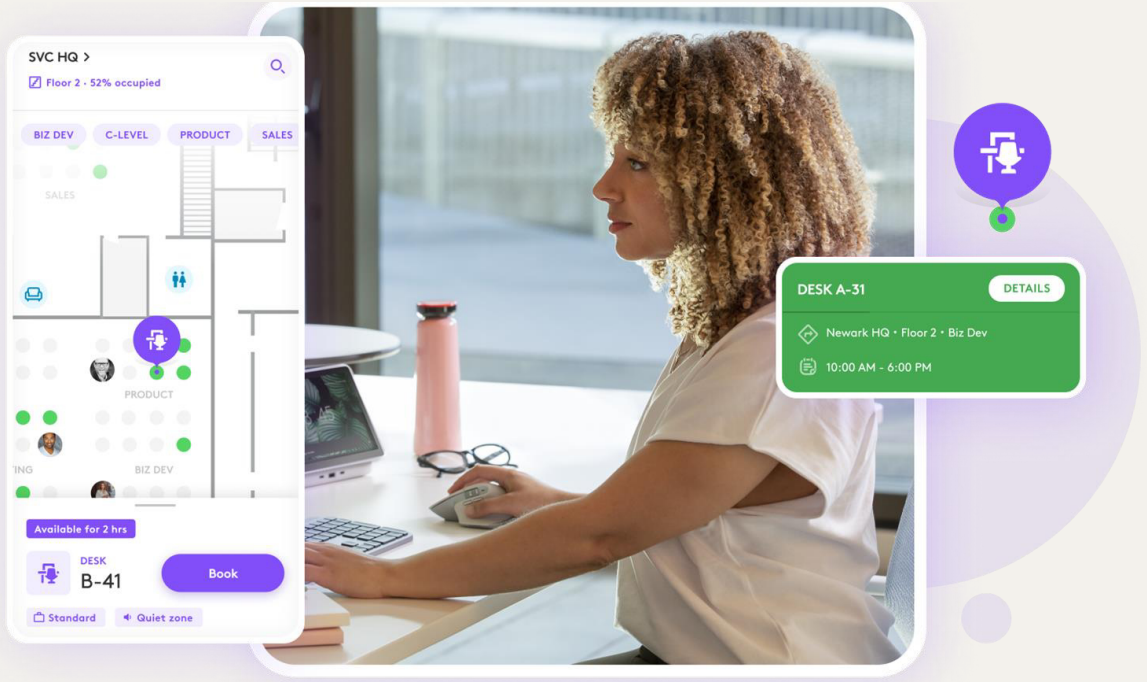


Intro to desk booking


9:07
San Francisco >
Floor 1 · 70% occupied
BIZ DEV
C-LEVEL
PRODUCT
SALES
Your desk B-41
PRODUCT
BIZ DEV
Home
People
Maps

Enable a better desk booking experience

Transform shared desks into personalized workspaces and enable users to get right to work. Bookings are easily made in Logi Tune.



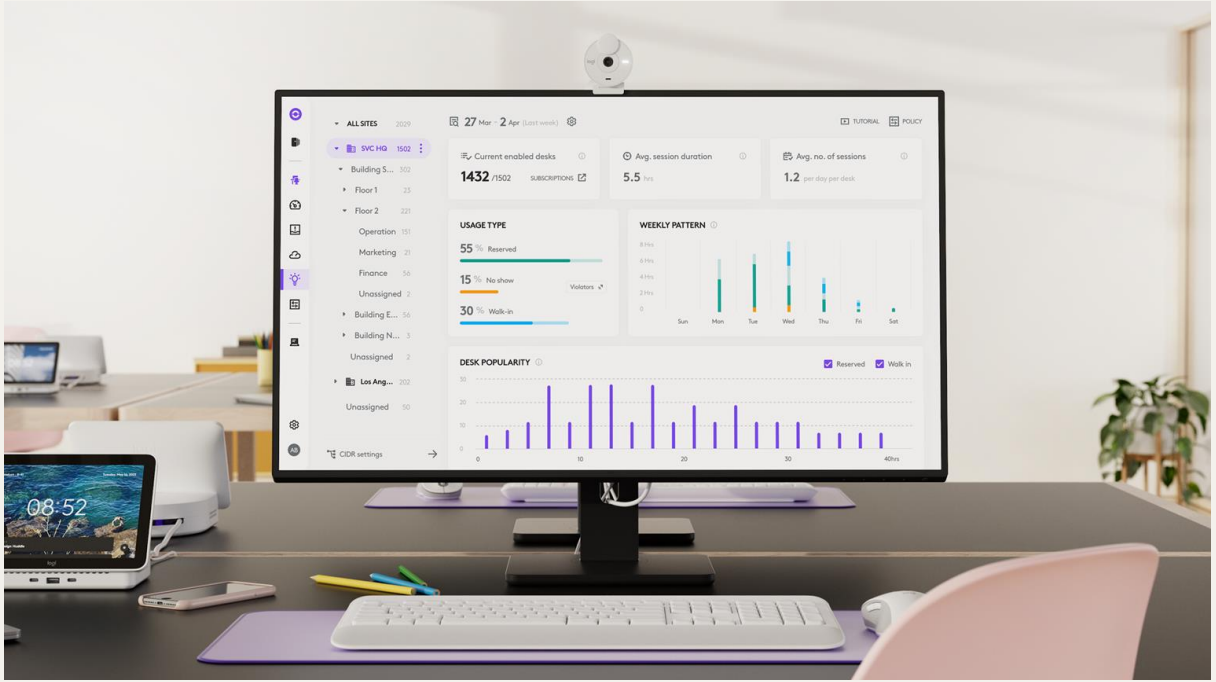
Use with Logi Dock Flex

By plugging in their computer in Logi Dock Flex, employees claim their booking and can immediately begin using the connected desk peripherals.

Accurate insights

The automatic check-in ensures accurate analytics on desk and space usage, including office density and utilization rates.

This helps you understand office trends and make informed real estate decisions.



Personalize the experience

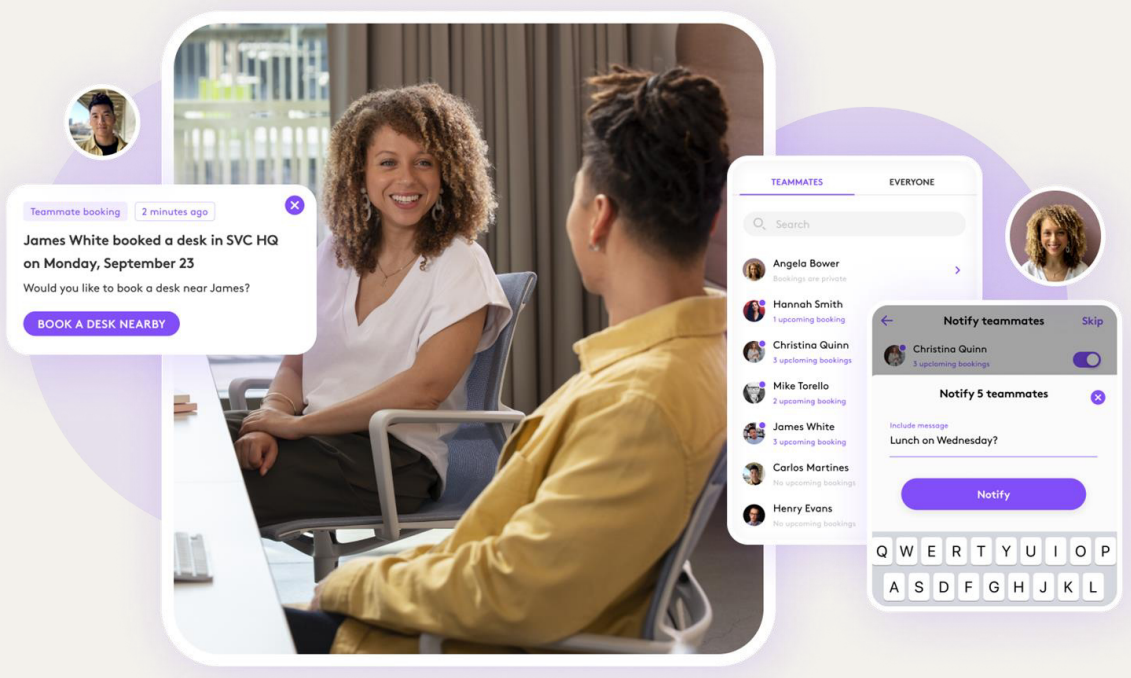
Join Calls And See Upcoming Events
Connect calendars to view upcoming meetings, with one touch to join directly from the dock.

Set Away Messages
Employees never have to worry about losing their seat. Logi Dock Flex clearly indicates that the desk is taken, even when the computer is unplugged.

Choose Personalized Backgrounds
For a personal touch, employees can choose their own background photos.

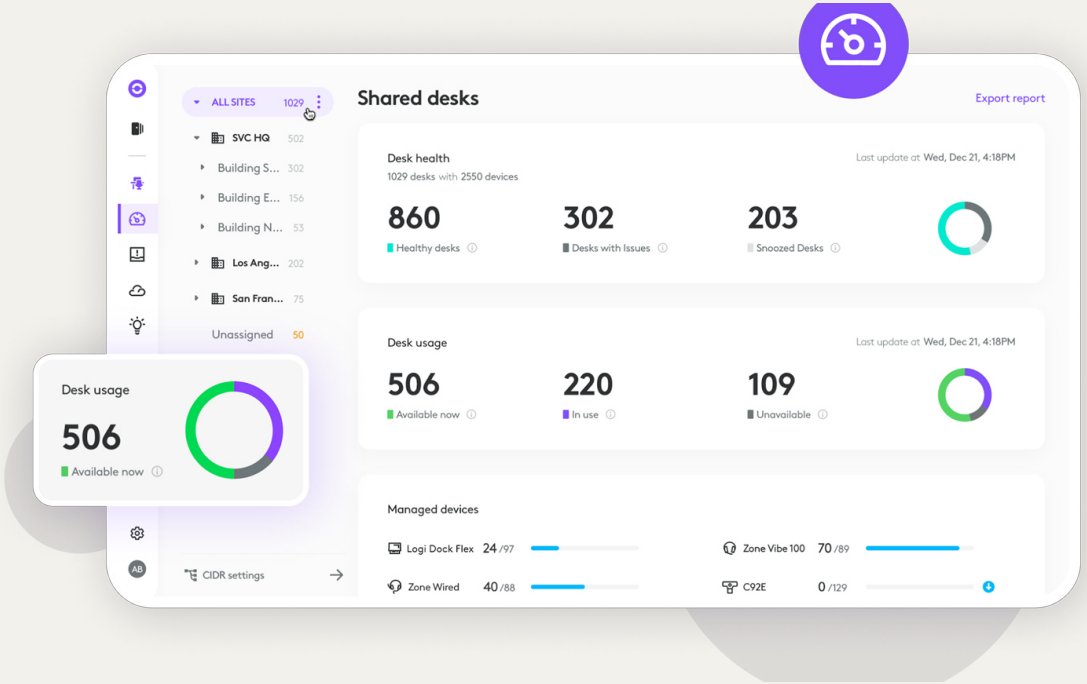
Promote onsite work

See who's already onsite and who's planning to come in. After reserving a desk, notify coworkers and coordinate through in-app messaging.



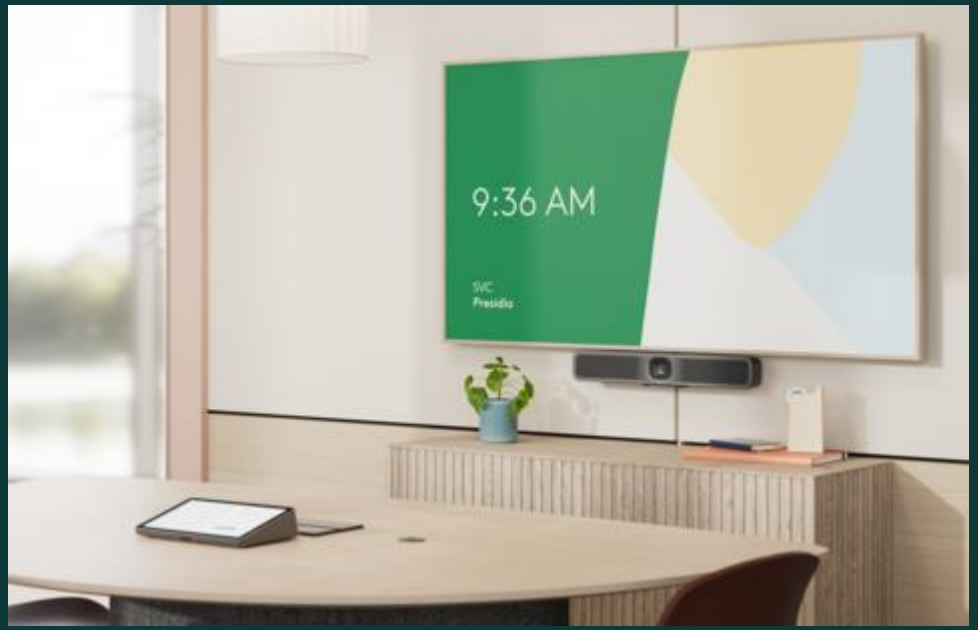
Simplified space management

Monitor and manage Logi Dock Flex remotely using Logitech Sync. Adjust your booking settings, manage equipment, and customize according to your hybrid policies.



SPRING

MeetUp 2



logitech

MeetUp

AI

Sustainability

MeetUp 2

Two Types of Deployment

PC-based

BYOD

Works With Popular Platforms

PC-based

Microsoft Teams

PC or Mac-based

zoom

Chromebox

Google Meet

RightSight 2

Group View
Speaker View
Grid View
Camera Zone
Partner Integrations

RightSound 2

Voice Equalization (AGC)
AI Noise Suppression
AI Echo Suppression
Partner Integrations

Upgraded BYOD

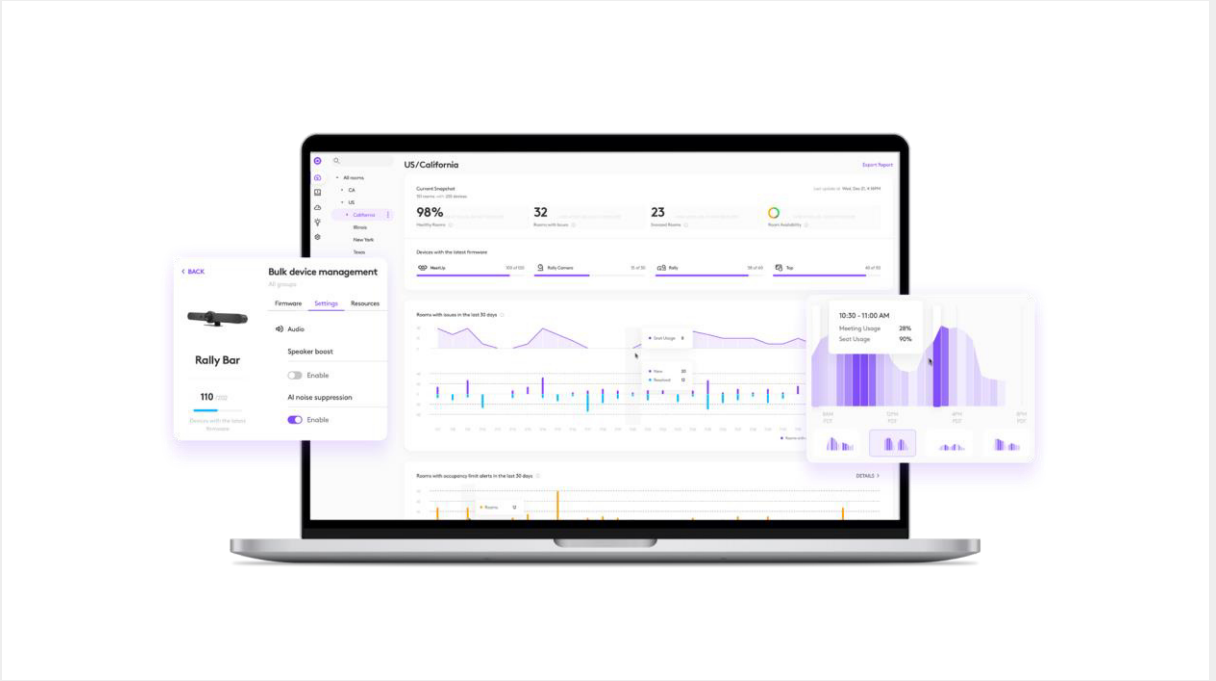
Single Cable
Digital Signage

Thoughtfully Designed

Multi-mount
Table
Display
Wall
Tripod
MeetUp Mounts
Cable Management
Manual Privacy Shutter

Easy Management

Ethernet & Wifi connection
Sync
Service Providers



Next-life plastics
62%

DEMO

QUESTIONS

Thank you

Thank you
Merci
Gracias
Grazie
Danke
ありがとう
감사합니다
谢谢
धन्यवाद

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