Innovate for Trust

Achievement

TOP 1
in 8 Years

Since 2017, Global SIP Phone Market Share

Achievement

Achievement

60%

Business Headset Growth Rate in 2024

Achievement

10 Years

Strategic Partnership with Microsoft

2001
Startup

Innovation & Trust

G "Great tech, quality, great service. Always deliver fast response and support at the first time."

E " Every firmware update brings exciting new features—yo
continuous innovation is impressive."

I Innovation véritablement avant-gardiste.
Des caméras ultra-performantes intégrées aux vidéo.

D "Diligent guys working out in great solutions.
Still remember the amazing audio of T5X sip phone"

Your smart tracking camera makes remote
ollaboration feel seamless and natural."

T "The AI noise cancellation feature

T Ten years ago, we have a customer..forever disconnect bugs, really a nightmare.
We first try and change to your devices and connection becomes OK.

Y You never stop. Every year new products come out
I know new market opportunities coming.

G Good partner Yealink, from design house to a trusted name.
Always active to best innovations

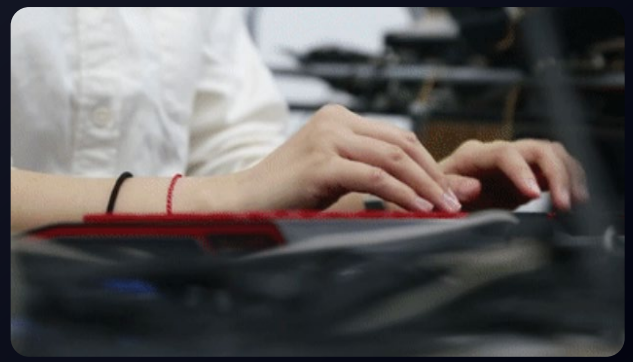
Y "Yealink isn't just a vendor—they're a visionary
partner we rely on."

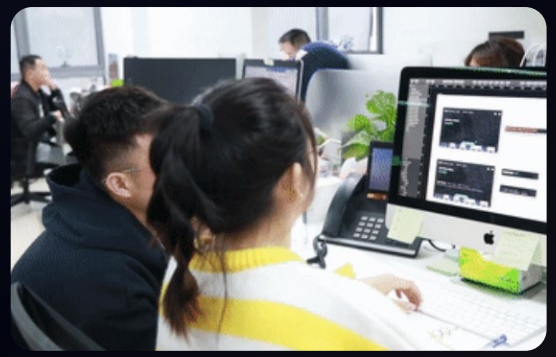
Innovation in Our DNA

Innovation in our DNA

55%

R&D Employees
in Total in 2024





Innovation in our DNA

10%

Revenue for R&D Investment

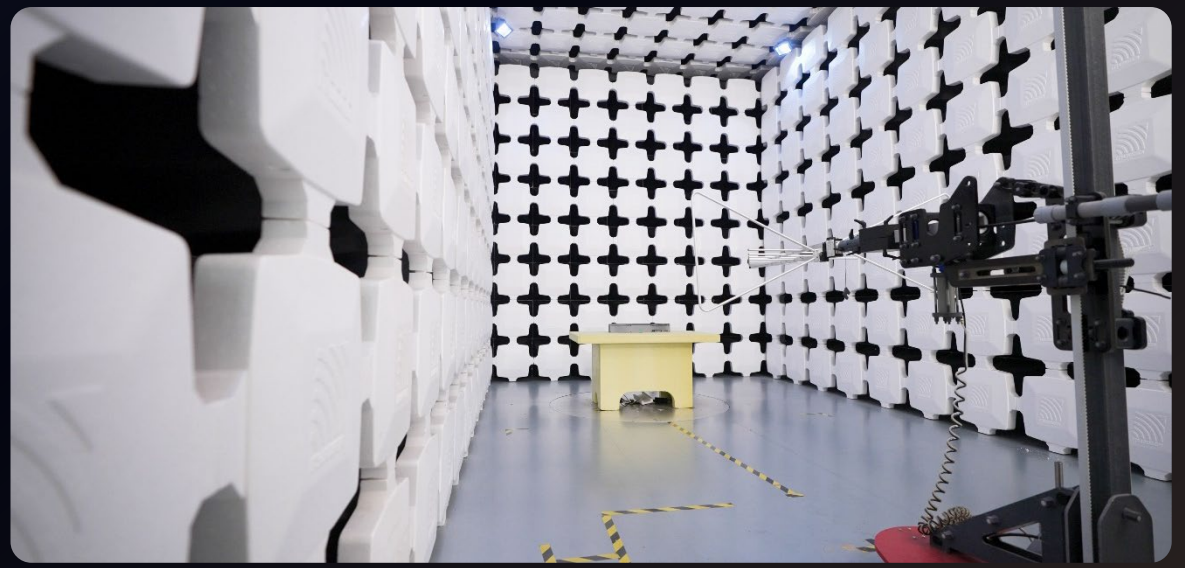
Innovation in our DNA

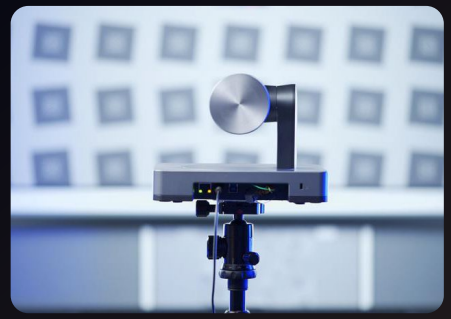
Tier 1

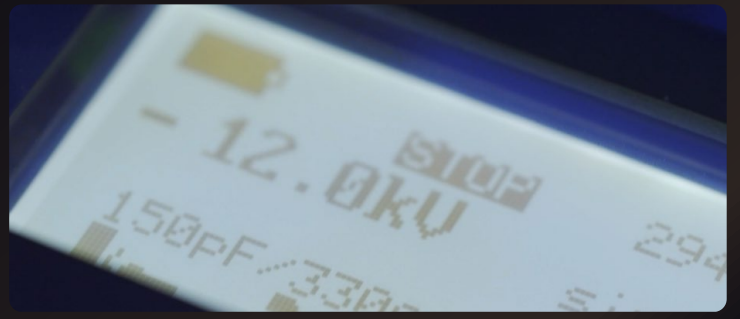
Three Tier 1 Laboratories

5000 m^2

Seven Self-owned Laboratories







Deep-Dive

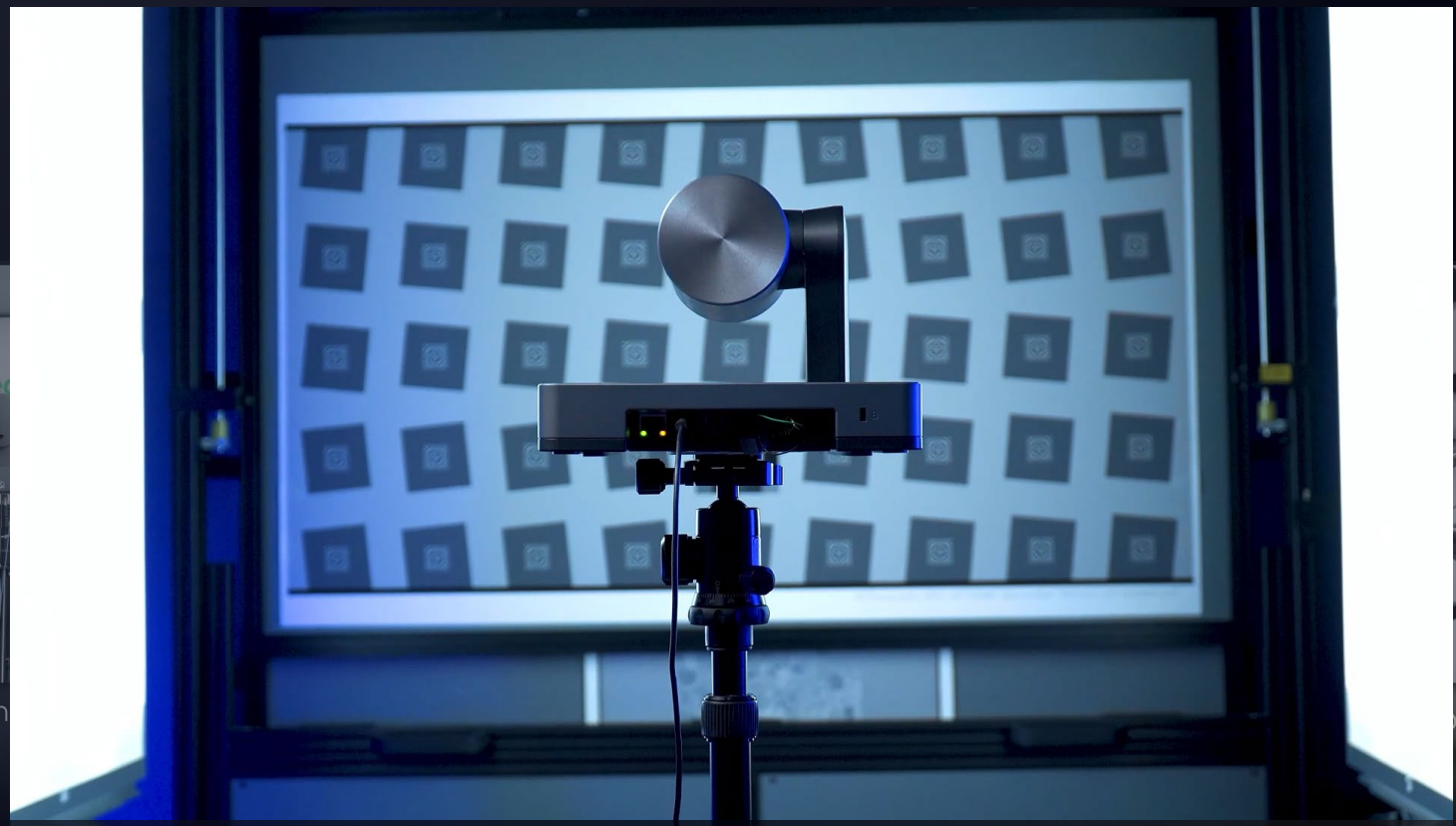
Foresight

Frontier

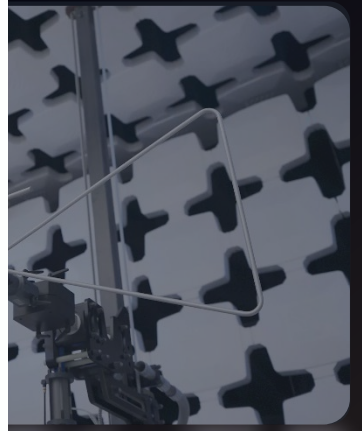
INNOVATION
R&D DEEP-DIVE

Higher than High Standards

Audio Testin

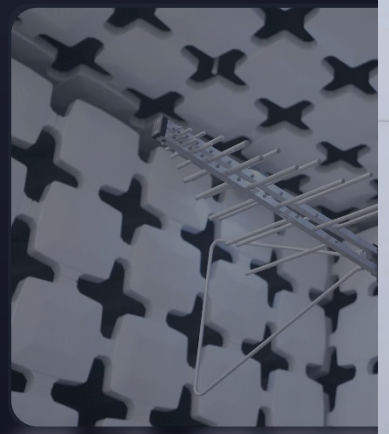


Visual Testing Laboratory



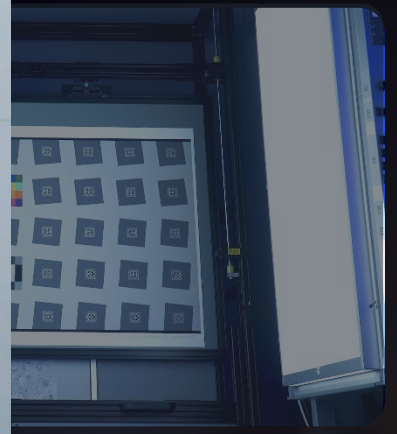
ility (EMC) Laboratory

Higher than High Standards



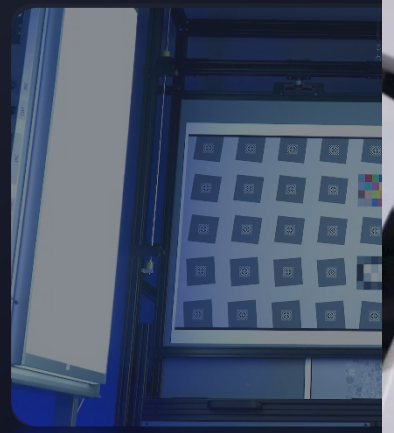
Electromagnetic Compa

Audio Testing Laboratory

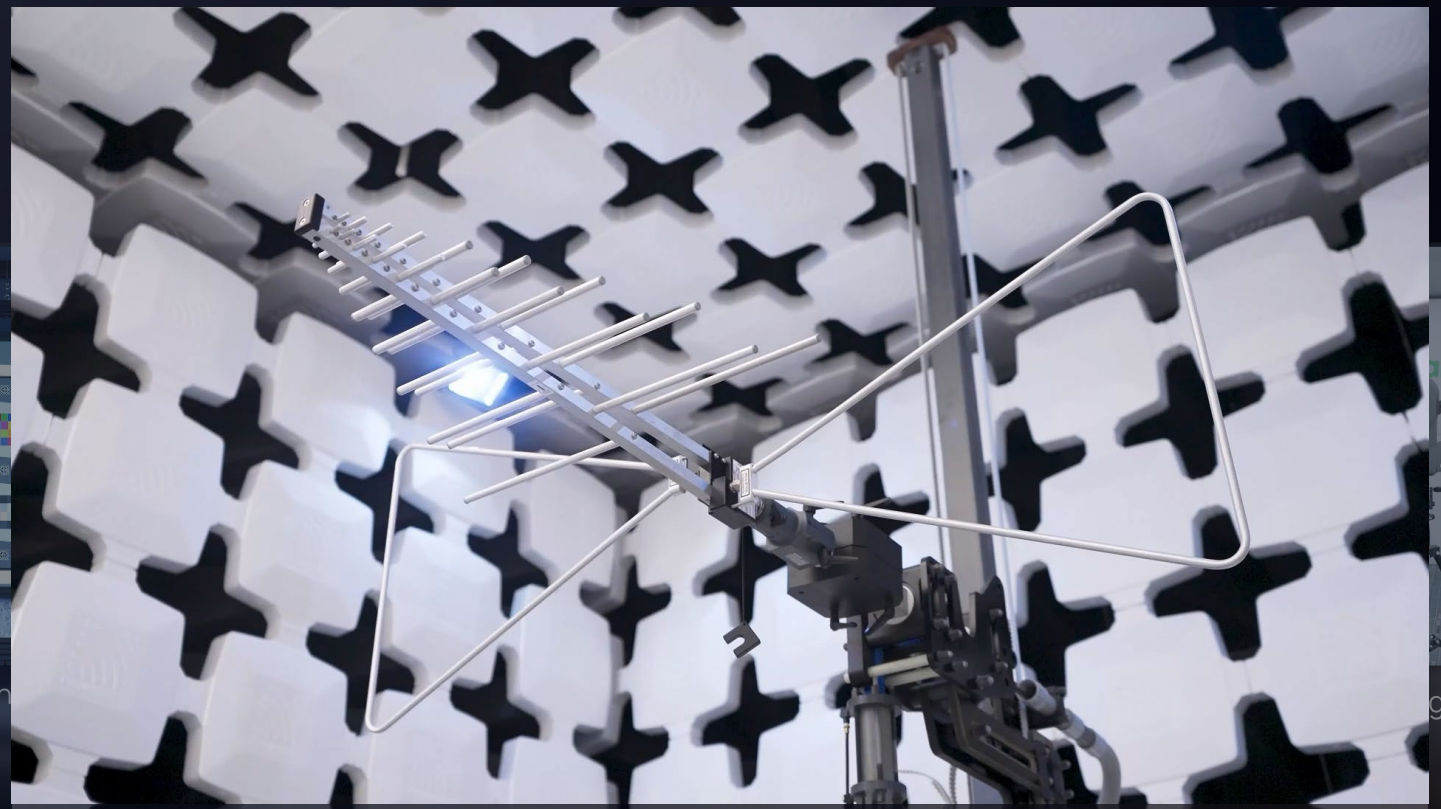


g Laboratory

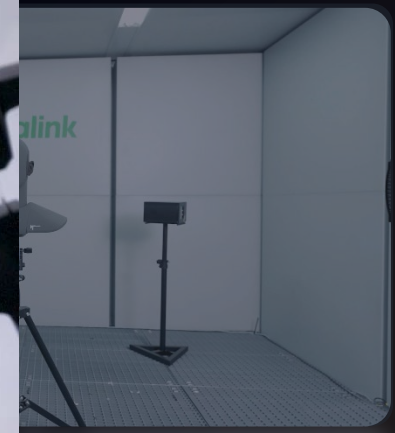
Higher than High Standards



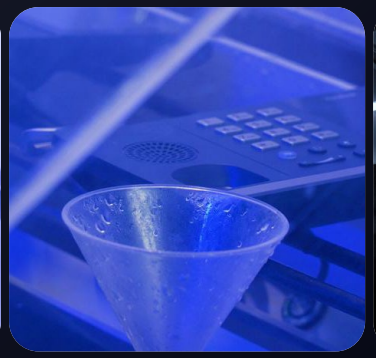
Visual Testin



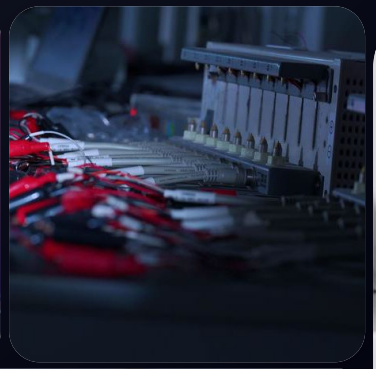
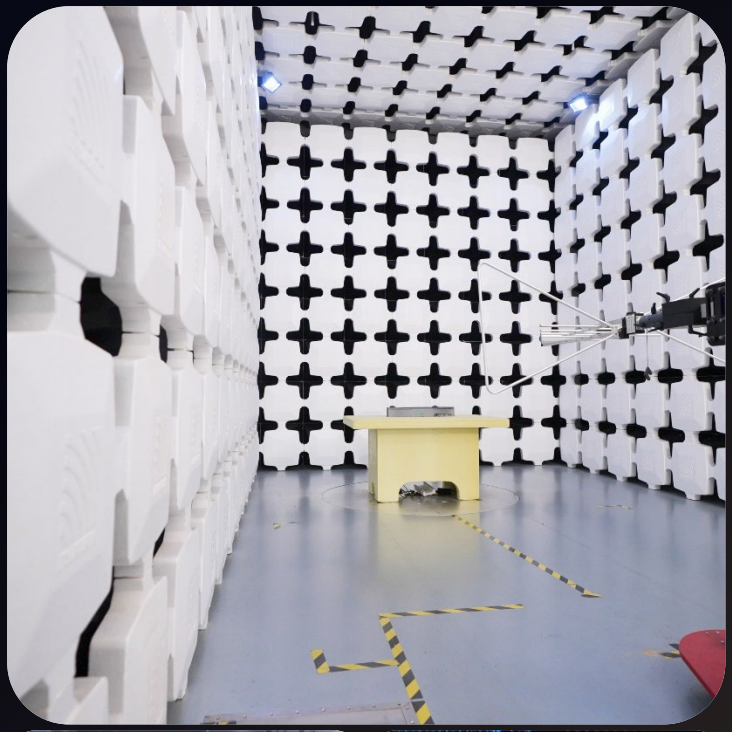
Electromagnetic Compatibility (EMC) Laboratory



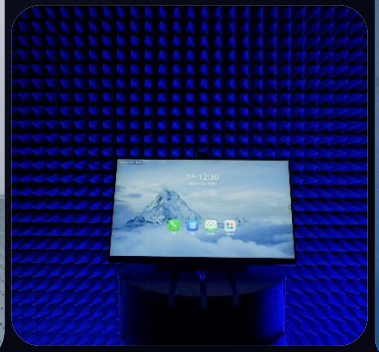
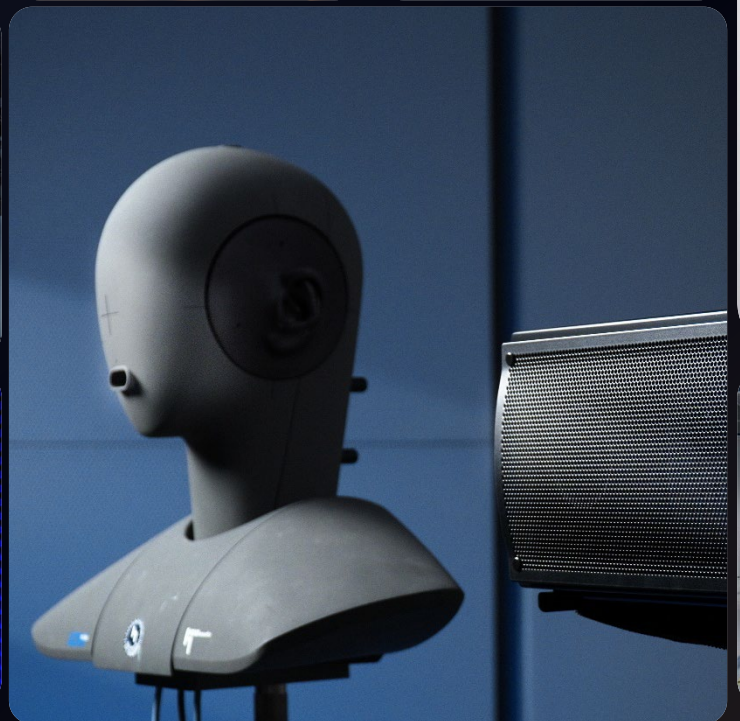
g Laboratory



Yealink

Yealink

INNOVATION
Product Foresight

Product Foresight

Foresight on Market Trends

INNOVATION

AI

Yealink AI Development

2018
Starting in AI

30+
AI features

100+
Engineers in AI R&D

AI 1.0-3.0: Experience and Efficiency

Intelligent Personalized Secure

Auto-framing

IntelliFocus

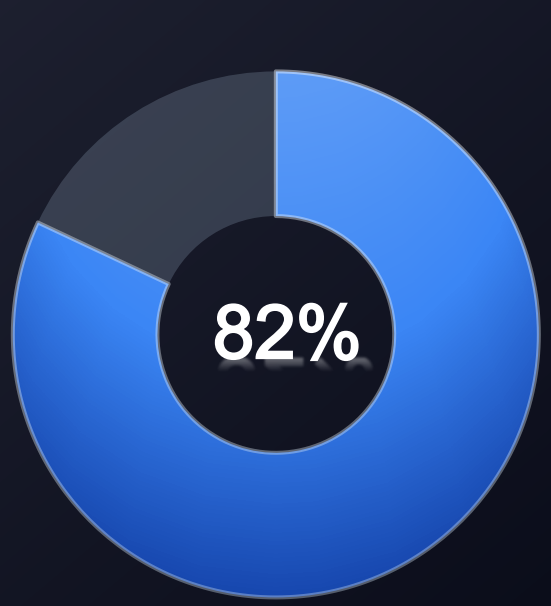
Copilot Adoption

WE INNOVATE
Deep-Dive
Insight
Frontier

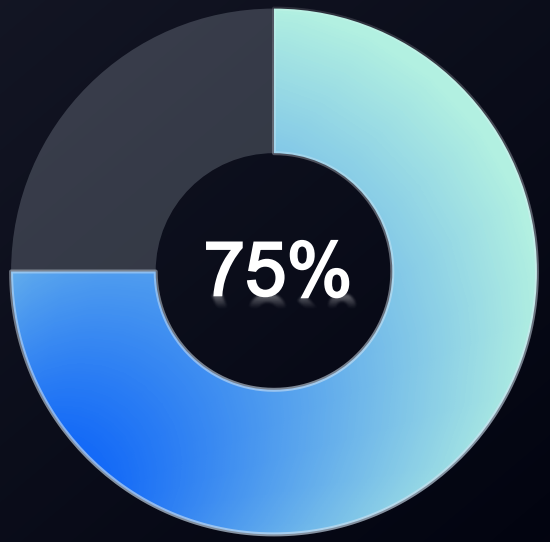
True innovation isn't about chasing tech trends. It's about technology that serves people, protects what's vital, and embraces our diverse world.—that's when innovation becomes meaningful.

Security
Sustainability
Service
TRUST

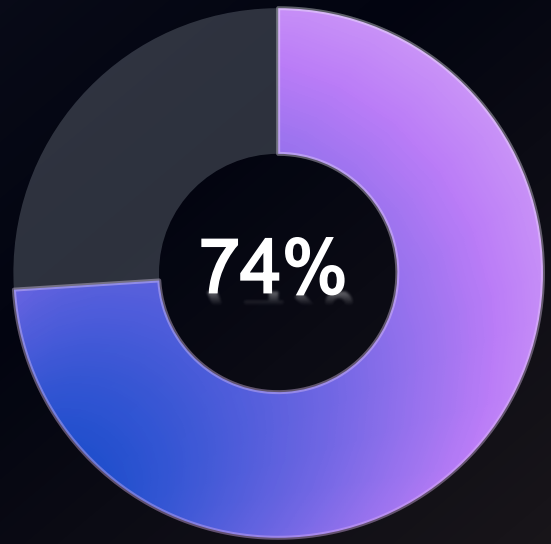
According to Forrester's survey on IT and security decision-makers, there is growing need for endpoint security.



Need endpoint security and management solution



Recognize improved endpoint management's value in business



Considers investing in new technologies to improve

As the workforce is changing fast, we need strategic changes, targeted investment, and new defensive technologies to protect hybrid employees.

Source: Mastering Endpoint Security In A Hybrid World, Forrester, 2023

S.A.F.E.R. with Yealink

Enterprise security framework serves as the foundation for an organization's overall information security.

Standards

Standards and Regulations

ISO 27001/20000/9001, SOC 2 TYPE 2

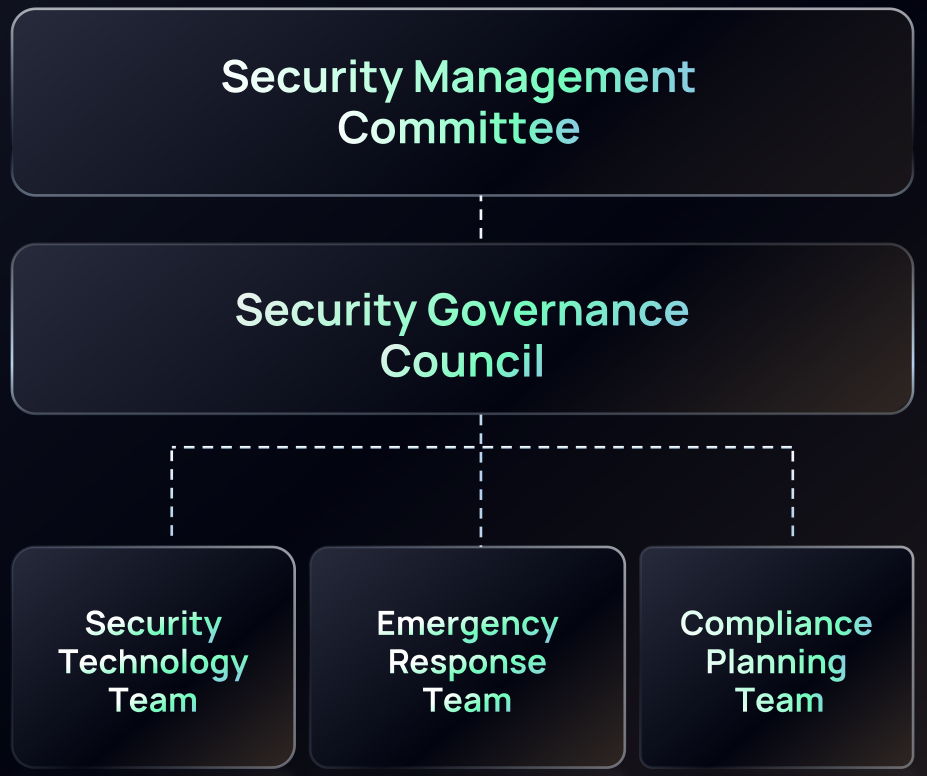
GDPR, EU AI Act, EU NIS 2

Accountability

Security Organization & System

Security committee, DPO,

Compliance specialist, PSIRT



Future-proof

Verified & Future-proof Product Security

Application of advanced security technology: TLS 1.3 transmission, 802.1X authentication, and AES-256 encryption. All Android devices support Microsoft MDEP OS.

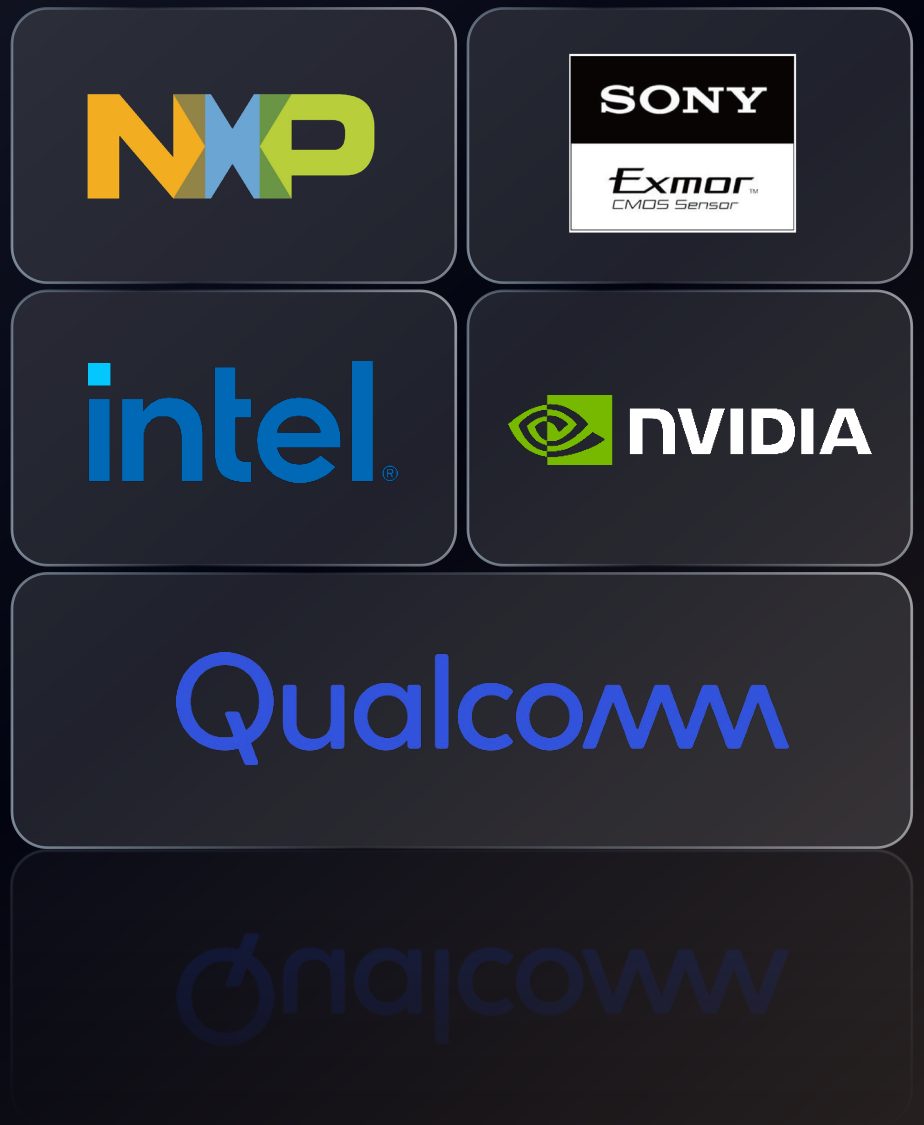
Taking a proactive stance on cybersecurity by signing the **'Secure by** Design' pledge with CISA.Penetration Test by Independent Leading Labs.

Ethics

Trusted Supply Chain

Used only Trusted and High -quality Chips Supplier

Ethical Supply Chain: Robust Anti-Corruption & Compliance Framework



Reliable Data Protection

Built on Trusted Microsoft Azure Cloud

European Data Center

Microsoft Azure

S.A.F.E.R. WITH YEALINK

- Standards and Regulations
- Accountability via Organization & System
- Future - proof Product Security
- Ethical Supply Chain
- Reliable Data Protection

TRUST
Build a Sustainable & Shared Future

Low carbon, Eco -friendly, recyclable
ecovadis
UN GLOBAL COMPACT
ISO
ISO 14064
ISO 14001
ISO
ISO 45001
ISO 37001
CDP
DRIVING SUSTAINABLE ECONOMIES
MSCI
ECO FRIENDLY PACKAGING
REDUCE, REUSE, RECYCLE
energy
ENERGY STAR
carbon footprint
Global Recycled Standard
©TextileExchange

Inside, Outside
Wrap up in a Green Way

Build an Inclusive Future

Everyone Thrives.

37%

Ratio of female employees

28.6%

Ratio of female managers

58.3%

Ratio of female in EMEA sales team

Build A Shared Future

Shared Hearing , Shared Hope, Shared Knowledge

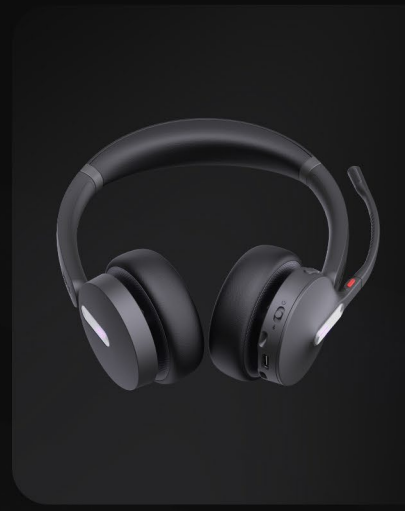
Trust Service

Meet Yealink 2025

140 Countries and Regions
7 Customer Experience Centers
200+ Technical Support
5+ RMA Warehouses

Yealink

INNOVATE FOR TRUST



Yealink One-Stop Solution

Comprehensive Portfolio covering every workspace

MTR-W

MCore 4 – AIPC 25-June

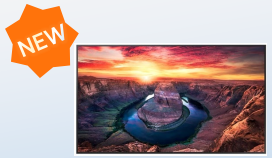
MVC S40

MVC S50 25-June

MVC S90

MVC S98 25-Q2

Board & Display



Non-touch Room Display
MD65/75/86

MeetingBoard Pro
65/75/86

MTR-A

A10
for low-cost

A25 wide-angle Focus room
25-Q3

A40 for small

A50 for medium
25-Q2

RoomPanel E2
8/10 inches

ProAV

CM20

CM50 Kit

EN300/DE300
25-Q2

CT200 Room Manager
25-Q2

Room Designer
Software

Teams Phone

MP5X E2 Series

Business Headset

UH 3X/4X Series
USB Wired Headset

BH7X Series
Bluetooth Headset

WH6X Series
DECT Wireless Headset

SP9X Series
Speakerphones

IP Phone

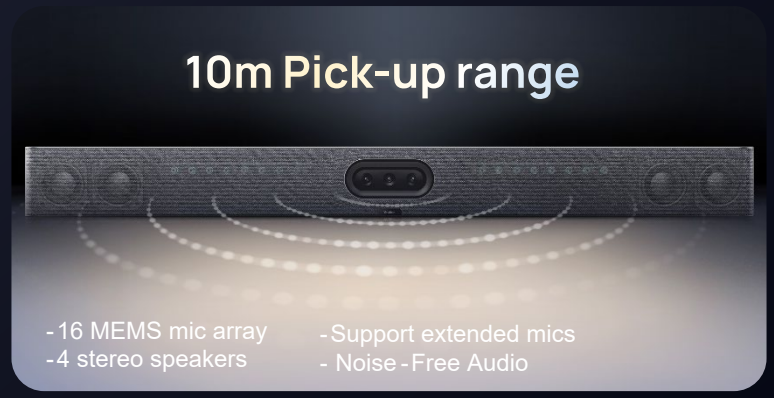
AXH83H

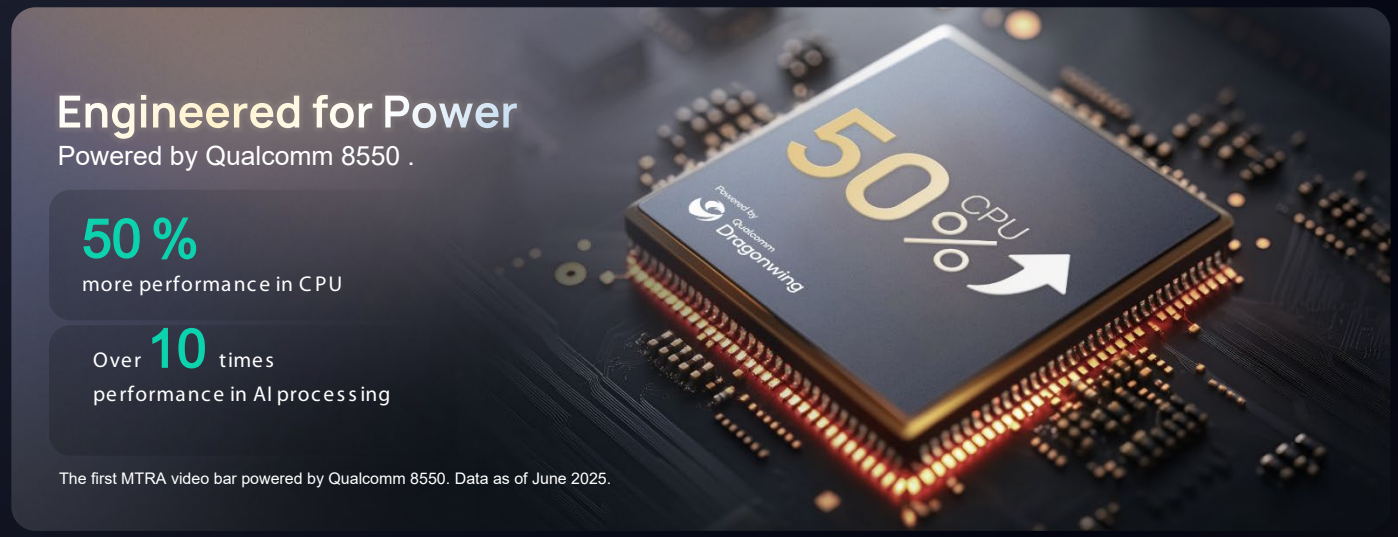
T74U / T74W

T85W

SMART AND SECURE

Android-based MeetingBar A50





Android 13

Android 13, with a continued future update

Built on Microsoft Device Ecosystem Platform

- Secure Boot
- Hardware Attestation
- Microsoft PKI
- Secure Pairing

The Power for Larger Rooms

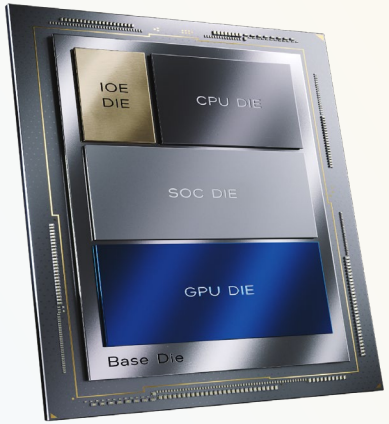
MDEP: Enterprise-level Security

SMART AND FUTURE-PROOF.

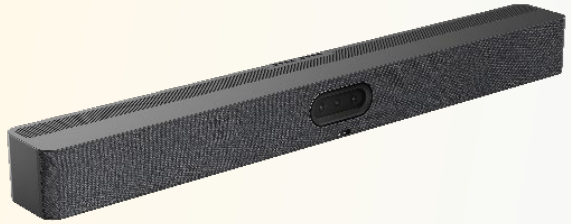
Windows -based New MVC Series

MCore 4

- Intel Core Ultra, built-in NPU, 34 TOPS
- Enterprise-level security
- IP connection with touch console
- Built-in EDID module, CEC support



Intel Core Ultra



A50 (USB mode)

- 3x 50MP cam with AI features
- Qualcomm QCS8550 inside, 48Tops
- 16 MEMS mic arrays & 4x built-in speakers
- Support latest Android 13 and beyond, MDEP coming

SmartVision 80

- Industry-leading 3+1eyes PTZ camera with 20x optical lens
- Qualcomm QCS8550 inside, 48Tops
- Built-in 4 mic arrays
- NDI | HX3, Dante compatibility

THE NEW MVC SERIES

MCore Kit

NEW

MCore 4 kit

Small Room

MVC S40

ProAV room

NEW

MVC S98

Medium - Large

NEW

MVC S50

NEW

MVC S80

Large Room

MVC S90

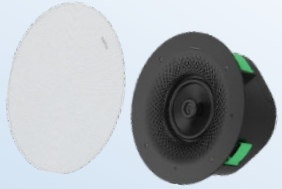
ProAudio Accessories

NEW

CM50

MSpeaker Pro

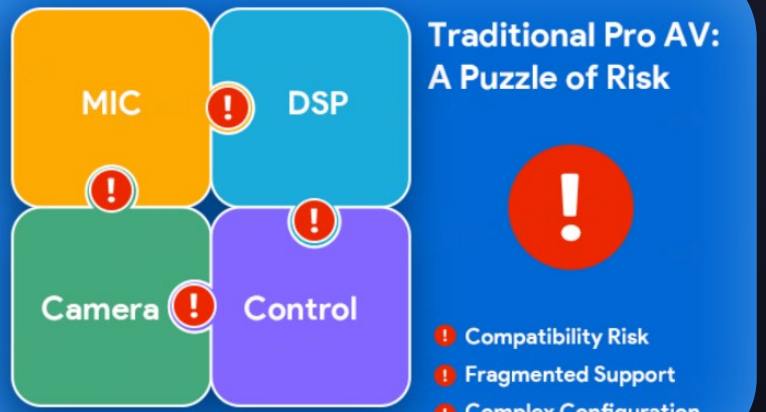
AP08 DSP



CS10-D

SMART AND STREAMLINED

ProAV Solution: AV ONE



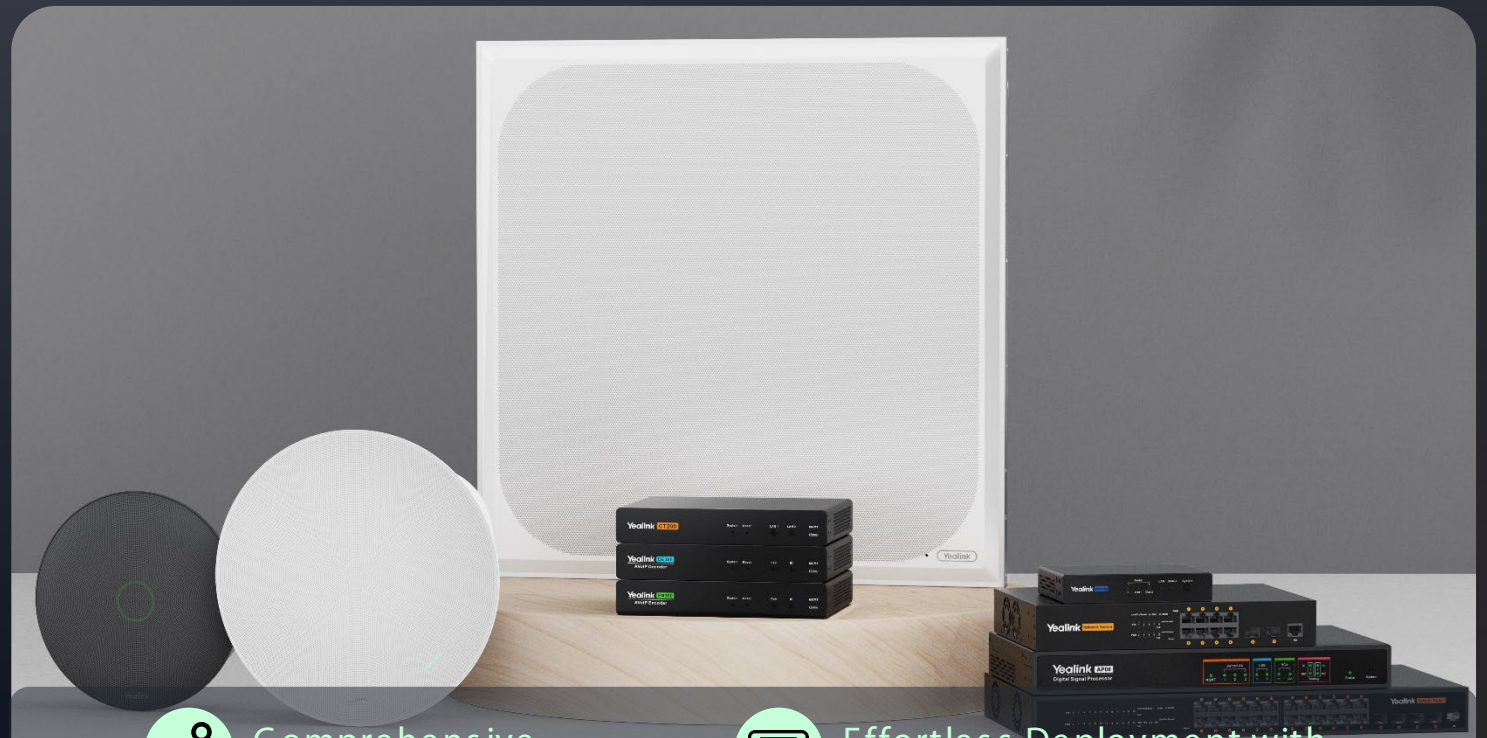
Traditional Pro AV: A Puzzle of Risk

- Compatibility Risk
- Fragmented Support
- Complex Configuration

Yealink AV ONE: One Unified Block

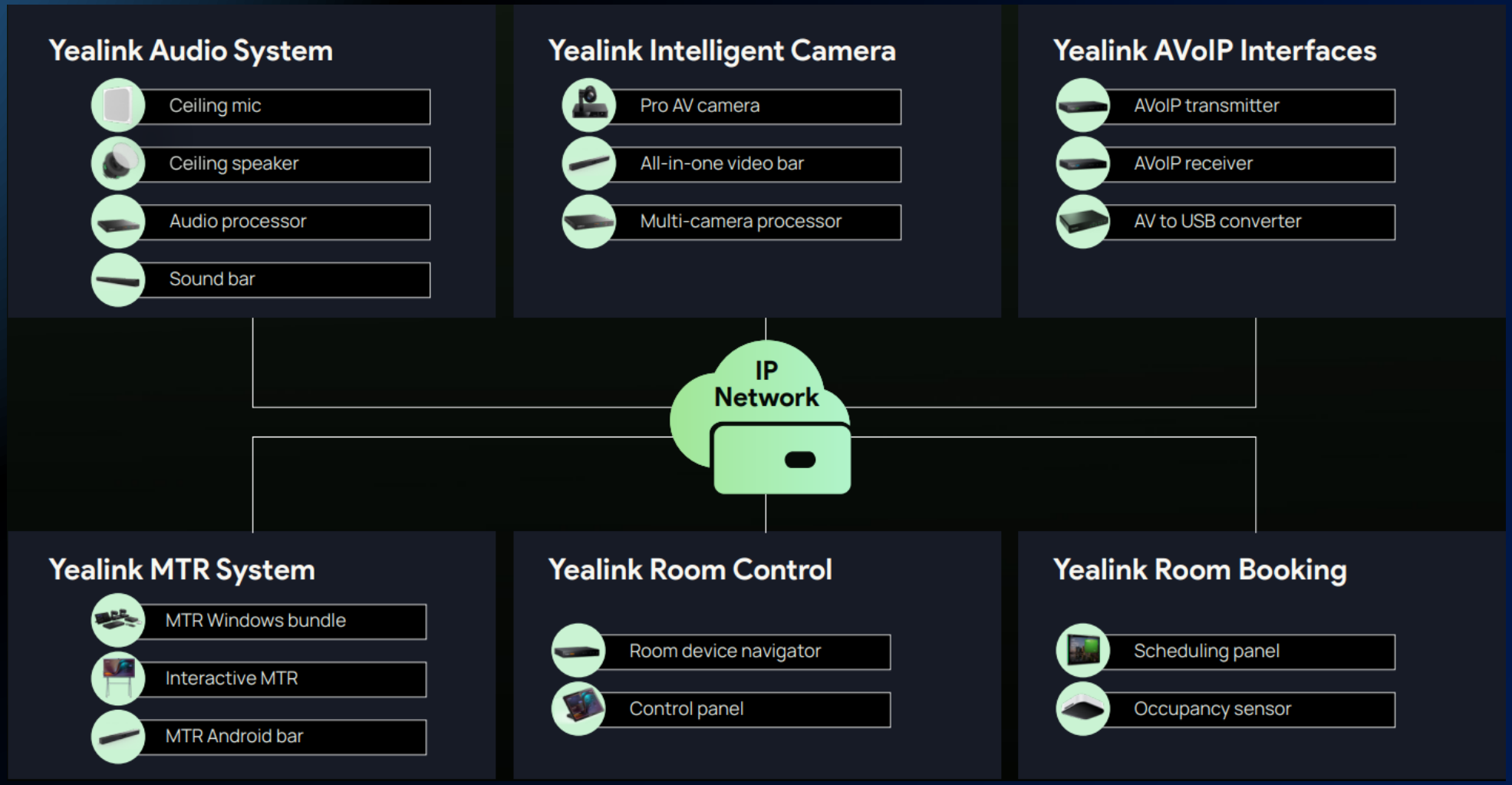
AV ONE

- Unified Management
- All-in-One Deployment
- No Compatibility Issues



- Comprehensive One-Stop AV Solution
- Effortless Deployment with Automated Smart Design
- Tailored for Video Conferencing
- Scalable and Flexible AVoIP Deployment

Yealink AV ONE One-stop Intelligent Pro AV Solution



Effortless Deployment with Automated Smart Design

Tailored for video conferencing

Scalable and Flexible AVoIP Deployment

INNOVATION

INNOVATE FOR TRUST

TRUSTED BY END USERS

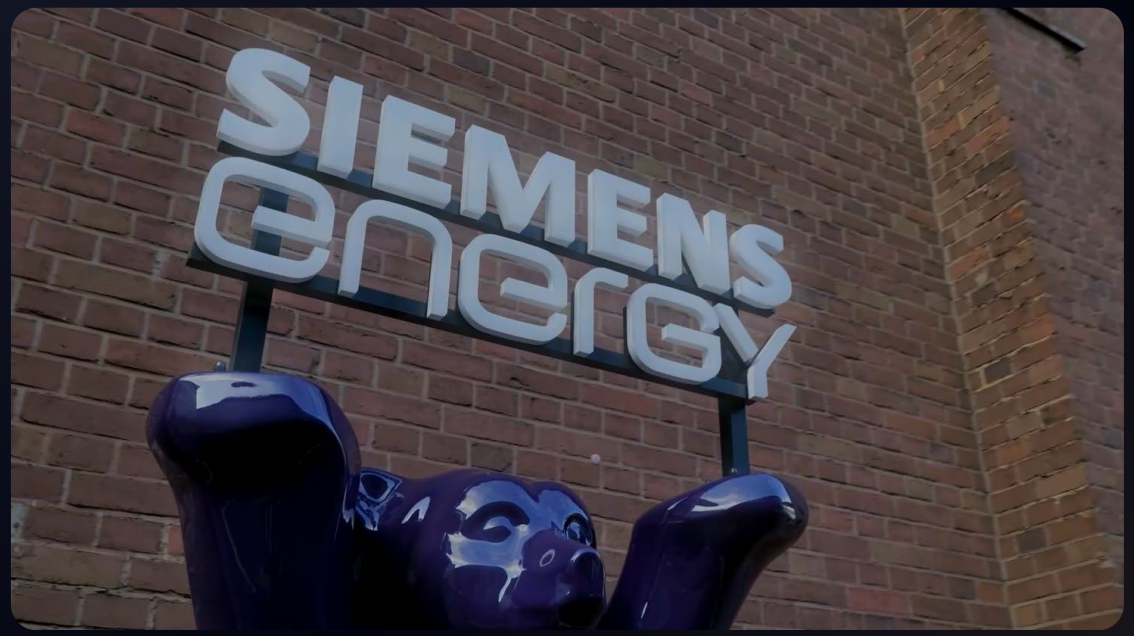
Personal Collaboration Solution: Headsets

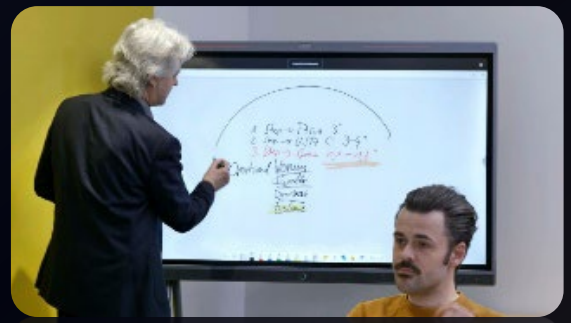
SIEMENS energy

Energy - efficient

Intelligent Meeting environment

Sustainability





TRUSTED BY END USERS

Personal Collaboration Solution: Headsets

brose

Modern environment

Simple to manage

Efficiency

Simple to set up

TRUSTED BY SYSTEM INTEGRATORS

“**Go-to** Teams solution

“Never stops **innovating,** refining **user experience**

“Don‘t have to juggle different vendors

“Simplifying **tools for IT team**

TRUSTED BY SYSTEM INTEGRATORS

“ **One stop** flexibility

“Strong **market presence**

“ **Simplified** system design

“ **Cutting - edge** technology

TRUSTED BY SYSTEM INTEGRATORS

“**One vendor** for all needs

“**Easy** deploy & maintenance

“All certified for **Microsoft Teams**

“Flexible ProAV to equip **large rooms**

TRUSTED BY ECO PARTNERS

"10 years of amazing partnership
"At such high quality, and building in the best of Microsoft Teams
"We share a vision for an AI-powered workplace with seamless communication and collaboration

Microsoft

TRUSTED BY ECO PARTNERS

“Our collaboration with Yealink is built on a shared vision of delivering **exceptional user experiences**

“Excited to continue our collaboration into 2025 and beyond

Qualcomm

TRUSTED BY ECO PARTNERS

"A long-time partner of Intel, ..we have partnered for years to empower thousands of enterprises "As AI evolves in the collaboration space, we'll continue to innovate together and shape the future of intelligent workspaces

intel

55% engineers

7 RD laboratories

AI 3.0

Future-proof computing power

Simple deployment

AIGC

Automated design

Full-scenario multi-cam solution

Multi-stream IntelliFrame

Microsoft Strategic Partner

High quality hardware

One-stop

S.A.F.E.R

PCR materials

UNGC member

MDEP

Global footprints

Secure by Design

Independent data center

55% engineers
7 RD laboratories
AI 3.0
Simple deployment
AIGC
Automated design
Full-scenario multi-cam solution
Multi-stream IntelliFrame
Microsoft Strategic Partner
High quality hardware
One-stop
S.A.F.E.R
UNGC member
MDEP
Global footprints
Secure by Design
Independent data center
INNOVATE FOR TRUST