

# Yealink

## Yealink **Intelligent** MTR Solution for every room size



Personal Communication  
Solution



Video Conferencing  
Solution



Unified Communication  
Solution



01

Yealink updates

02

Video portfolio  
updates

03

Services

# Update the Achievements of Yealink in 2023

## Global Strategy



- SGP HQ established (Sept.23) ;
- Innovation Park operated (220K m<sup>2</sup>);
- SIX Sites \* CEC Settled globally ;

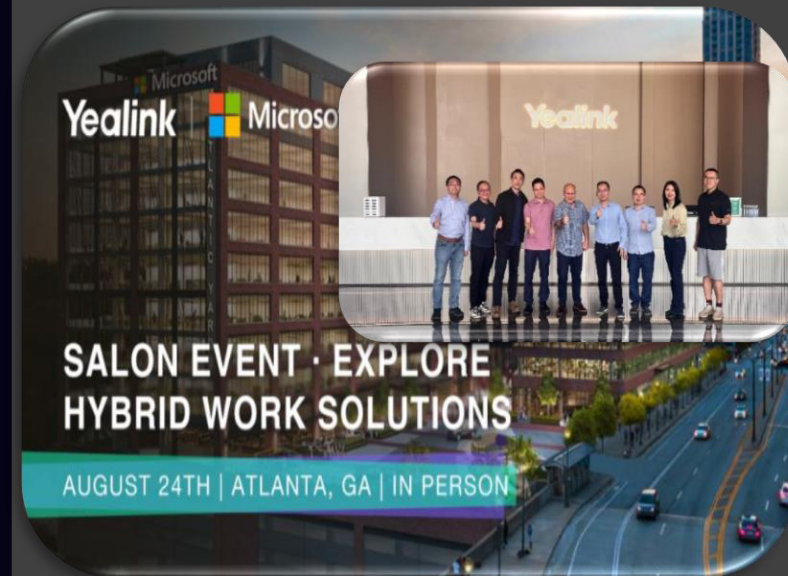
## Security Strategy



ISO/IEC 27001:2013  
Certified Information Security Management System (ISMS)  
Comprehensive Information Security Controls

- ISO ISMS & SOC Certified officially;
- YMCS migrated to Azure Cloud;
- Independent Pen-Test by leading labs;

## Eco-System Strategy



- NO 1# IN Microsoft EMEA;
- Official partnership: INTEL/YAMAHA...
- Membership: GPA/PSNI Global Alliance;

# Yealink Performance DACH, 2023

High-Speed Growth Across The Product line for Consecutive Years

- **Returned to fast growth from H2, 2023;**
- **The Biggest SIP Phone Vendor Since 2017, 60%+ share in DACH;**
- **The Second Biggest MTR Vendor Since 2021, 20%~25% share in DACH;**
- **The Fastest Growth Android/Headset Vendor, 15%+ share of DECT Headset in DACH;**



UC Solution

No. 1 38.2%



VC Solution

No. 2 22%



USB Solution

Target No. 3

# DACH MARKET OVERVIEW

Our Partner & Customer Success Stories

## Manufacturing



## Financial / Professional service



## Retail



## Healthcare / Education





01

Yealink updates

02

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updates

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Services

# Yealink one-stop Teams Certified Devices Solution

covering every workspace and catalog

Intelligent / Immersive

Teams Rooms  
on Windows

**MVC S40**  
Small to Medium  
Room



**MVC860**  
Large Room



**MVC S90**  
ProAV Room



Teams Rooms  
on Android

**MeetingBar A10**  
entry-level



**MeetingBar A20**  
Small



**MeetingBar A30**  
Medium



**DeskVision A24**  
Phone Room /  
Manager office /  
Hot-desking



Easy / Price Sensitive



**MeetingBoard 65/86**  
Small-to-large  
rooms

Room IoT

**Room  
Scheduling Panel**  
8-inch /10-inch



**Room  
Sensors**



USB  
Peripheral

**UH Series**  
USB-Wired



**WH Series**  
Wireless Headsets



**BH Series**  
Bluetooth Headsets



**UVC Series**  
Webcams and  
PTZ Cams



Teams Phone

**MP54**



**MP56**



**MP58**



**VP59**



**CP965**



# Benefits of Yealink MTR Solutions

## Complete

Single-vendor solution cover from huddle to ProAV rooms

## AI Powered

Intelligent camera and audio

## Pro-level

but still

## Simplify

For installation and use.

## Wireless

Presentation, Microphone.



# Yealink 3rd-Gen MTR-Windows Portfolio

## 3rd-Gen Base Kit

**NEW**

**MCoreKit-C4**

- MCore Pro
- MTouch E2



**MCoreKit-C5**

- MCore Pro
- MTouch Plus
- RoomSensor



## Standard Package

**MVC340-C0-000**



**NEW**

**MVC640**



**MVC860-C5**



## S Package

IntelliFrame + Copilot

**MVC S40**  
Small to Medium Room



**NEW**

**MVC S60**  
Small Signature Room



**MVC S90**  
ProAV



## ProAV Accessories

**CM20**  
Ceiling Mic




**NEW**

**CS10**  
Ceiling Speaker



**NEW**

**Multi-Touch Console**



**BYOD Accessory**



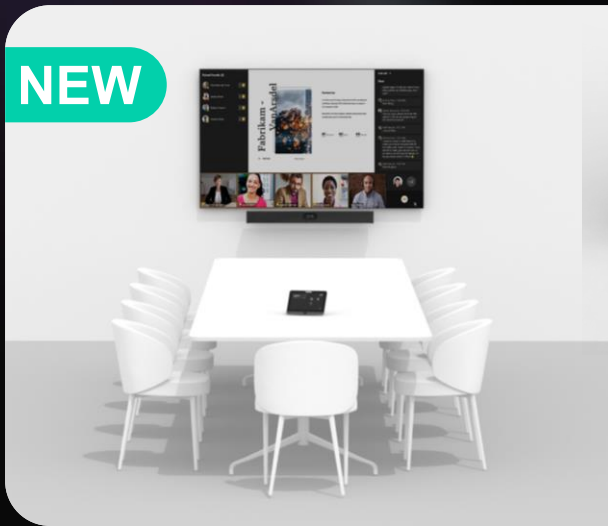
**MShare E2**



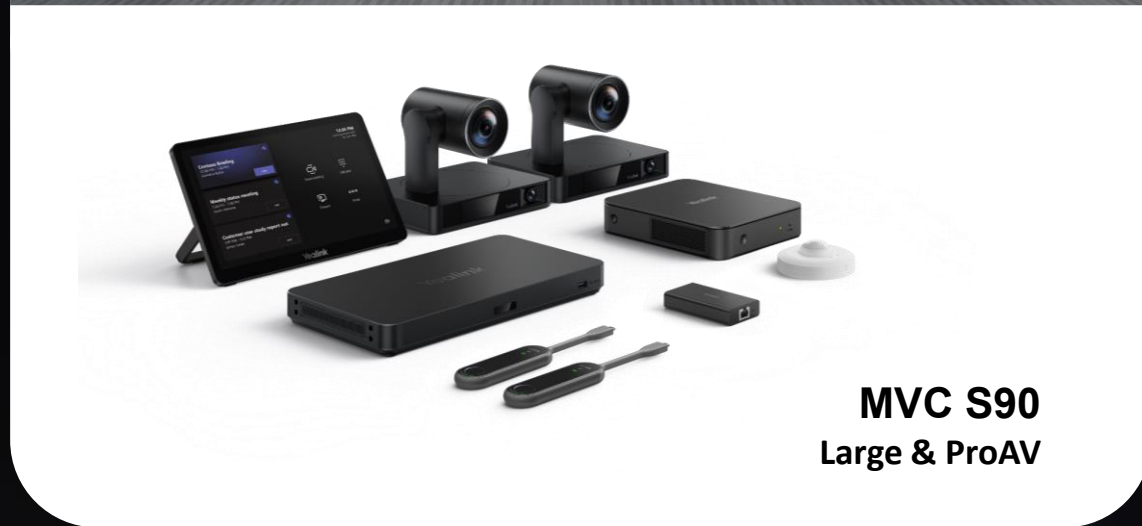
# Yealink 3<sup>rd</sup>-Gen MVC S-Package Teams IntelliFrame Experience for All Room Spaces



**MVC S60**  
Small Signature Room



**MVC S40**  
Small-to-Medium



**MVC S90**  
Large & ProAV

# Yealink 3rd-Gen MCore Pro Kit Improvement



## MCore Pro v2

- Intel 11th-gen chipset
- 3x HDMI-out
- CEC supported for every HDMI
- Built-in **EDID** module
- 5K and **21:9** resolution
- **One-cable technology**, dedicate port for one CAT5E cable connect to Touch console (up to 131 feet)



## MTouch E2

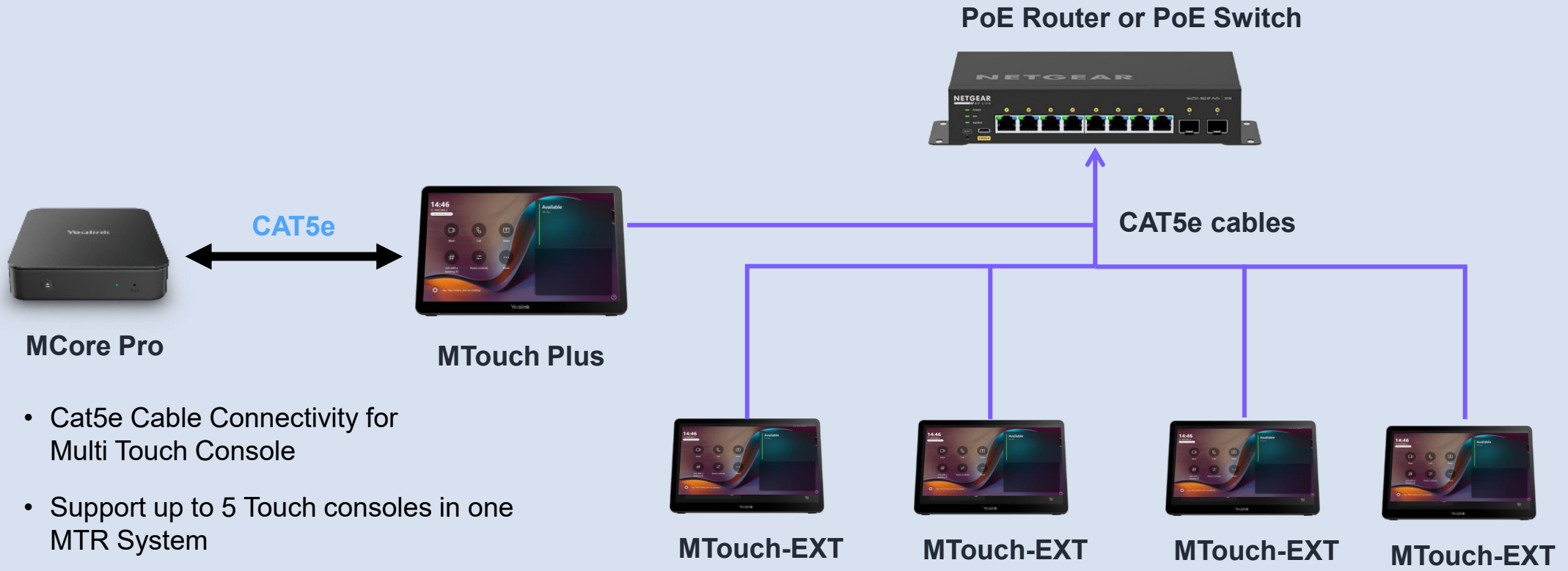
- 8-inch IPS screen
- 1280 x 800 resolution
- Build in Human Motion Sensor
- Wireless sharing + wireless BYOD
- USB-C/HDMI content share input



## MTouch Plus

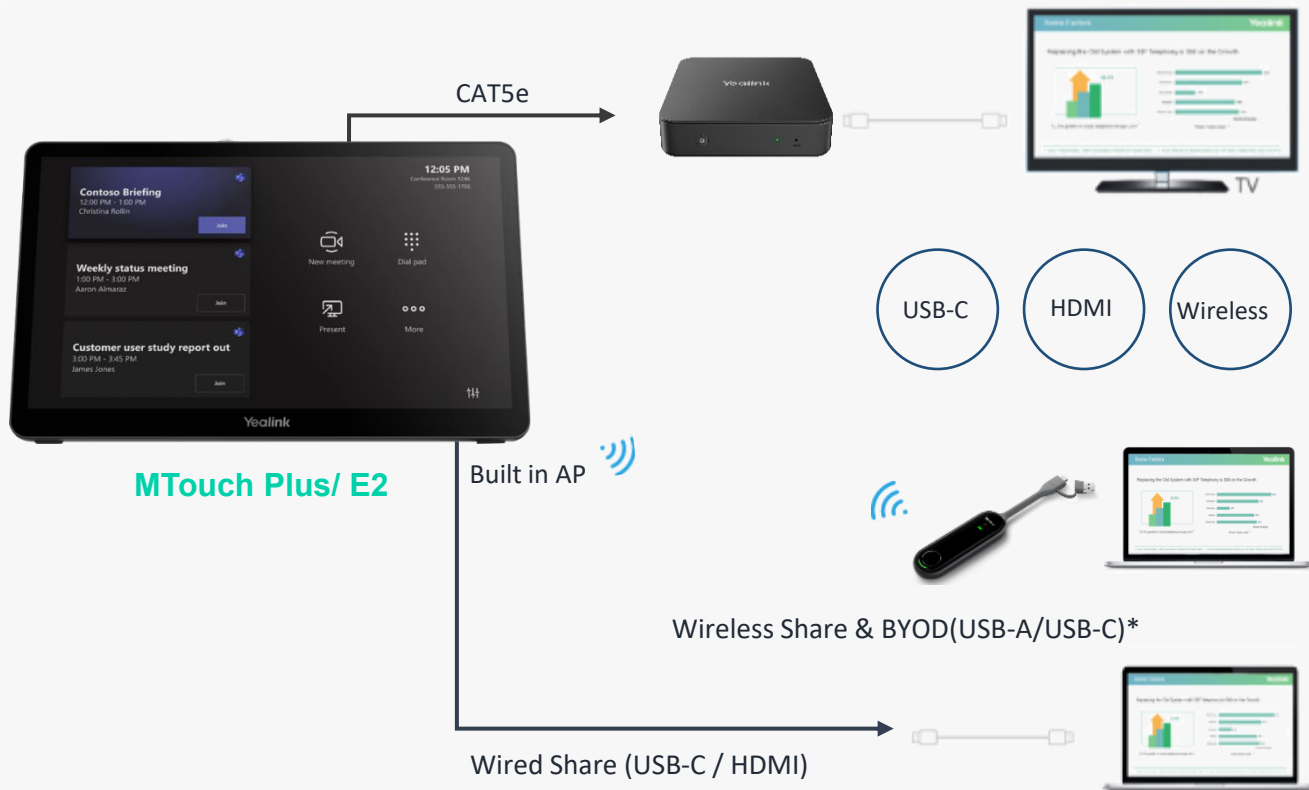
- 11.6-inch IPS screen with 1920 x 1080 resolution
- Flexible desk and wall-mounted deployment
- Optional **PD power** supply for powering laptops when sharing screens
- Multi Touch Console Solution
- Wireless sharing + wireless BYOD
- USB-C/HDMI content share input

# Multi Consoles Solution



- Cat5e Cable Connectivity for Multi Touch Console
- Support up to 5 Touch consoles in one MTR System

# Integrated Wired & Wireless Content Sharing Technology



## Wireless Presentation & BYOD

- **Instant sharing**, simply plug WPP30 dongle into PC to share content with a single click.
- **Share anywhere** in the meeting room without distance restriction, even for the XL room.
- **USB-C** direct content sharing without software

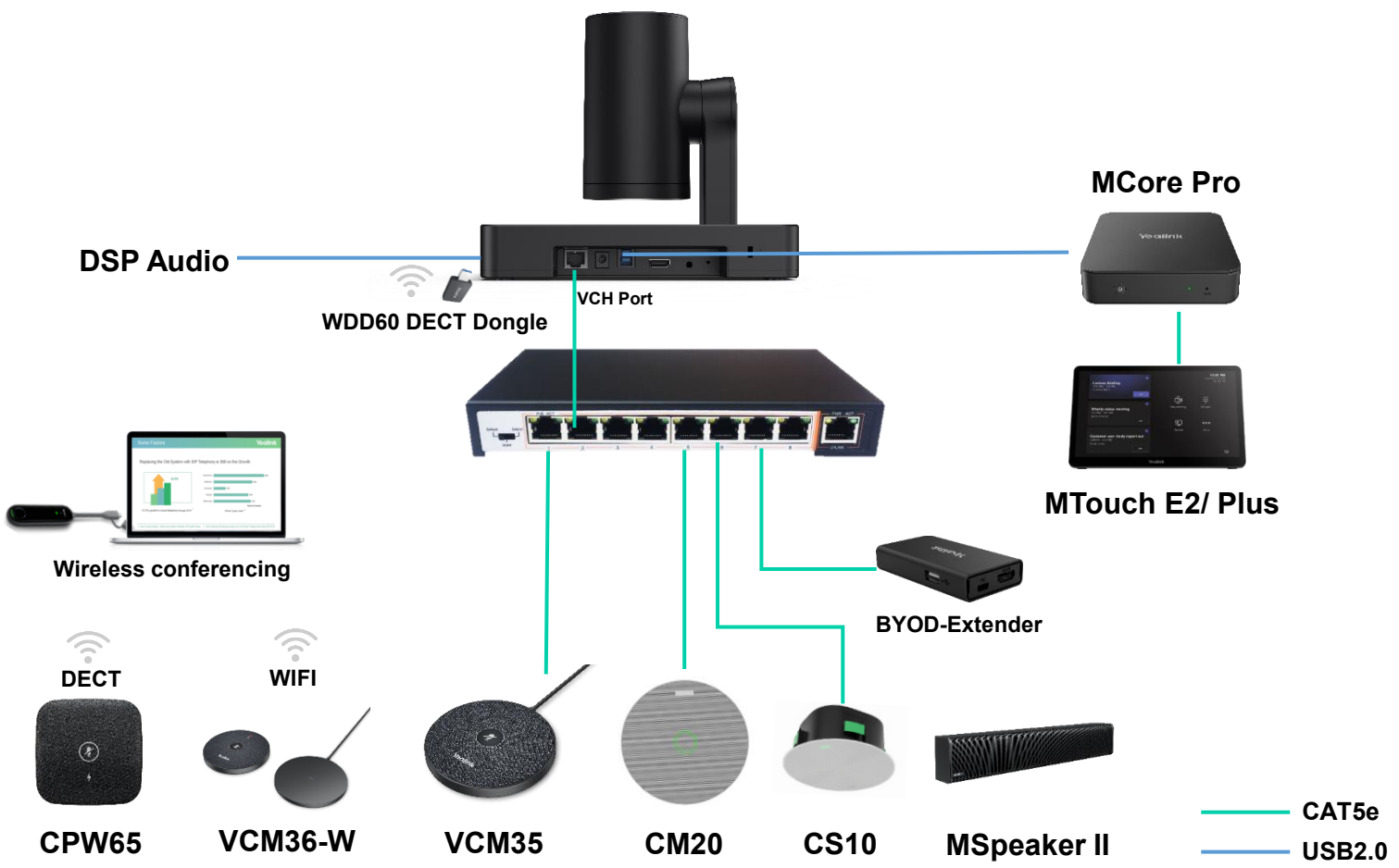
## Wired Presentation

- **USB-C/HDMI** port for wired sharing
- **Smoothly switch** between wired presentation and wireless presentation

\* WPP30 Wireless BYOD only works on MVC S40/MVC 860/MVC S90 exclude VCM36-W/

# Camera is a Hub

UVC84/UVC86/AV-HUB



## Integrated Audio & BYOD

- Built in mini-DSP for Audio Processing
- Built in AP for Wireless Mic or Wireless BYOD
- Use Only one cat5e cable or wireless technology to connect Audio and BYOD accessories with Camera

\* Only one type of microphone or speaker is allowed in one system.

# MVC Series BYOD& Presentation



**MTouch Plus + WPP30**

- Just plug-and-play to share your ideas
- Wired and Wireless content sharing
- Wireless BYOD on MVC S40/MVC 860 / MVC S90\*



**BYOD-Extender**

- Plug-and-play
- Simple and flexible deployment
- Support for UVC40/S40/UVC84/UVC86/AV-Hub



**MShare E2**

- Teams Certified HDMI to USB content Ingest Box

\*Wireless BYOD features and VCM36-W Wi-Fi Mic can not work at the same time in MVC860 and MVC S90;

# IntelliFrame for Small Rooms

Eyes more, intelligent more.



## Performance and SPEC

- Dual **48MP** cameras, DFOV 120° enables sharp image and wide coverage at the same time.
- **8** beamforming mics and powerful Yealink AI 2.0 audio DSP.
- Built-in **2 Speaker** with stereo sound
- Automatic lens privacy cover

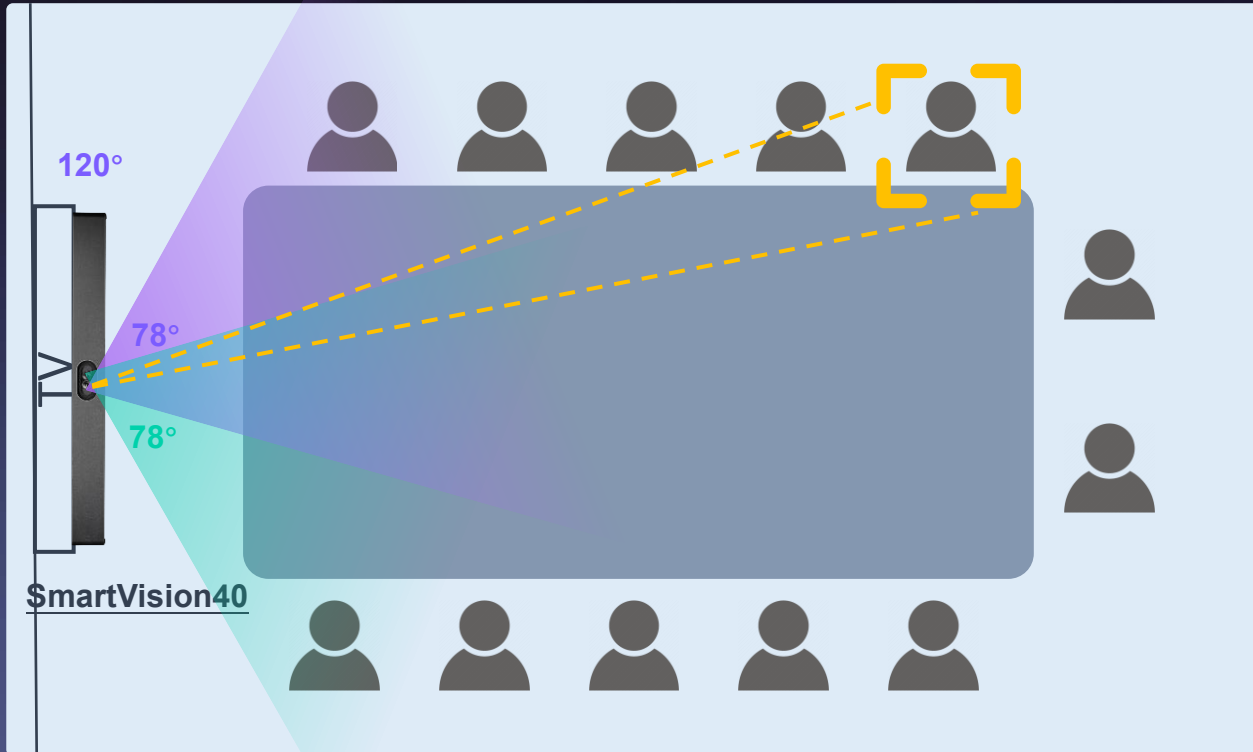


## Intelligent Features

- On-device **IntelliFrame** provides more realistic experience.
- **Multi-stream IntelliFrame** delivers high quality video tiles with people recognition\*, active speaker tracking, etc.
- **Video fence** prevent to track the people outside the meeting zone.
- Intelligent **Noise Cancellation** technology suppress noise, echo, and reverberation.
- **Copilot** support in future.



# SmartVision40 Dual-lens System



Stitching two **78° DFOV tele-lense** images to create an ultra-wide 120° DFOV view.

- Guaranteeing exceptional image clarity for **short and long distances** in medium-sized meeting spaces.
- Lens direct to the each side of the participants, giving the **better viewing angle**.

**720P in 4m distance, 540P in 6m.**

# UVC86 AI Dual CAM For Medium/Large Room

4K 12× optical zoom camera

Smooth PTZ control by remote control or Yealink camera control plug-in

Electric Lens Cap



4K digital zoom camera

Intelligent tracking features designed for large to extra-large rooms



Auto Framing



Speaker Tracking



Presenter Tracking

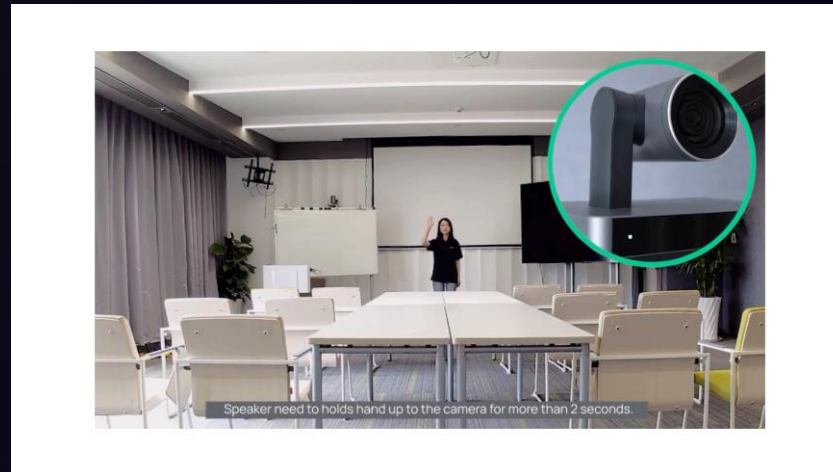


Multi-Focus Framing

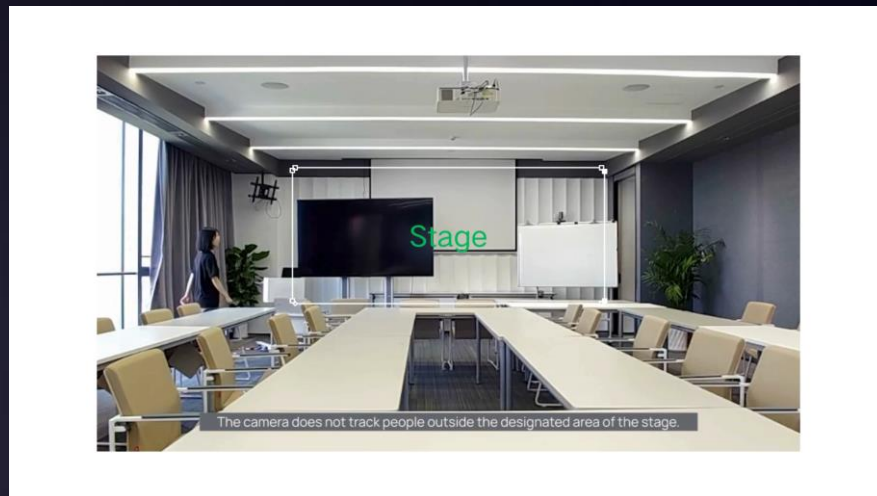


Picture in Picture

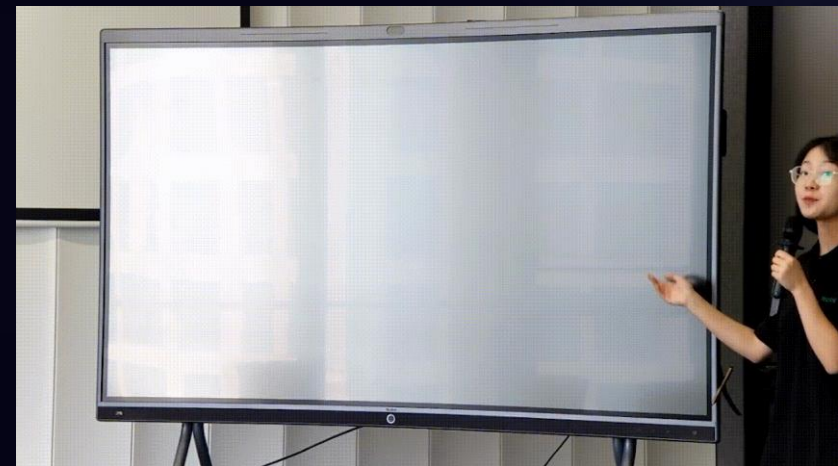
# UVC86 Presenter Tracking



Gesture Presenter Tracking



Stage Presenter Tracking



Segment Presenter Tracking

# Video Fence

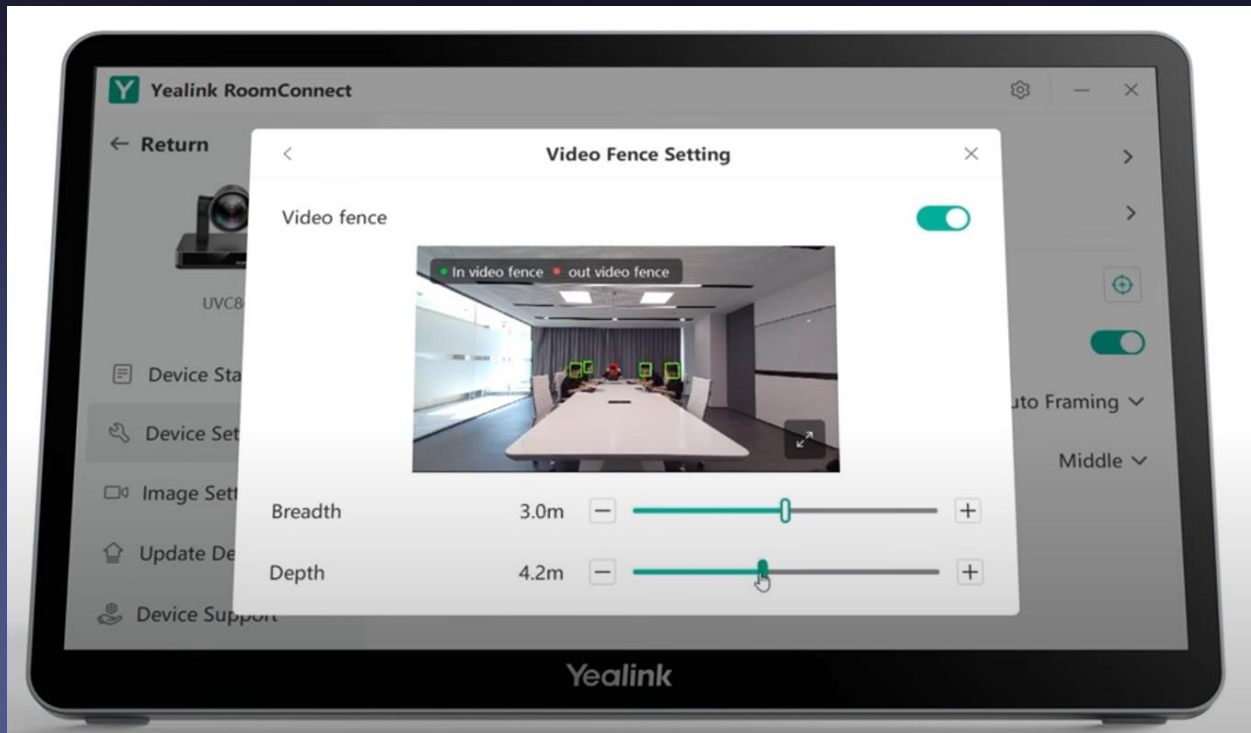
Enhance the experience of AI functions, can block outside interference, mostly suitable for open space.

## AI Functions Involved:

- Auto-Framing
- Speaker Tracking
- Virtual Background
- Multi-Focus
- Picture-in-Picture
- IntelliFocus

## Supported Models:

- Smartvision 40/UVC86



# Yealink **AI-powered** Ceiling ProAudio Solution

Easy Deployment without Additional DSP.



Yealink **CM20**  
Ceiling Microphone

**MSRP: \$ 999**



Yealink **CS10**  
Ceiling Speaker

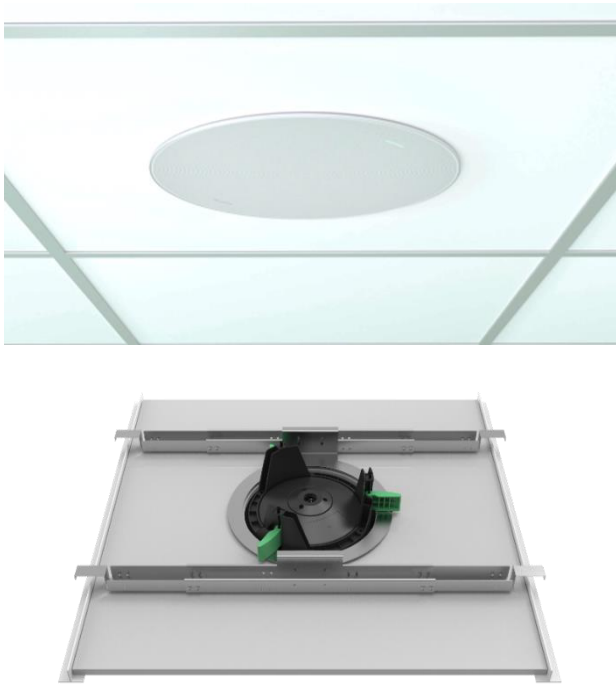
**MSRP: \$ 399**

## SPEC and Benefits of Yealink CM20 & CS10

- **16 beamforming mics** inside, 8 independent pickup zone, up to 4m(13ft) pickup range.
- Yealink **AI 2.0 audio technology**, ensure advanced noise, echo, and reverberation cancellation.
- Automatically generate installation guide and AI self-adaption the room environment.
- PoE supported, needs only a CAT5E cables to connect.
- **Robust 5.7" LF Woofer and a crisp 1.1" HF Tweeter** for high-fidelity audio delivery
- Supports up to **4 + 4** in one system

# CM20 Deployment

## In-ceiling Mount



## Pole Mount\*



## On-Ceiling Mount\*



Support all common ways of installation to meet the requirements from different ceiling condition.

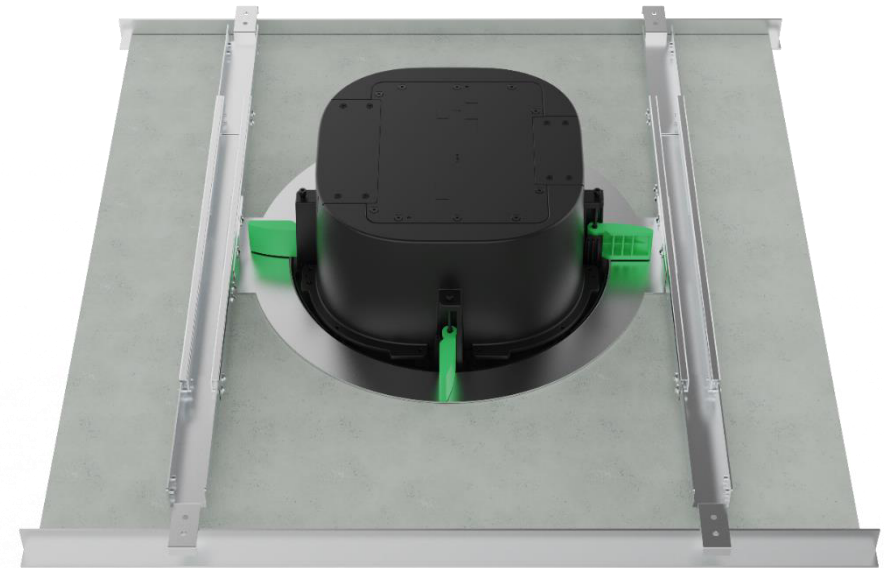
\*Pole mount and On-ceiling mount optional accessories could be ordered separately in the late of 2024Q1

# CM20&VCM38 Spec Comparison

Items		CM20	VCM38	Notes
Audio	Maximum SPL @1KHz, THD<3%	Before Processing: 120dB SPL After Processing: 94dB SPL	Before Processing: 110dB	CM20 supports higher microphone pickup range.
	Dynamic Range @THD+N < 1%	Before Processing: 98dB	Before Processing: 81dB	CM20 can pickup quieter voice than VCM38.
	Sensitivity 94dB SPL@1kHz 1m	Before Processing: $-38 \pm 1$ dBV/Pa After Processing: 0 dBV/Pa	Before Processing: $-45 \pm 1$ dBV/Pa	CM20 is sensitive enough for larger range of sounds.
	Frequency Response	120Hz-16kHz ( $\pm 3$ dB)	100k-8kHz ( $\pm 5$ dB)	Frequency Response curve is more smoother than VCM38.
	Sampling Frequency	48K	32K	CM20 enhance the audio richness. Has ability to handle a higher algorithm processing.
	Bit Depth	24bit	16bit	
Voice Pickup	Pickup Tech	Beamforming	Fixed Beams	Yealink's first Beamforming technology microphone has significantly improved sound quality and range.
	Microphone Type	16 omni-direction Microphone	6 fix-direction Microphone	
	Quality Pickup Range	3m	2m	
	Suggested Pickup Range	5m	3m	
Algorithm	Noise Reduction	3 level AI dynamic noise suppression + optional 3 level traditional noise cancellation.	Not adjustable AI noise suppression, 3 level traditional noise cancellation.	CM20 has ability to fine-tune the settings based on room reverberation and noise condition.

# CS10 Deployment

## In-ceiling Mount



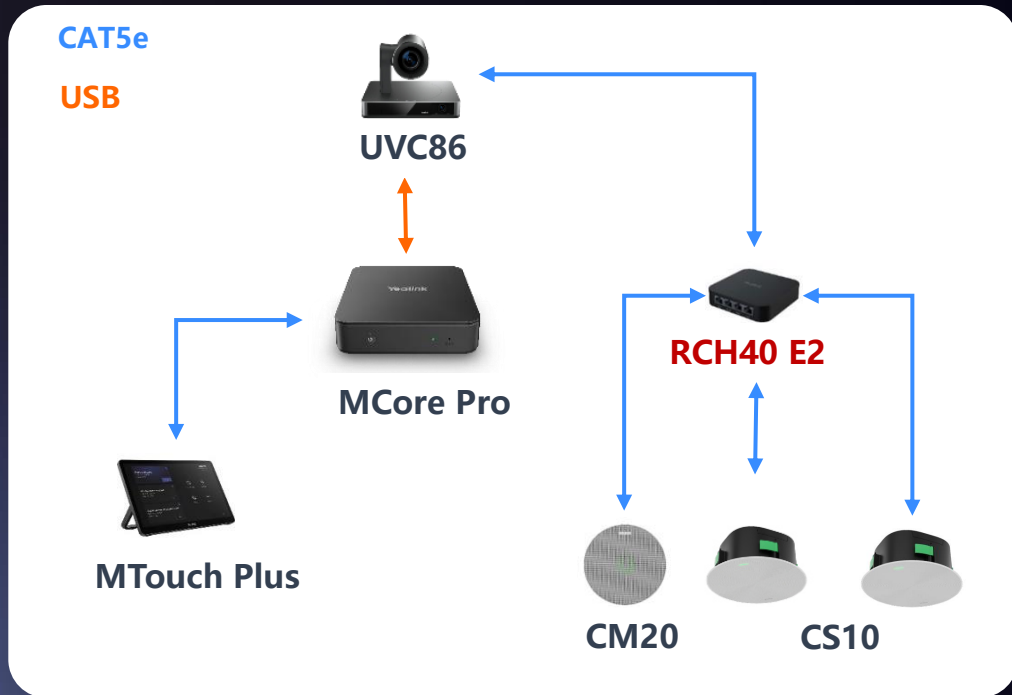


# CS10 Specification

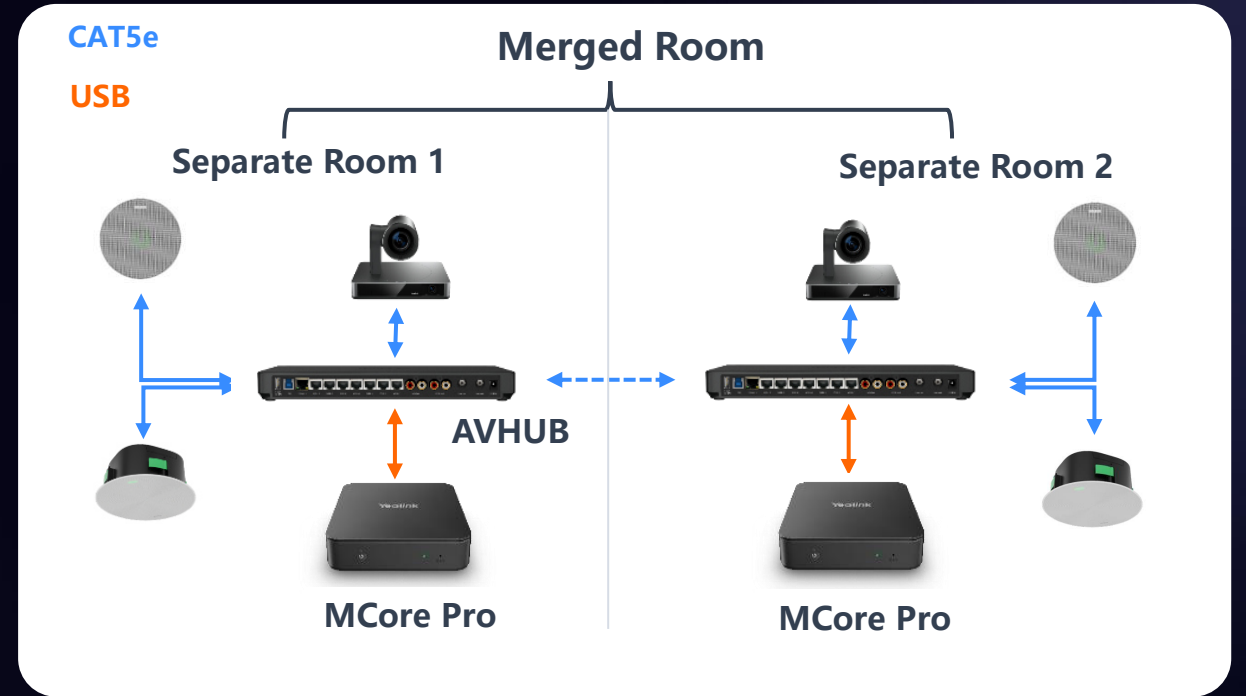
Items		CS10
Audio	Maximum SPL @1m	99dB @20W
	Sensitivity@1m 1W	88dB
	Frequency Response	100-20kHz (-6dB)
	Coverage Angle (@2kHz)	120°
Physical Design	Low-Profile Design	120 (4.7 inch) mm depth
	LF (Low Frequency)	5.7 inch (145 mm) Woofer
	HF (High Frequency)	1.1 inch (28 mm) Tweeter
	2-Way Speaker Distribution	Coaxial
Others	Interface	1*RJ-45
	Power Supply	POE+ (5-7W Continuous, 20W peak)
	Speaker Type	Active (Self-powered)

# CM20 & CS10 Highlights

## Standard Rooms



## Special Large Meeting Space



### Built-in DSP for Seamless Integration

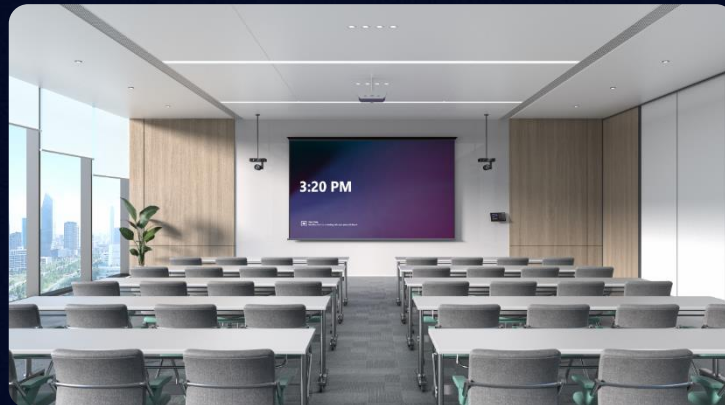
Featuring an integrated DSP, the CM20 offers plug-and-play functionality with Yealink MVC systems, removing the need for external audio processing

- Recommend to connect via AVHUB.
- The expansion of CM20/CS10 can not work with existing RCH40. It works with the latest RCH40 E2 and third-party ProAV switch.
- EEE (Energy Efficient Ethernet) should be disable when use 3<sup>rd</sup> party POE Switch.

# Yealink MVC S90 Multi-cam Solution for ProAV Rooms



Board Room

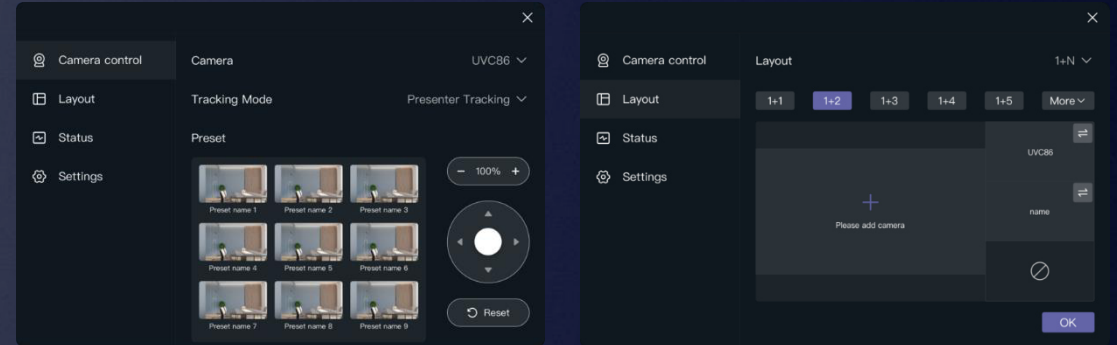
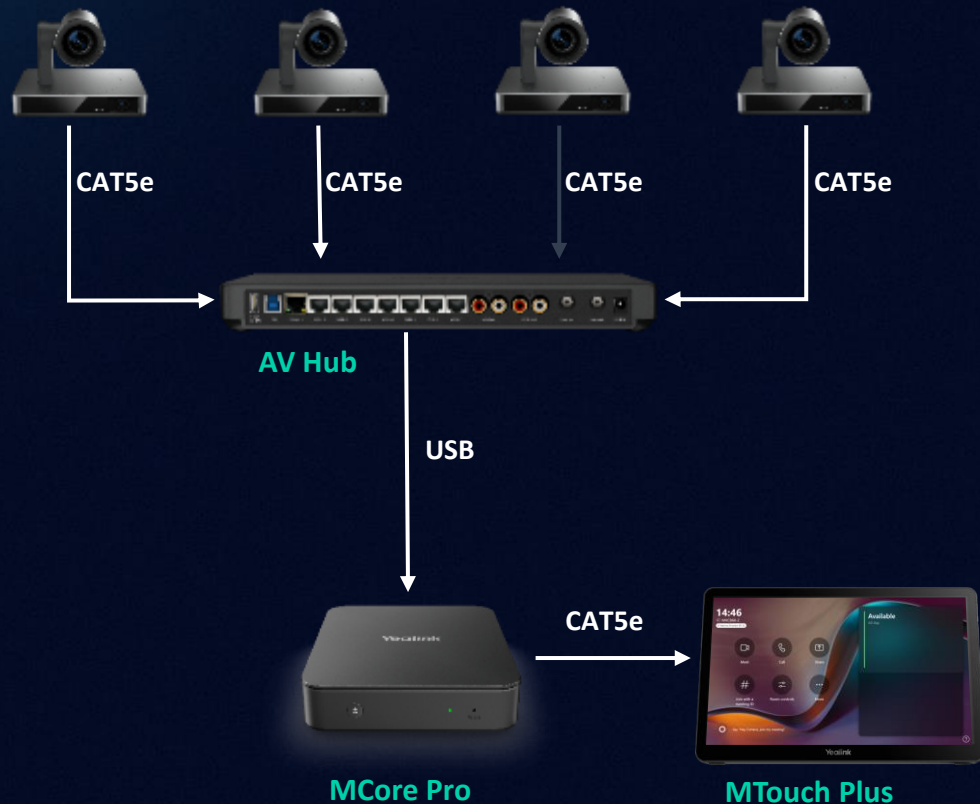


Training Room



Divisible Room

# First & Only Certified Multi Camera Solution for MTR MVC



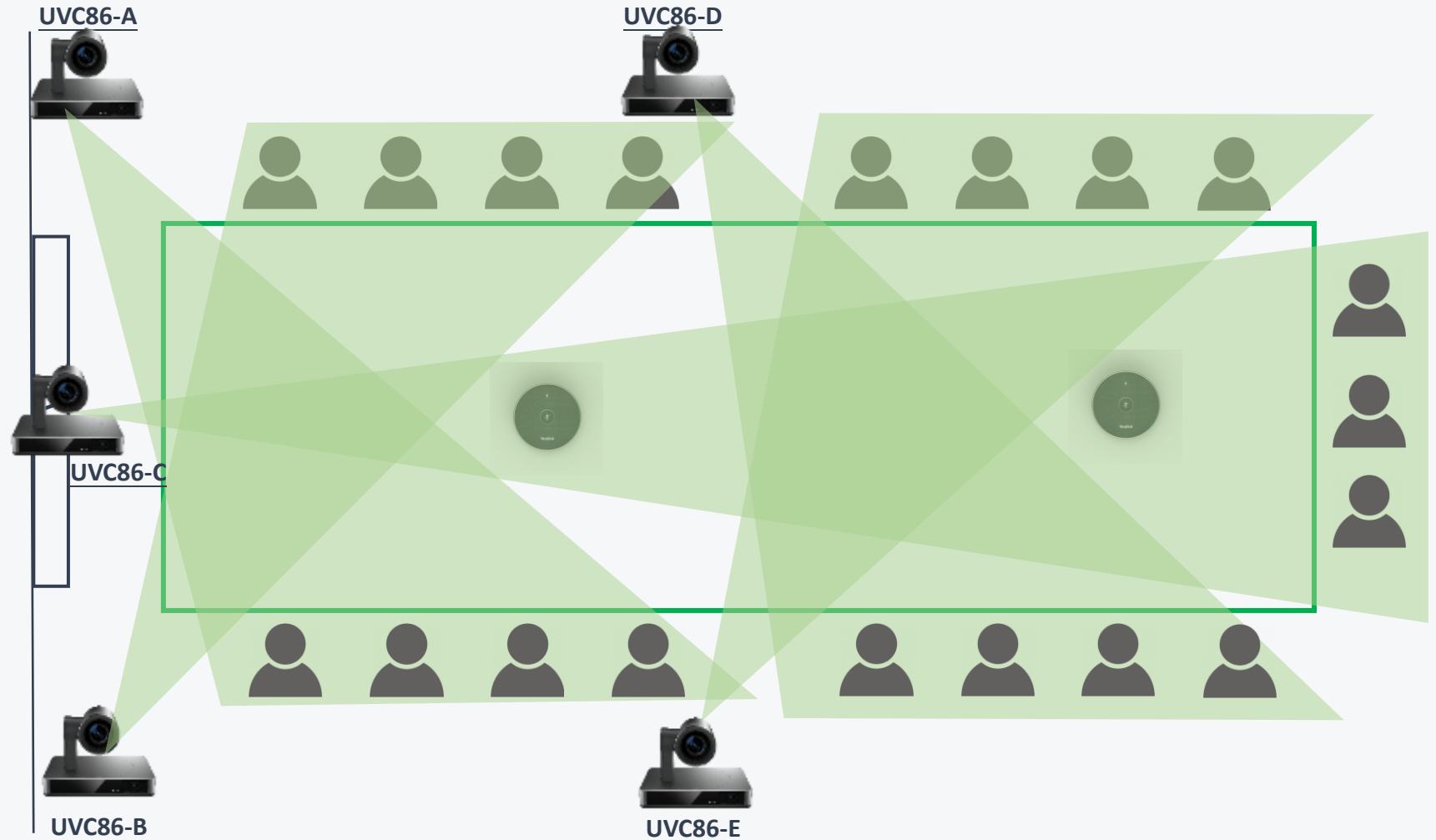
## Yealink Built in Plug-in Room Control for:

- Yealink Camera PTZ and AI Control
- Yealink Multiple Camera Layout
- Yealink Wireless Presentation with Room Cast
- Yealink Single Mic Control
- Room Control & DSP Audio Control integration (HTML5)

# Yealink MVC-S90 Single-vendor Multi-cam IntelliFrame Auto-Tracking Solution

## Multi-Camera IntelliFrame

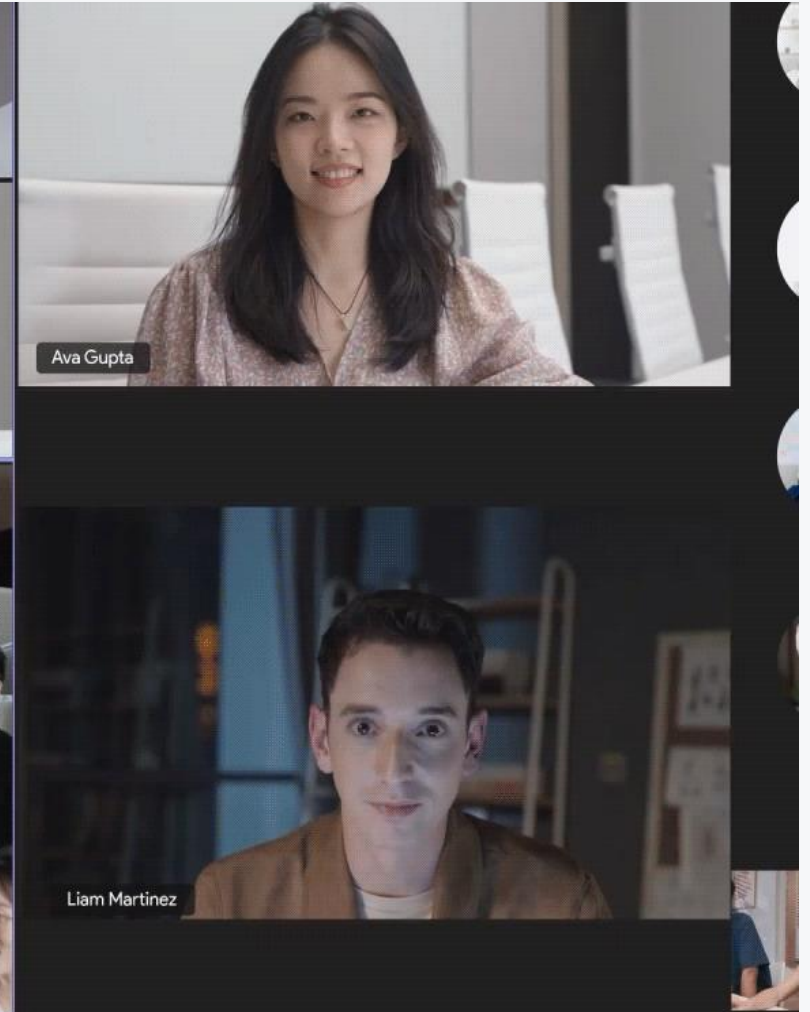
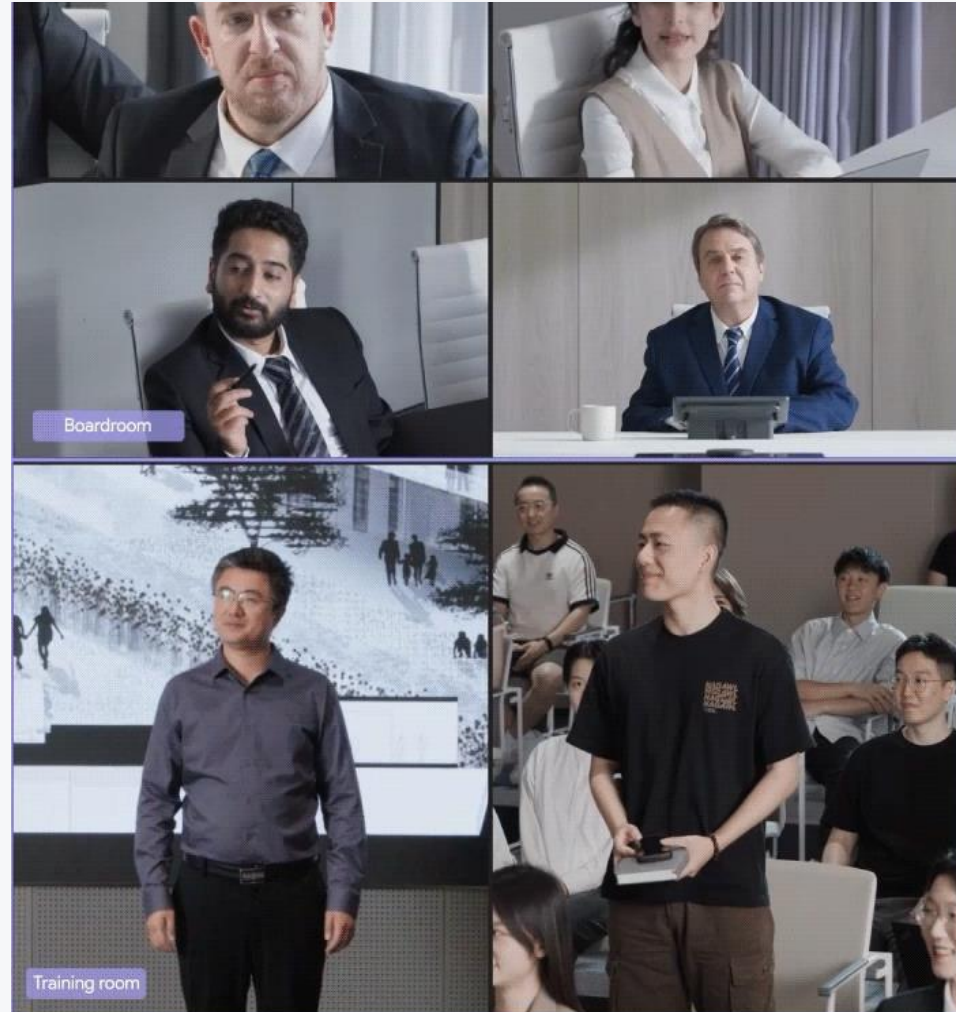
- Present latest 4 active speakers
- Fast and precise tracking
- Feel natural and effortless in conversations



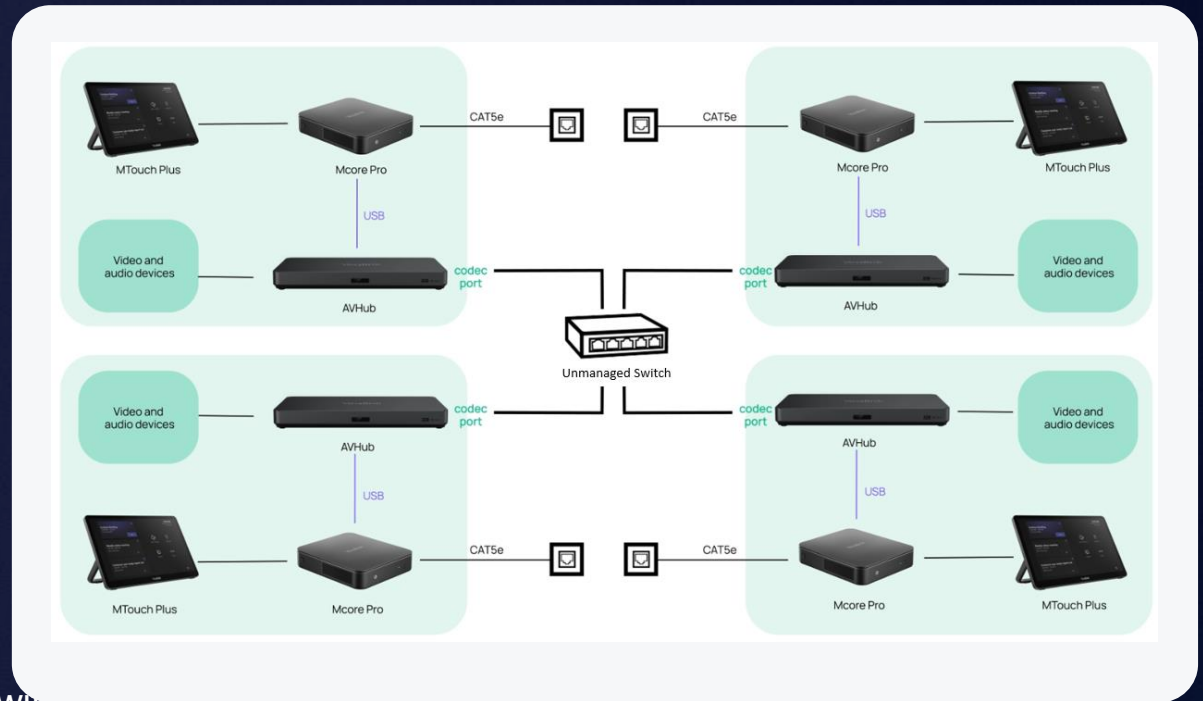
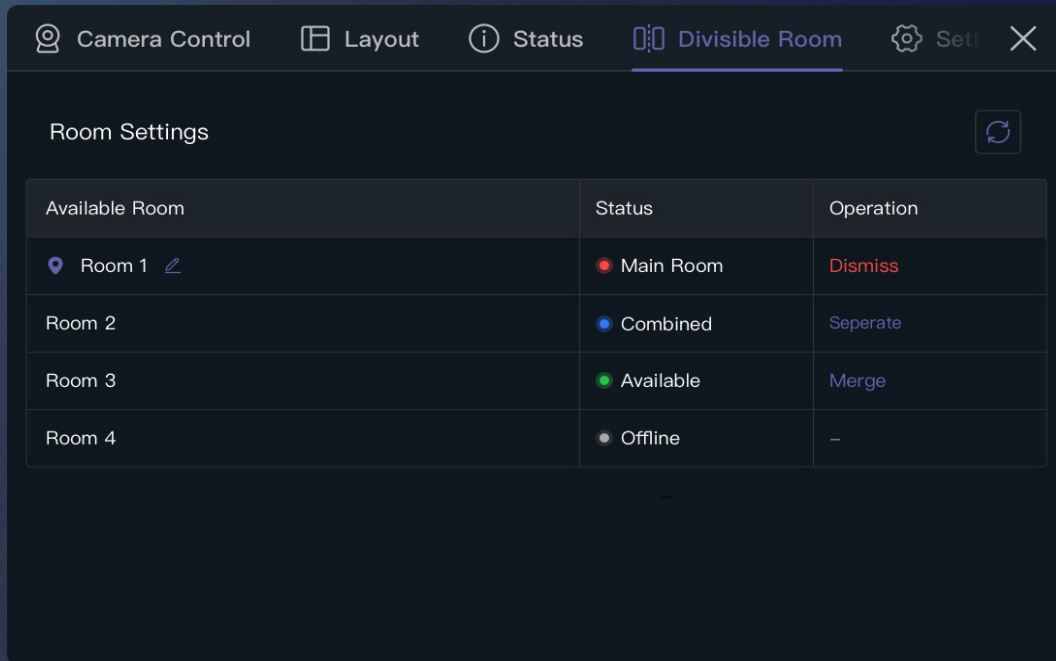
# Yealink MVC-S90 Single-vendor Multi-cam IntelliFrame Auto-Tracking Solution

## Multi-Camera IntelliFrame

- Present latest 4 active speakers
- Fast and precise tracking
- Feel natural and effortless in conversations



# Yealink Divisible Room Solution



Single Vendor Divisible Solution with Yealink Camera and Audio with Note 1

- Use all Yealink microphone, speaker, PC, touch console
- Support up to 4 Rooms merge and divide

Integrate 3<sup>rd</sup> party room control system for divisible room with Note 2

- Compatible with 3<sup>rd</sup> Party DSP Audio\*
- Support Control API over HTTPS with MVC System for 3<sup>rd</sup> party Room Control System

- Note1 : Display connected through HDMI to the sub-room MCore Pro mini pc is not passed through after merge. You will require a 3rd party HDMI divisible/splitter solution for the merging of the sub-room display to the main room.
- Note 2: Implemented 3rd party audio must have their own divisible room merging capability, as devices connected through USB/6.3mm/RCA ports of the sub-room's AVHub will not pass through to the main room after merged.

# Yealink Pro AV Solution

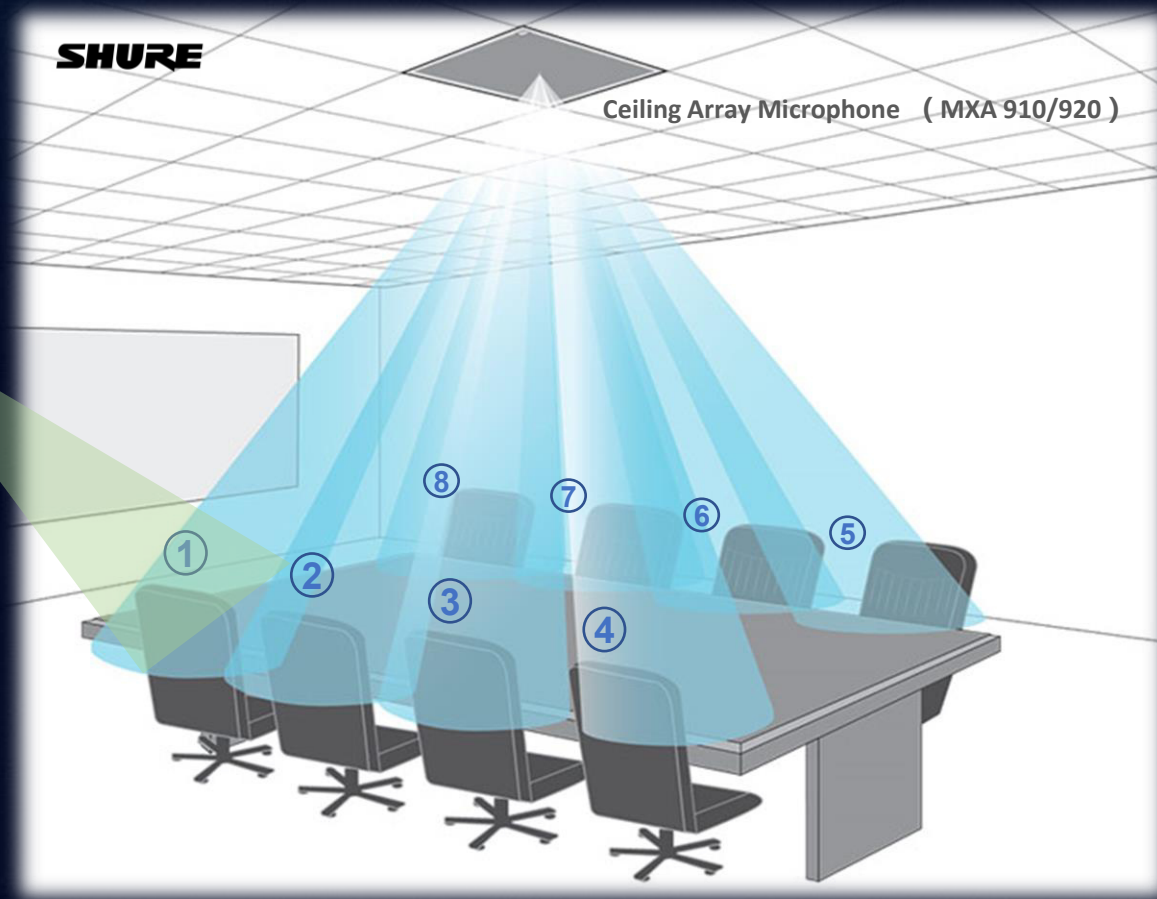


The logo for SHURE, featuring the word "SHURE" in a bold, black, sans-serif font with a yellow outline, set against a black rectangular background.

- Camera & Mic Linkage Solution with Shure MXA920
- Compatible DSP Solution
- HTML 5 Solution for DSP& Room control
- Camera API



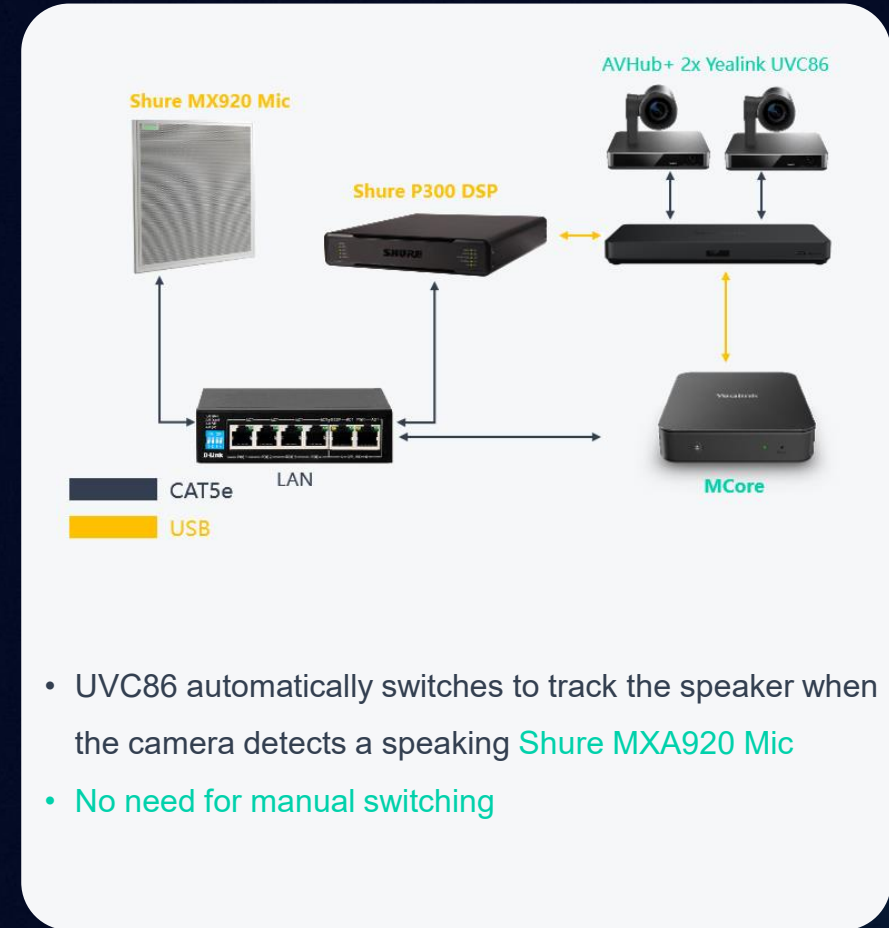
# Camera and Mic Linkage Solution with Shure MXA920



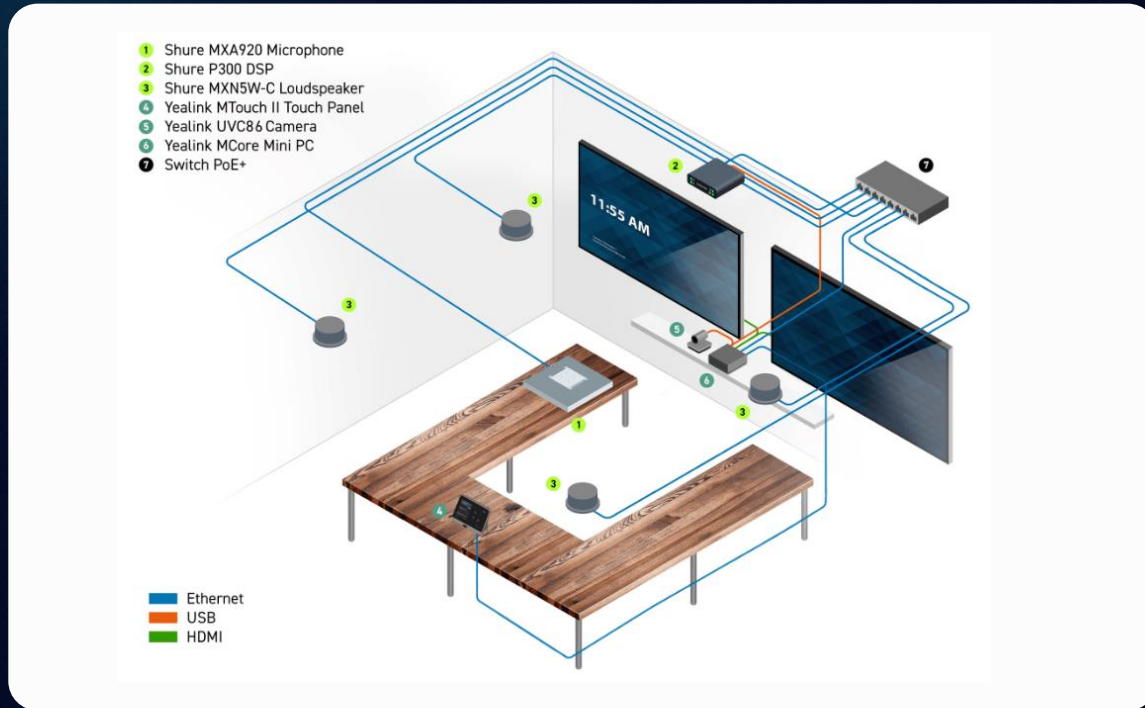
Yealink



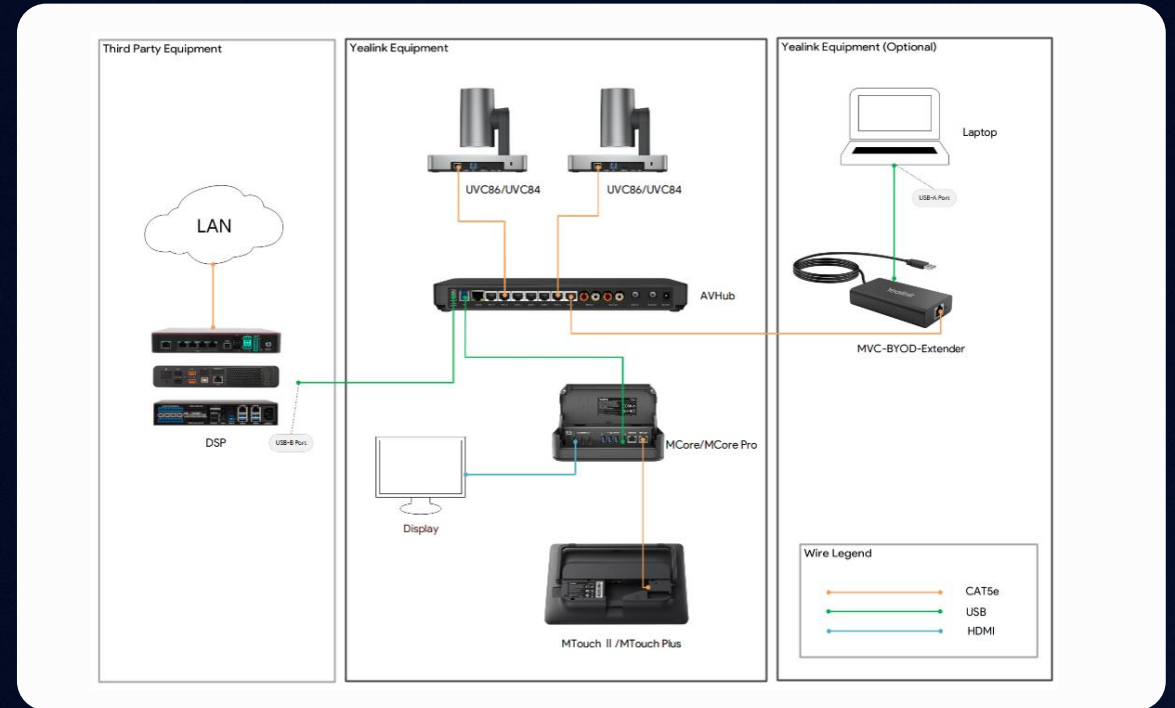
PTZ Camera UVC86 with AV-Hub



# Compatible DSP Solution



Seamless integration with Teams Certified DSP Solution by connecting the DSP Audio to Certified Teams Room PC MCore Pro

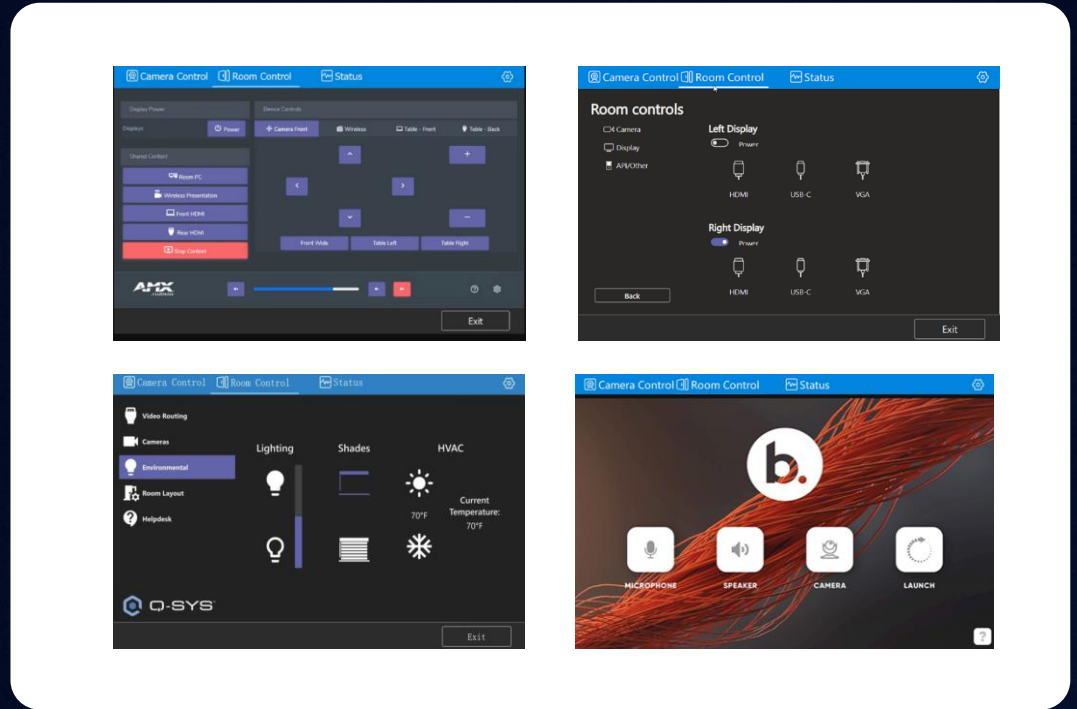
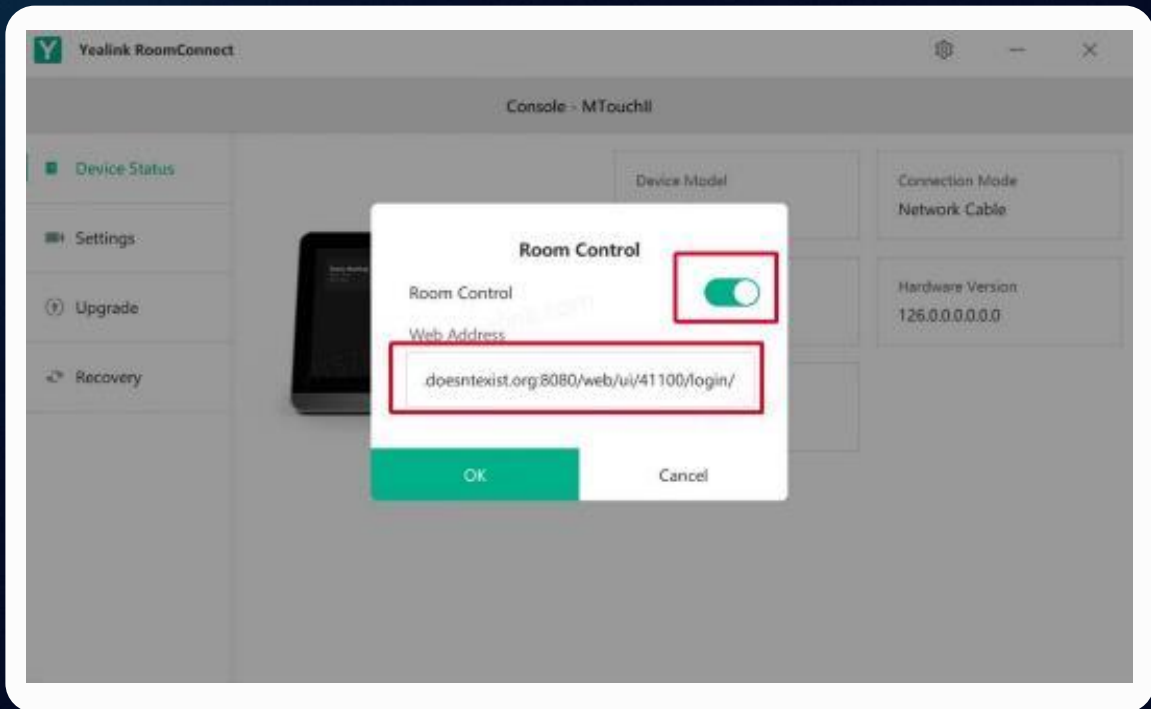


Easy BYOD with DSP Audio on Yealink MVC System by connecting DSP Audio to Yealink UVC84/UVC86/AV-HUB\*

**\*Compatible Model:**

Biamp TesiraFORTE X series & Devio SCX Series, Q-SYS Core Series, Shure P300, YAMAHA RM-CR, Nureva HDL Series

# HTML5 Solution for DSP& Room control



# Camera Control API



3rd Party Central Control Module

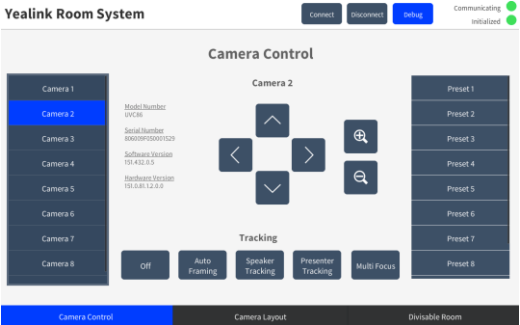
TCP 6024



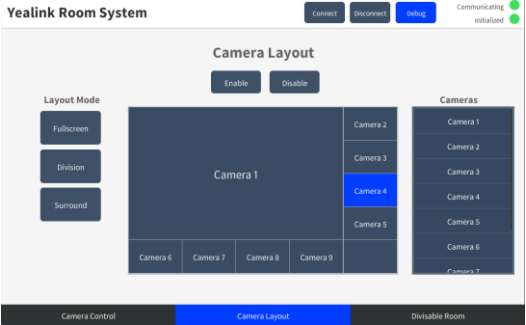
Yealink Room Connect



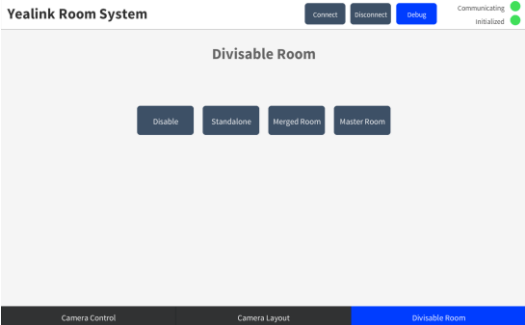
UVC84/UVC86/AV-HUB



Camera Control



Multiple Camera Layout



Divisible Room Control

# Yealink

# MeetingBoard

## All-In-One MTR Device



# MeetingBoard Introduction and Specifications

01

All-in-one design

02

Premium audio and video experience

03

Fast and precise camera AI

04

Smart whiteboard collaboration

05

Multi-accessories to fit every workplace

06

Windows OPS module

07

Color option : Space grey / White



# MeetingBoard Introduction and Specifications

## 01 All-In-One Design



## 02 Premium Audio Conferencing Experience

- 16 Beamforming Microphone Arrays
- 12-meter Pickup Range
- AI-Enhanced Noise Cancellation
- Reverberation Suppression

## 03 Fast and Precise Camera AI

- Auto Framing
- Multi-focus Framing
- Audio Fence
- Speaker Tracking
- Picture-In-Picture
- Video Fence

**New**

**New**

## 04 Smart Whiteboard Collaboration



Pen tip – Writing



Palm Rejection



Fingers – Navigating



Pen tail – Erasing

## 05 Compatible with Multiple Accessories



MB-Cam



WPP30



VCM36



VCM35



CTP18



VCH51



Mcore-OPS



ETV

# Major Platform Supported

Certified for  
Microsoft Teams

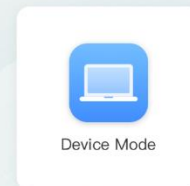
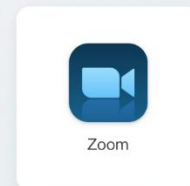
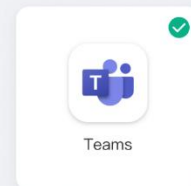
zoom Certified

Standalone  
Device mode



Meeting Platform

IP: 10.66.9.29





# New AI Feature on MeetingBoard

Bring intelligence to every meeting

## Video Fence

- **What it is:** The video fence feature can set up a virtual boundary to include people in certain range.
- **Why we develop it:** For example, if a meeting is holding in a meeting room with glass wall surrounded, people outside of meeting room might be framed in as well. This feature is aimed to prevent such a situation.
- **How to set it:** Device Settings > Camera > Advanced > Video Fence

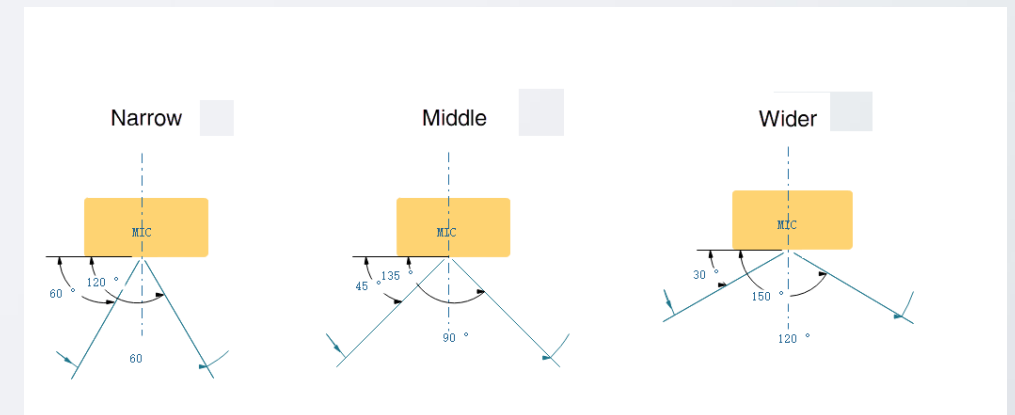
### Note:

- 1) While you set the video fence, auto-framing and speaker tracking will conduct people tracking based on the fence range you set;
- 2) The green box means it is in the identification range, but the red box means it is not in the identification range



## Audio Fence

- **What it is:** The audio fence feature can change the voice pickup range.
- **Why we develop it:** In an open meeting scenario, the sound pickup device may pick up the unrelated voice from other direction. Audio Fence creates a virtual audio wall to limit voice pickup range.
- **How to set it:** Configure via Web User Interface



# Suggested Standardized Solution



**Small Room**

MeetingBoard65



**Medium Room**

MeetingBoard65



**Large Room**

MeetingBoard86 | ETV86



**Extra-Large Room**

MeetingBoard86 | ETV86



Floorstand



WPP30



CTP 18



VCM 35



MB-Cam 6X PTZ

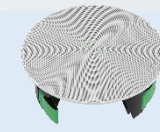


MB-Cam 12X PTZ

## Recommended Solution



UVC 86



CM20  
(Coming soon)

# Yealink A series Android All-in-one Video Bar



## Yealink MeetingBar A10

Price started from **\$ 899**

### Key Spec and Benefits

- 4K camera, 120° Field-of-view / Electric privacy shutter
- Three mode in one SKU: Device mode(USB-BYOD + Present), TeamsRooms and ZoomRooms
- Easy setup with TV Clip, the length is only 38cm.
- Auto framing / Speaker tracking
- **1x USB-C port and cable for wired sharing**



## Yealink MeetingBar A20

### Key Spec and Benefits

- Features a **20-megapixel sensor** and 120° field of view. 8x digital zoom.
- Built-in 8 MEMS microphone arrays that cover up to 6-meter.
- AI-enhanced noise cancellation makes the audio experience more brilliant.
- Auto framing / Speaker tracking / Picture-in-Picture / **Multi-focus framing**



## Yealink MeetingBar A30

### Key Spec and Benefits

- **Dual-eye camera system** features an **optical** camera with 10X hybrid zoom and a 4K camera with 120° field of view.
- Auto framing / Speaker tracking / Picture-in-Picture
- Built-in 8 MEMS microphone arrays that cover up to 6-meter.
- 4K camera / 120° Field-of-view / Electric privacy shutter

# Yealink DeskVision A24 for Phone room & Hot desking



Yealink DeskVision A24

Native Teams Display + UC WorkStation, and one-button switch.



BYOD Meetings



Second Monitor



PD Power



USB Hub



Qi Wireless Charging



Hot desking area



Phone room

# Yealink Headset Portfolio



UH34/UH34 Lite



UH36



WH62 Portable



WH62



WH63



BH72



BH76



BH76 Plus



UH37



UH38



WH63 Portable



WH66



WH67



BH71/BH71 Pro



BH71 Workstation/BH71  
Workstation Pro

# YEALINK SECURITY on Teams-certified Devices

Yealink is an International, non-governmental, privately held, publicly traded company that follows all existing public company regulations and norms, displaying our commercial integrity and independence.

Security Management System  
Certification



SOC 2 Type 2



ISO/IEC 27001:2013

Top UCaaS Brand Certification



Window-based solution  
chipset provider



Chosen by Telecom Giants



Penetration Test by  
Independent Leading Labs



Android-based solution  
chipset provider



Data Protection Certification



GDPR

Device Management Platform  
Built on Trusted Cloud



Data Center in Australia Q4

Key component provider



SONY

Chosen by Fortune 500  
companies



COMPANY-LEVEL SECURITY

PRODUCT-LEVEL SECURITY

SUPPLY CHAIN SECURITY

CHOSEN BY GLOBAL TOP BRANDS

**Yealink**

# Yealink Sales & Services

Dedicated support at every stage of your  
business journey



# Yealink Global Service Capability



- Local Engineer
- RMA Warehouse
- Experience Center

**24 x 5** Global Technical Support

**100+** Distributors

**140+** Countries Coverage

**10+** Local Engineers

**2** Regional Spares Warehouse

**2** Experience Center

## Experience Center

London/Dallas/Paris & Munich(Coming soon)

## RMA Warehouse

US (North America) /Poland (EMEA)

## Local Engineer

US / UK / France



## Dedicate Sales/SE/FAE for Key Accounts



**Solution Consulting  
Service**



**Pilot & HiPo Support**



**POC &  
On-site Demo**



**Dedicate Support  
Engineer**

# LOCAL OFFICE – Yealink Customer Experience Center

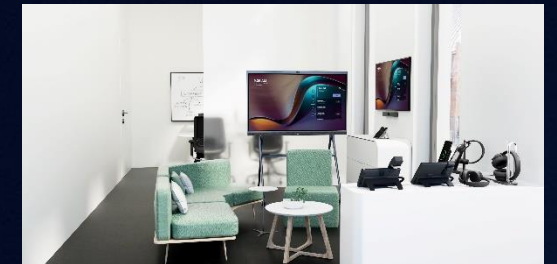
Gain an Insight into How Yealink Solutions Cater to Your Requirements.

## CUSTOMER EXPERIENCE CENTER

- Collaborative experience with Yealink products
- Comprehensive Pro AV solutions for workplace
- Customized agendas and tailored business suggestions
- Competent Yealink experts free to talk with

Coming Soon

Location: Munich, Germany



DEMO Service  
Flowchart

01

Customer/Partner  
Fill online form to  
book a session



02

Yealink  
Confirms the application



03

Yealink & Customer  
Go to Yealink CEC  
Munich Germany

# Help Desk Service



## 24 x 5 Ticket Support with escalation

Tier 1 : Raise a Ticket on <https://ticket.yealink.com>

- Response time within **24 hours** for P1/P2 issue, **48 hours** for P3/P4 issues in working days.

### Priority Definition

P1      Outage situation, affect data or voice service/traffic

P2      Impact normal use, need to fix ASAP

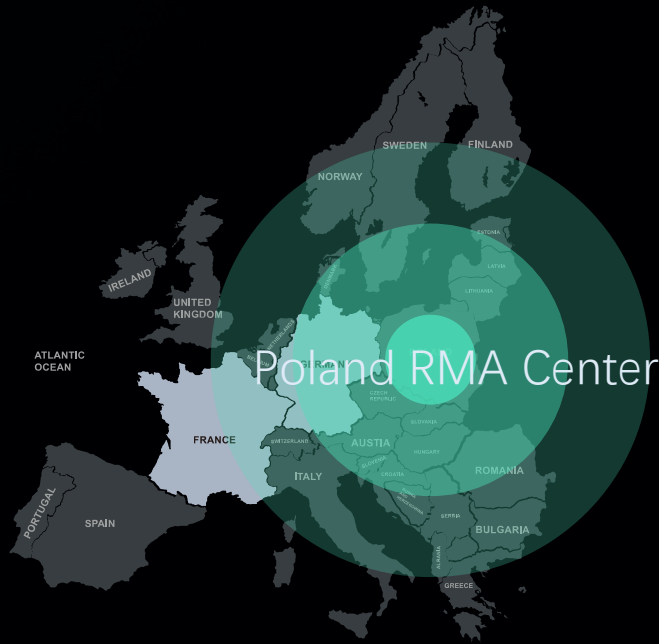
P3      Not impact normal use, will fix to help improve the user experience

P4      Not impact normal use, features requirement and bugs will develop in the future



# European RMA Center

Yealink has invested in local demo pool warehouse to improve customer satisfaction by simplifying and fasten the demo unit apply process and reducing the turnaround time.



- Submit report on ticket system
- Get confirmation on hardware issue (<2 business days)
- Yealink/Local distributor send replaced devices.

## RMA Service Flowchart

**Customer/Partner**  
Create a ticket  
Hardware issue report



**Yealink**  
Confirm hardware issue  
(< 2 business days)



**Yealink & Customer**  
Yealink ship out replace part  
Customer send defective part  
back to Yealink

# YEALINK PARTNER PRIMECARE SERVICE

Yealink Partner PrimeCare Service offers premium supports for Yealink Certified Service Partners on Yealink Video Solution. This service includes priority ticket support, email, and VC calls for certified service partners with escalation, advance hardware replacement with next business day parts shipment, professional cloud management service, and access to Yealink Online Support Center for software updates, room design tools, and training programs.



**Dedicated Professional Service Team** (Email/VC call/Chat)



**Advance Replacement**  
NBD



**Professional Cloud Management**



**Hardware Warranty**



**Access to Yealink Support tools**

\*Available in DACH/US/Nordic/France, more countries are coming soon.

# Yealink Device Management Platform for one-stop UC Devices



Dashboard



Monitoring and Alert



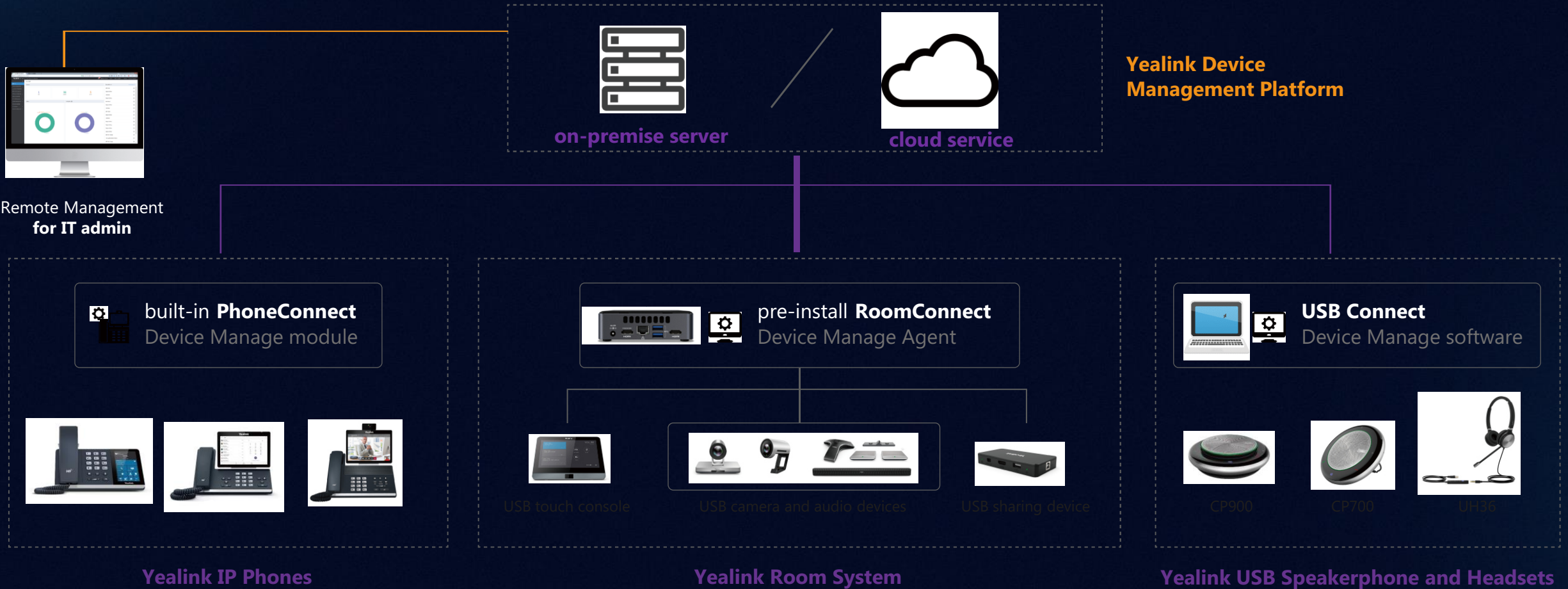
Update & Config



Remote Diagnosis

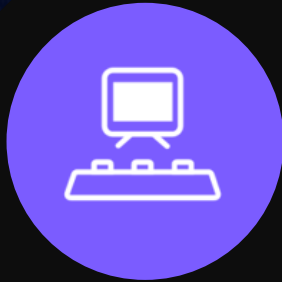


Open API



# YEALINK RESOURCES AND TOOLS

By registering Yealink support account, you can get below resources and tools



## Room Configurator

Customized room package and cabling solutions based on room size



## Yealink Academy

Get Yealink Sales & Technical training and Join Certification Program from Yealink Academy



## Knowledge Base

Access to the Yealink Resource Center to get product & service materials

# Yealink Room Configurator



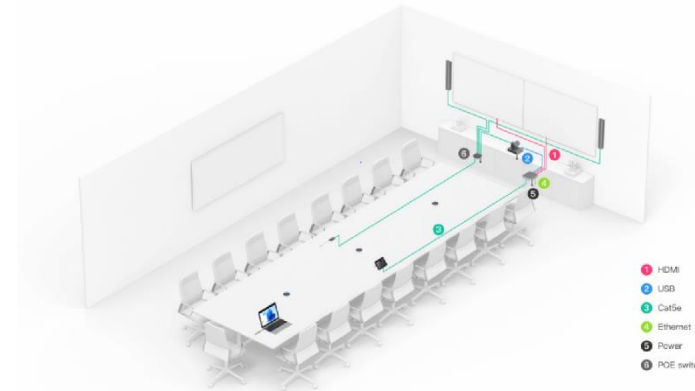
An online tool to configure your meeting space with the right video collaboration devices

<https://support.yealink.com/en/room-configurator/index>



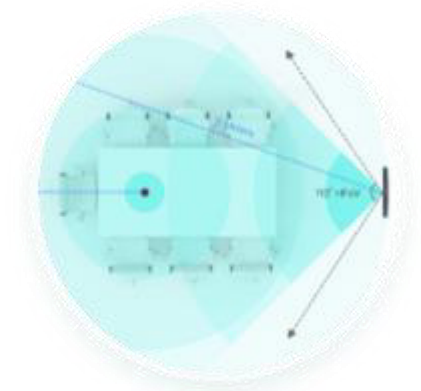
## Room customization

Customize your rooms with best fit cameras and mics



## Cabling Design

Show how concise the cable runs in deployment



## Device Coverage

Right coverage helps to set components in right position



# Yealink Academy

Embrace opportunities through easily accessible expertise



## Yealink Microsoft Solution Certified Program

Sales Specialist

Pre-Sales Expert

Pre-Sales Professional

Technical Expert

Technical Professional

## HOW TO GET SOUVENIR

### Term & Conditions

- Pass TWO or More of Five Yealink Microsoft Solution Certified Programs.
- Post the Certificate with Tag #Yealink on LinkedIn.

### Free Souvenir

- The elegant paper certificates and one souvenir certificate cover



Easy to Use



One Account for All



Free to Access



Grow Expertise in  
UC Industry

Start Now

<https://academy.yealink.com/portal/home>

# Knowledge Base

All-Encompassing Technical Resources  
for Yealink Full-Scenario Products



## Product Design-Related Documents

Easy to import and use when designing solutions for customers.



## Specification Comparison

Assist in the project tender process as references.



## Technical Articles on The Latest Products

Including new product announcements, firmware and software release notes, and additional product details to help better understand Yealink products.

[Knowledge Base Shortcut](#)

More Modules Home > Knowledge Base > Teams Devices

Teams Devices

Search by title

Content

- Teams Video Phone & Audio Phone
- MeetingBar A10/A20/A30
- Microsoft Teams Rooms System (MVC)
- MeetingBoard 65&86
- DeskVision A24
- Smart Workspace Device
- Accessories
- Yealink Teams Device Setup Guide with Microsoft Configuration Platforms

Learn

Deployment & Connection

### Learning Path

Release Notes	Teams Phones	MeetingBar	Teams Room System (MVC)
	MeetingBoard	Smart Workspace De...	DeskVision A24
Datasheet	Teams Phones	MeetingBar	Teams Room System (MVC)
	MeetingBoard	DeskVision	Smart Workspace De...
Teams Phones	VP59	MP58	MP56
	MP54	MP62	CP965
MeetingBar	MeetingBar A10	MeetingBar A20	MeetingBar A30
Teams Room System (MVC)	MVC400 Small Meeti...	MVC660 Medium Me...	MVC940/MVC960/M...

## Optimization

- Optimized directory tree
- Optimized searching engine
- Optimized learning path

**Yealink**

# THANK YOU



Personal Communication  
Solution



Video Conferencing  
Solution



Unified Communication  
Solution